CHAPTER V

CONCLUSION

A. Conclusion

Based on the result of data analysis and discussion that has been done, and then the conclusion of this research is the family involvement of management and ownership in a company has no effect to the company's performance. Thus, the hypothesis that said family involvement in management will create a higher performance than the non-family firm is not supported.

Therefore, we can say that in this research, family involvement does not have whether a positive impact or negative impact to the performance of the company. Because it is shown from the comparation, that family firms are almost equal to the non-family firm's performance. Unfortunately this result is not in line with Salvatore Sciascia and Pietro Mazzola (2008), they found the family involvement has a good impact, but if the number of family members is too high in management and ownership, is associated with company performance and more precisely, the relationship is negative. They also said family involvement in management brings dysfunctional consequences at firm performance level, especially at higher levels of family member participation—the higher the family involvement in management, the lower the performance. In this research, family owned firm and firm managed by the family which is PT. Gudang Garam Tbk. does not have a positive or negative impact to the company's performance rather than nonfamily firm (PT. Bentoel International) which is represented by the Financial Ratio. Therefore, in this research family involvement in ownership and management has no impact to the company's performance, whether it is a good impact or bad impact, because the differences are not equal.

B. Management Implication

Hopefully it can gives information to the readers especially investors a new knowledge that family firms is not always perform better or higher than the other firm which is not a family firms. So in the future, investors would be able to analyze the performance of investment and not regarding the management's member which are the family of the company's owner.

C. Research Limitation and Suggestion for Future Research

This research uses independent t-test to analyze and compare whether there is a significant or not between the financial ratios of family firm and non-family firm. This research uses two companies as the samples. The data for this study is yearly data since 2004 until 2009, and researcher uses the yearly financial ratios. There are only 144 data from samples for this research. By this limitation, this research has weakness which might influence the result. Reader must be careful to make this research as the benchmark, because it only uses six years data (2004 – 2009).

Suggestion for other researcher, it is still possible to explore more, samples firm, with longer period, and uses other method of measurement to make a better understanding and more accurate conclusion for the next research. This research uses financial ratios to measure the company performance, it will be better for the next research to add some more other factors beside financial ratios. This research period is only for 6 years, for the next research historical period can be used to get a better result.

REFERENCES

Literatures:

- Anderson, R., Mansi, S. and Reeb, D. (2002). "Founding Family Ownership and the Agency Cost of Debt". Journal of Financial Economics, 68, p. 263-285.
- Berle A.A. and Means, G.C. (1932): *The Modern Corporation and Private Property*. New York, NY: MacMillan Co.
- Burkart, Mike C., Fausto Panunzi, Andrei Shleifer. (2002). "Family Firms"., Journal of Finance, 58 (5), p. 2167-2202.
- Caselli, F. and Gennaioli, N. (2005). "Dynastic Management". Mimeo London School of Economics.
- Casson, M. (1999). "*The Economics of the family firm*." Scandinavian Economics History Review, 47. 10-23.
- Chua, J.H., Sharma, P., & Chrisman, J.J. (1996). "Defining the family business as behavior." Proceedings of the Administrative Sciences Association of Canada, 1-8.
- Demsetz, Harold and Kenneth Lehn. 1985. "The Structure of Corporate Ownership: Causes and Consequences", Journal of Political Economy 93, 1155-1177.
- Favero, Carlo A., Stefano W. Giglio, Maddalena Honorati, Fausto Panunzi. (2006). "*The Performance of Family Firms*". 1-30.
- Finch, Nigel. (2008). "Summary of Financial Ratio". The University of Sydney Business School. Sidney Australia.
- Gorriz, Carmen Galve and Vincente Salas Fumas. (2005). "Family Ownership and Performance: the Net Effect of Productive Efficiency and Growth Constraints". Finance Working Paper N°. 66/2005.
- Harris, D., Martinez, J.L., & Ward, J.L. (1994). "Is strategy different for the familyowned businesses?". Family Business Review, 7(2), 159-176.
- Himmelberg, Charles P., R. Glenn Hubbard, and Darius Palia. (1999), "Understanding the determinants of managerial ownership and the link between ownership and performance". Journal of Financial Economics 53, 353–84.

