

BAB 6 KESIMPULAN DAN SARAN

6.1. Kesimpulan

Berdasarkan penelitian yang sudah dilakukan maka kesimpulan yang diperoleh adalah sebagai berikut:

- a. Proses *data mining* subkategori item memberikan informasi bahwa terdapat 69 subkategori dari 227 item.
- b. Dalam transaksi resep dokter tipe obat yang mendominasi adalah tipe obat keras dan psikotropika.
- c. Penggunaan *data mining* dengan teknik *time series analysis* dapat memberikan informasi tentang kebutuhan konsumen terhadap obat tertentu dalam suatu periode.
- d. Penggunaan *data mining* dengan teknik *association rules* dapat memberikan informasi tentang kombinasi obat yang saling *dependent*.
- e. *Coding* VBA yang diperoleh dapat menemukan *rules* tanpa harus menghilangkan jenis *single* transaksi dan membuat tabular data.
- f. Analisis ABC yang dilakukan dapat menunjukkan kontribusi obat-obat berdasarkan nilai penjualan.

6.2. Saran

Berdasarkan penelitian yang sudah dilakukan maka saran untuk penelitian selanjutnya adalah sebagai berikut:

- a. Penggunaan teknik korelasi dalam menemukan *rules* untuk membandingkan hasil dan waktu proses pencarian *rules*.
- b. Menemukan *rules* dengan kombinasi 3 item atau lebih dari data transaksi yang sudah diperoleh.
- c. Dapat dibuat model persediaan dari hasil yang sudah diperoleh.

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Lampiran 1: Tabel Data Item

Tabel 1. Data Item

SKU	Nama Produk	Satuan	Harga
M001	Actived Kuning Syrup 60 ml	Botol	Rp 43.367
M002	Acyclovir 200 mg (Strip)	Strip	Rp 6.062
M003	Acyclovir 400 mg (Strip)	Strip	Rp 6.715
M004	Albiotin 150 mg	Tablet	Rp 1.458
M005	Albiotin 300 mg	Tablet	Rp 2.600
M006	Alinamin-F Strip @10 Tablet	Strip	Rp 10.382
M007	Alleron	Tablet	Rp 80
M008	Alloclair Plus (Obat Kumur)	Botol	Rp 103.125
M009	Allopurinol 100 mg	Strip	Rp 2.402
M010	Allopurinol 300 mg	Strip	Rp 4.290
M011	Alpara Strip @10 Kaplet	Strip	Rp 6.934
M012	Ambeven Strip @ 10 Kapsul	Strip	Rp 13.365
M013	Ambroxol 30 mg @10 Tablet	Strip	Rp 2.429
M014	Aminophylline	Tablet	Rp 175
M015	Amlodipine 10 mg	Strip	Rp 21.243
M016	Amlodipine 5 mg	Strip	Rp 10.909
M017	Amlodipine 5 mg (Berno)	Strip	Rp 13.091
M018	Amoxan Drop	Botol	Rp 25.887
M019	Amoxan Syrup	Botol	Rp 26.923
M020	Amoxan tablet 500 mg	Tablet	Rp 3.926
M021	Amoxicillin 500 mg	Strip	Rp 5.150
M022	Ampicillin	Strip	Rp 4.443
M023	Antasida Doen Strip	Strip	Rp 1.996
M024	Antimo Strip @ 10 Tablet	Strip	Rp 3.960
M025	Asam Mefenammat 500 mg	Strip	Rp 3.105
M026	Asam Traneksamat	Strip	Rp 17.500
M027	Aspilets Strip @ 10 Tablet	Strip	Rp 6.625
M028	Aspirin Strip @ 10 Tablet	Strip	Rp 8.217
M029	Baycuten - N 5 Gram	Tube	Rp 58.562
M030	Becom-C Strip @ 10 Capsules	Strip	Rp 13.800
M031	Becom-Zet Strip @ 10 Capsules	Strip	Rp 17.600
M032	Bedak Salicyl Mentol @ 80 gram	Botol	Rp 17.325
M033	Bernoflox tablet	Tablet	Rp 14.300
M034	Betadine Antiseptic solution 15 ml	Botol	Rp 10.829
M035	Betadine Obat Kumur 100 ml	Botol	Rp 11.875
M036	Betahistin	Strip	Rp 10.500
M037	Betametason Cream 0,1% @ 5 Gram	Tube	Rp 3.000
M038	Bodrexin Pilek Alergi @56 ml	Botol	Rp 7.700

