DETERMINANTS OF GOING PUBLIC ABROAD

THESIS

Presented as Partial Fulfillment of the Requirements

for the Degree of Sarjana Ekonomi (S1) in Management Program

Faculty of Economics, Atma Jaya Yogyakarta University



Compiled by:

Franciska Oentoro

Student ID Number: 06 12 16055

FACULTY OF ECONOMICS

ATMA JAYA YOGYAKARTA UNIVERSITY

MAY 2011

Faculty of Economics Atma Jaya Yogyakarta University

I hereby recommend that the thesis prepared under my supervision by

Franciska Oentoro

Student ID Number: 06 12 16055

Thesis entitled

Determinants of Going Public Abroad

Be accepted in partial fulfillment of the requirements for the Degree of Sarjana Ekonomi (S1) in Management Program Faculty of Economics, Atma Jaya Yogyakarta University

Advisor,

Alexander Jatmiko Wibowo, SE., SIP., MSF

Dated May 13, 2011

This is to certify that the thesis entitled

Determinants of Going Public Abroad

Presented by

Franciska Oentoro

Student ID Number: 06 12 16055

Has been defended and accepted on June 10th 2011 towards fulfillment of the requirements for the Degree of Sarjana Ekonomi (S1) in Management Program Faculty of Economics, Atma Jaya Yogyakarta University

Examination Committee

Chairman

Dr. C. Handoyo W., MM.

Member

Drs. Felix Wisnu Isdaryadi, MBA.

Alexander Jatmiko Wibowo, SE., SIP., MSF.

Yogyakarta, June 10th 2011

Dean

Dr. Dorothea Wahyu Ariani, SE., MT.

AUTHENTICITY ACKNOWLEDGEMENT

I, the writer of this thesis, hereby declare that I compiled this thesis by myself. I fully knowledge that my writings does not contain other's or part (s) of other's writing, except for those that have been cited and mentioned in the reference.

Yogyakarta, June 10th 2011

Franciska Oentoro

ACKNOWLEDGEMENT

Praise to Lord, Jesus Christ and St. Mary for giving me Their love, blessing and strength in my time finishing my study in Atma Jaya University Yogyakarta and in accomplishing my thesis. I am so grateful to His precious people beside me: my family, friends, and people around me to support, encourage, advice, and accompany me this far. I would like to thank you and give my best appreciation ti people who have given their time and support for me in finishing my thesis:

- 1. Advisor, Mr. Alexander Jatmiko Wibowo, SE., SIP., MSF. thank you for your guide, help and advice during finishing my thesis
- 2. International program coordinator, Mr. Drs. TB. Sigit Hutomo, MBAcc., Akt. thank you for your guidance and care.
- All my lecturers in International Program that I could not be able to mention
 one by one. They assisted me from the first semester until I can finish my
 study in University of Atma Jaya Yogyakarta.
- 4. Mr. Ag. Aditya Oktabriana, SIP., who always help me in International Office and always give me support to finish my study.
- 5. My beloved parents, my daddy, Mr. Oei Oen Hoo and my mom, Mrs. Lanni Candra, who always give all their perfect love, care, patience, advice, motivation and pray for me. Thank you because you never stop to trust me and love me. All of my achievements, my life and my next effort are dedicated for both of you.

- 6. My uncle and aunts, Mr.Subiyanto Adiwijaya, Mrs. Liesda Tjandra and Mrs. Yanti Candra, who always inspire me, love, care and motivate me.
- 7. My brother and sister, Ko Rudy Saksono, Cie Winna, Ko Wahyu Adiwijaya and Cie Winnie, thank you for your help, care, motivation and support to me.
- 8. My beloved Fransiskus Tony Januar, S.T. who always support, love, care and helped me a lot for finishing my thesis and his family that always gives me warm acceptance.
- 9. My beloved best friends, Alfian David, Tommy Putra Setiawan, Grammy Mariela Averil, Veronica Wieke Asyantika, Rahardian Hapsari, Intan Xiong, Rika Christi, Ahmad Suryadi, Kahiyang, Ayu, who always beside me, help me, forgive me and give me the cheerful day, struggle together to reach our dream.
- 10. All my friends in International Class, Yongki, Danan, Deddy, Lia, Intan, Lala, Monica, Ayu, Tiffa, Via, Becky, Carol, Harry, Alex, Dennis, Ervan, Ari, Calvin, Chandra, Reynald, Tevan, Jessie, Kusma, Dominik, Roro, Yin-yin, Dega, Indah.
- 11. All friends in KKN, especially Irma, Novie, Yoga, Bayu, Olis, Jessi. Thank you for our togetherness.
- 12. For all people that I could not mention one by one. Thank you for your support and care. No words can express my happiness to have all of you as parts of my life.