- Holderness, Clifford G. (2003). "A survey of blockholders and corporate control". Federal Reserve Bank of New York Economic Policy Review 9, 51–63.
- Institute for Economic and Financial Research. (2007). *Indonesian Capital Market Directory* 2007 20th edition. Printed in the Republic of Indonesia.
- Institute for Economic and Financial Research. (2010). *Indonesian Capital Market Directory 2010* 20th edition. Printed in the Republic of Indonesia.
- Moores, Ken and Mary Barrett. (2003). "Learning Family Business: Paradoxes and Pathways". Aldershot, UK: Ashgate Publishing.
- Nowland, John and En-Te Che. "Why do family firms congregate in certain industries?". 1-32.
- Pollak, R. A. (1985). "A transaction cost approach to families and households." Journal of Economic Literature, 23(2), 581–608.
- Salvatore, Sciascia and Pietro Mazzola. (2008). "Family Involvement in Ownership and Management: Exploring Nonlinear Effects on Performance". Family Business Review. 331-343
- Sarwono, Jonathan. (2009). "Statistik Itu Mudah". Yogyakarta: Andi Offset.
- Susanto, A., B. (2000). "World class family business." Jakarta: Jakarta Consulting Group.
- Villalonga, Bellen and Raphael Amit. (2004). "How Do Family Ownership, Control, and Management Affect Firm Value?". Journal of Financial Economics 80, p. 385-417
- Ward, J.L. (1987). "Keeping the family business healthy: How to plan for continuing growth, profitability, and family leadership." San Francisco: Jossey-Bass.
- Ward, J.L. (2004). "Perpetuating The Family Business: 50 Lessons Learned from Long Lasting, Successful Families in Business". San Francisco: Jossey-Bass.

Websites:

- Ardians, 2008. "[obrolan-bandar] ggrm". Accessed from <u>http://www.mail-archive.com/obrolan-bandar@yahoogroups.com/msg79920.html</u> on 13 April 2011.
- Bizwiz, 2011. "Financial Leverage Ratio". Accessed from <u>http://www.bizwiz.ca/financial_leverage_ratio.html</u> on 29 January 2011.
- Investopedia 2011, "Dividend Payout Ratio". Accessed from <u>http://www.investopedia.com/terms/d/dividendpayoutratio.asp</u> on 29 January 2011.
- Kompas, 2009. "Bentoel Dibeli BAT, Kemunduran buat Indonesia". Accessed from <u>http://kesehatan.kompas.com/read/2009/06/19/17120332/</u> on 1 March 2011.
- Liraz Meir, 2009. "Balance Sheet Ratio Analysis Formula". Accessed from <u>http://www.bizmove.com/finance/m3b3.htm</u> on 20 January, 2011.
- Missouri Business, 2011. "Financial Ratios". Accessed from <u>http://www.missouribusiness.net/sbtdc/docs/financial_ratios.asp</u> on February 5 2011.
- Netmba, 2010. "Financial ratios". Accessed from <u>http://www.netmba.com/finance/financial/ratios/</u> on 20 January 2011.
- PT. Gudang Garam, 2011. Accessed from http://www.gudanggaramtbk.com/index.php?act=home on 7 February 2011.
- The Jakarta Post, 2011. "234' belongs to Gudang Garam" Accessed from <u>http://www.thejakartapost.com/news/2002/03/02/234039-belongs-gudang-garam.html</u> on 7 February 2011.
- UKDW, 2010. "Teori Keagenan (Agency Theory)". Accessed from <u>http://www.ukdw.ac.id/2009/id/?p=870</u> on 1 March 2011.