Tabel 1. Lanjutan

SKU	Nama Produk	Satuan	Harga
M039	Borraginol - N Suppo	PC	Rp 11.003
M040	Borraginol - S	PC	Rp 12.103
M041	Bufacomb 5 Gram	Tube	Rp 19.500
M042	Buscopan Plus	Tablet	Rp 3.930
M043	Caladine Lotion 60 ml	Botol	Rp 12.540
M044	Caladine Lotion 95 ml	Botol	Rp 17.710
M045	Captopril 25 mg	Strip	Rp 1.568
M046	Cataflam 25 mg Tablet	Tablet	Rp 3.050
M047	Cataflam 50 mg Tablet	Tablet	Rp 5.248
M048	Cataflam D	Tablet	Rp 6.300
M049	Cataflam Fast	Sachet	Rp 8.775
M050	Caviplex Strip @ 10 Kapsul	Strip	Rp 4.787
M051	Cefadroxil 500 mg	Strip	Rp 993
M052	Cefixime 100 mg @10 Kapsul	Strip	Rp 27.211
M053	Cefixime Syrup 100 mg / 5 ml @ 30 ml	Botol	Rp 35.750
M054	Cendo Fenicol 0,5 % @ 5 ml	Tube	Rp 43.793
M055	Cendo Tobrosan Tetes Mata @ 5 ml	Botol	Rp 60.125
M056	Cendoxitrol Tetes Mata	Botol	Rp 27.250
M057	Cetirizin Strip @10 Tab	Strip	Rp 4.075
M058	Cinolon	Tube	Rp 19.760
M059	Ciprofloxacin	Strip	Rp 6.280
M060	Ciprofloxacin Berno	Strip	Rp 9.100
M061	Ciprofloxacin Graha	Strip	Rp 7.881
M062	Clindamycin 150 mg	Strip	Rp 9.050
M063	Clindamycin 300 mg	Strip	Rp 16.255
M064	Clinovir Cream	Tube	Rp 40.500
M065	Clopidogrel @75 mg	Strip	Rp 103.610
M066	Co-Amoxiclav	Strip	Rp 41.184
M067	Combantrin Pirantel Pamoat Strip 250@2 T	Strip	Rp 11.550
M068	Curcuma Plus Sharpy 60 ml Rasa Jeruk	Botol	Rp 11.550
M069	Curcuma Tabs @10 Tablet	Strip	Rp 11.550
M070	Curvit CL Emulsion 175 ml Rasa Jeruk	Botol	Rp 49.500
M071	Curvit Strip @10 Capsules	Strip	Rp 19.800
M072	Dasabion Strip @10 Capsule	Strip	Rp 8.635
M073	Demacolin Strip @ 10 Tablet	Strip	Rp 3.256
M074	Dexamethasone 0,5 mg	Strip	Rp 2.303
M075	Dexamethasone 0,75 mg	Tablet	Rp 272
M076	Dextamine	Tablet	Rp 2.063

Tabel 1. Lanjutan

SKU	Nama Produk	Satuan	Harga
M077	Dextral Strip @ 10 Kaplet	Strip	Rp 5.750
M078	Digoxin 0,25 mg	Strip	Rp 1.625
M079	Directtest Alat Deteksi Kehamilan	PC	Rp 21.875
M080	Domperidone 10 mg @10 Tablet	Strip	Rp 5.503
M081	Doxicor 100 mg	Tablet	Rp 7.800
M082	Doxycycline 100 mg @ 10 Tablet	Strip	Rp 4.290
M083	Dumin Paracetamol Strip @ 10 Kaplet	Strip	Rp 4.605
M084	Elkana Strip @10 Tablet	Strip	Rp 8.750
M085	Enzyplex Strip 4 tablet	Strip	Rp 3.614
M086	Eperisone 50 mg @10 tablet	Strip	Rp 17.737
M087	Epexol	Tablet	Rp 963
M088	Erlamycetin Tetes Telinga	Botol	Rp 6.903
M089	Erythromycin 500 mg @ 10 Tablet	Strip	Rp 16.250
M090	Flagystatin Suppo	Tablet	Rp 19.066
M091	Flucadex Strip @10 Tablet	Strip	Rp 4.704
M092	Fludane Plus Strip @ 4 Kaplet	Strip	Rp 4.775
M093	FLuocort- N Cr @5 gram	Tube	Rp 21.413
M094	Folavit 400 mg Tablet	Tablet	Rp 847
M095	Formuno Tablet	Tablet	Rp 7.313
M096	Forumen Docusate Sodium @ 10 ml	Box	Rp 26.665
M097	Furosemide 40 mg @10 Tablet	Strip	Rp 1.250
M098	Gemfibrozil 300 mg	Strip	Rp 3.985
M099	Gentamicin 0,1% @ 5 Gram	Tube	Rp 2.657
M100	Gerdilium Caplet	Strip	Rp 85.800
M101	Glibenclamide (Strip)	Strip	Rp 1.155
M102	Glyceryl Gualacolate	Tablet	Rp 39
M103	GOM Borax Glycerine 10% 8 ml	Botol	Rp 5.750
M104	Grafazol	Tablet	Rp 351
M105	Hi- Bone Tablet	Box	Rp 127.200
M106	Histigo	Tablet	Rp 808
M107	Holisti Care Super Ester C Strip @ 4 Tablet	Strip	Rp 4.904
M108	Hydrocortisone 2,5% @ 5 Gram	Tube	Rp 10.000
M109	Ibuprofen 400 mg @10 Tablet	Strip	Rp 2.681
M110	Iflaz 4 mg	Tablet	Rp 2.275
M111	Ikamicetin Cream 15 Gram	Tube	Rp 8.125
M112	Imboost Force	Tablet	Rp 6.325
M113	Imboost Tablet	Tablet	Rp 3.212
M114	Imunos Tablet	Tablet	Rp 7.250