With Love,

TABLE OF CONTENTS

TITLE PAGE	i
APPROVAL PAGE	ii
COMMITTEE'S APPROVAL PAGE	iii
AUTHENCITY ACKNOWLEDGEMENT	iv
ACKNOWLEDGEMENT	V
TABLE OF CONTENTS	vii
LIST OF TABLES	X
LIST OF APPENDIXES	xi
ABSTRACT	xii
CHAPTER I. INTRODUCTION	1
1.1 Research Background	1
1.2 Problem Statements	5
1.3 Problem Limitation	5
1.4 Objectives of the study	6
1.5 Benefit of the research	6
1.6 Research Report Outline	8
CHAPTER II. THEORITICAL BACKGROUND AND P	REVIOUS
RESEARCH	10
2.1. Theoritical Background	10
2.1.1 International capital market	10
2.1.2 Coing Rublic	17

2.1.3 Initial Public Offering
2.1.4 Benefit of Going Public
2.1.5 Going Public Abroad
2.1.6 Benefit Of Going Public Abroad
2.1.7 Cost Of Going Public Abroad
2.1.8 Determinants of Going Public Abroad
2.1.9 Relation between Firm Size and decision going public abroad23
2.1.10 Relation between Profitability and Growth with decision going public
abroad24
2.1.11 Relation between Foreign Sales and decision going public abroad25
2.1.12 Relation between Size of the stock and bond market and decision going
public abroad25
2.2 Previous Research
2.3 Hypothesis development
CHAPTER III. RESEARCH METHODOLOGY
3.1 Population and Sample
3.1.1 Population
3.1.2 Sample and Sampling Method
3.2 Data and Data Gathering
3.2.1 Data
3.2.2 Data gathered
3.3 Variables and Variable Measurement
3 3 1 Variable 38

3.3.2 Variable Measurement	38
3.4 Method of Analysis and Hypothesis Testing	40
CHAPTER IV. DATA ANALYSIS	44
4.1 Research Explanation	44
4.2 Descriptive Analysis	49
4.3 Logit Model Analysis Results	56
4.3.1 Going Public Abroad and Proceed	57
4.3.2 Going Public Abroad and Market to Book Ratio	58
4.3.3 Going Public Abroad and ROA	60
4.3.4 Going Public Abroad and Foreign Sales	61
4.3.5 Going Public Abroad and Private Bond	62
4.3.6 Going Public Abroad and Public Bond	63
4.3.7 Going Public Abroad and Stock Market Capital	64
4.3.8 Going Public Abroad and Stock Market Turnover	65
CHAPTER V. CONCLUSION AND RECOMMENDATION	67
5.1. Conclusion	67
5.2. Managerial Implication	69
5.3. Limitation of the Research and Direction for Further Research	69
REFERENCES	71
APPENDIXES	74

LIST OF TABLES

Table 4.1	Summary of Previous Research about Determinants of Going Public
	Abroad
Table 4.2	Firms Issued Foreign IPO 1999-2009
Table 4.3	Firms Issued Domestic IPO 1999-2009
Table 4.4	Firm Size, Growth, Performance of Capital Market, Foreign Sales of
	Firms issued Foreign IPO in 1999 – 2009 50
Table 4.5	Firm Size, Growth, Performance of Capital Market, Foreign Sales of
	Firms issued Domestic IPO in 1999 – 200953
Table 4.6	Logit Analysis of Determinant Going Public Abroad

LIST OF APPENDICES

Appendix 1 Variables

Appendix 2 Data Of Multicolinearity Result

DETERMINANTS OF GOING PUBLIC ABROAD

Compiled by

Franciska Oentoro

Student ID Number: 06 12 16055

Supervisor

Alexander Jatmiko Wibowo, SE., SIP., MSF.

ABSTRACT

This research tries to analyze determinant of going public abroad. The determinants are firm size, profitability and growth, foreign sales, size of the stock and bond market according to Caglio, Hanley, Westberg (2010). This research would like to determine whether the findings reported in previous studies can be confirmed with the selection of variables, also how that determinant affect to go public abroad decision and what the primary driver may influence the decision to go public abroad. The samples are firms from active market in Asia region (China,India, Indonesia, Malaysia, Singapore, South Korea, Taiwan) which are 27 firms issued foreign IPO in international capital market and 26 firms issued domestic IPO from 1999 until 2009. This research using logit analysis.

The logit analysis shows that firm size, profitability and growth, size of the stock and bond market are insignificant, and only foreign sales showed significant result and positively affect to going public abroad.

Keywords: Going Public Abroad, Firm size, Profitability and Growth, Foreign Sales, Size of the Stock and Bond Market, Foreign IPO and Domestic IPO.