SPSS (Independent Sample t-test) Result - Liquidity Ratio

		Group St	tatistics						
	Company	y N Mean Std. Deviation Std. Error Me							
iquidityRatio	GudangGaram	6	1.9883	.29969	.12235				
	Bentoel	6	2.4167	.65750	.26842				

		Levene's Tes Vari	t for Equality of ances			t-te	st for Equality o	f Means				
				95% Confidence Interva Difference					e Interval of the ence			
		F	Sig.	t	df	Sig. (2-tailed)	Mean Difference	Std. Err or Differen ce	Lower	Upper		
LiquidityRatio	Equal variances assumed	1.828	.206	-1.452	10	.177	42833	.29499	-1.08562	.22895		
	Equal variances not assumed			-1.452	6.992	.190	42833	.29499	-1.12605	.26938		

Independent Samples Test

lumin

APPENDIX 2

SPSS (Independent Sample t-test) Result – Financial Leverage Ratio

Group Statistics											
	Company	Ν	Mean	Std. Deviation	Std. Error Mean						
FinancialLeverageRatio	Gudang Garam	12	.5033	.14086	.04066						
	Bentoel	12	.8467	.43082	.12437						

			Inc	dependent Sa	mples Test					
		Levene's Tes Vari	t for Equality of ances			t-	test for Equality	of Means		
						95% Confidence Interval of the Difference				
							Mean	Std. Error		
		F	Sig.	t	df	Sig. (2-tailed)	Difference	Difference	Lower	Upper
FinancialLeverageRatio	Equal variances assumed	12.349	.002	-2.624	22	.015	34333	.13085	61469	07198
	Equal variances not			-2.624	13.325	.021	34333	.13085	62531	06136
	assumed									

SPSS (Independent Sample t-test) Result - Turnover Ratio

Group Statistics										
	Company	Ν	Mean	Std. Deviation	Std. Error Mean					
TurnoverRatio	Gudang Garam	12	1.4592	.29785	.08598					
	Bentoel	12	2.0875	1.15663	.33389					

Independent Samples Test

		Levene's Test Varia		t-test for Equality of Means							
										95% Confidence Interval of the Difference	
		F	Sig.	t	df	Sig. (2-tailed)	Mean Difference	Std. Error Difference	Lower	Upper	
TurnoverRatio	Equal variances assumed	4.756	.040	-1.822	22	.082	62833	.34 478	-1.34337	.08671	
	Equal variances not assumed			-1.822	12.453	.092	62833	.34 478	-1.37654	.11987	

SPSS (Independent Samples t-test) Result - Profitability Ratio

Group Statistics										
	Company	N		Mean	Std. Deviation	Std. Error Mean				
ProfitabilityRatio	Gudang Garam		30	4.2880	5.77597	1.05454				
	Bentoel		30	3.0227	4.65754	.85035				

Independent Samples Test

		Levene's T V	Levene's Test for Equality of Variances			t-test for Equality of Means							
										95% Confidence Interval of the Difference			
		F	Sig.		t	df	Sig. (2-tailed)	Mean Difference	Std. Err or Differen ce	Lower	Upper		
ProfitabilityRatio	Equal variances assumed	3.()49	.086	.934	58	.354	1.26533	1.35468	-1.44635	3.97701		
	Equal variances not assumed				.934	55.506	.354	1.26533	1.35468	-1.44894	3.97961		

SPSS (Independent Samples t-test) Result - Market Value Ratio

Group Statistics										
	Company	N	Mean	Std. Deviation	Std. Error Mean					
MarketValueRatio	Gudang Garam	12	6.9058	6.51741	1.88141					
	Bentoel	12	20.5158	48.64484	14.04255					

	Independent Samples Test										
		Levene's Test Varia				t-test for Equality	of Means				
			95% Confidence Interv Difference			e Interval of the rence					
		F	Sig.	t	df	Sig. (2-tailed)	Mean Difference	Std. Error Difference	Lower	Upper	
MarketValueRatio	Equal variances assumed	2.831	.107	961	22	.347	-13.61000	14.16803	-42.99269	15.77269	
	Equal variances not assumed			961	11.395	.357	-13.61000	14.16803	-44.66231	17.44231	