Tabel 1 Lanjutan

SKU	Nama Produk	Satuan	Harga
M115	Incidal OD	Tablet	Rp 3.098
M116	Inerson Ointmen @ 15 Gram	Tube	Rp 62.500
M117	Interhistin	Tablet	Rp 673
M118	ISDN (Isosorbide Dinitrate) @ 10 Tablet	Strip	Rp 1.538
M119	Kaditik 50 mg	Tablet	Rp 300
M120	Kaflam 50 mg	Tablet	Rp 4.333
M121	Kalcinol - N Cream @ 5 Gram	Tube	Rp 10.350
M122	Kalium Diklosenak 50 mg	Strip	Rp 8.367
M123	Kalmethazone	Tablet	Rp 125
M124	Kalmicetin 20mg @ 15 Gram	Tube	Rp 12.500
M125	Kalmoxicillin 500 mg	Tablet	Rp 3.250
M126	Kalnex	Tablet	Rp 3.750
M127	Kalpanax K Krim Tube @ 5 Gram	Tube	Rp 6.875
M128	Kenalog In Orbase @ 5 Gram	Tube	Rp 60.500
M129	Ketoprofen 100 mg	Strip	Rp 15.954
M130	Ketorolac 10 mg @ 10 Tablet	Strip	Rp 11.958
M131	KIN Tootpaste 75 ml	PC	Rp 89.375
M132	Kloderma Cream @ 5 Gram	Tube	Rp 23.402
M133	Lagesil	Strip	Rp 11.250
M134	Lameson 4 mg	Tablet	Rp 3.688
M135	Lameson 8 mg	Tablet	Rp 5.750
M136	Levofloxacin 500 mg	Strip	Rp 13.110
M137	Licokalk Strip @10 Strip	Strip	Rp 2.530
M138	Loratadine 10 mg	Strip	Rp 3.482
M139	Magasida Strip @10 Tablet	Strip	Rp 10.318
M140	Maltofer Drop	Box	Rp 66.600
M141	Mefinal 500 mg	Tablet	Rp 1.639
M142	melanox ES	Tube	Rp 3.562
M143	Meloxicam 7,5 m	Strip	Rp 7.854
M144	Mertigo	Tablet	Rp 3.688
M145	Methylprednisolan 8 mg	Strip	Rp 7.977
M146	Methylprednisolone 4 mg Berno	Strip	Rp 6.007
M147	Metronidazol 500 mg	Strip	Rp 3.120
M148	Miconazole Salep	Tube	Rp 5.000
M149	Molexflu Strip @10 kaplet	Strip	Rp 5.951
M150	Nalgestan Strip @ 4 Tablet	Strip	Rp 5.128
M151	Natrium Diklofenak 50 mg	Strip	Rp 3.215
M152	Neuralgin RX	Strip	Rp 7.500

Tabel 1 Lanjutan

SKU	Nama Produk	Satuan	Harga
M153	Neurobion Forte Strip @10 kapsul	Strip	Rp 26.760
M154	Neurobion Strip @10 kapsul	Strip	Rp 14.537
M155	Neurodex Strip @ 10 Tablet	Strip	Rp 4.015
M156	Neurosanbe Plus	Tablet	Rp 1.073
M157	Neurosanbe Strip @10 capsule	Strip	Rp 10.120
M158	Nifedipine 10 mg	Strip	Rp 1.713
M159	Ofloxacin 200 mg	Strip	Rp 6.705
M160	Omeprazole 20 mg	Strip	Rp 5.104
M161	Oralit Sachet 4,1 Gram 200 ml	Sachet	Rp 418
M162	Otopain @ 8 ml T. Telinga	Box	Rp 51.750
M163	Pamol Paracetamol Strip @ 4 Tablet	Strip	Rp 1.794
M164	Panadol Anak Paracetamol 1 blister @10 t	Strip	Rp 8.800
M165	Panadol Paracetamol Strip @10 kaplet	Strip	Rp 7.023
M166	Paracetamol Strip @10 kaplet	Strip	Rp 1.533
M167	Paratusin 1 strip @10 tablet	Strip	Rp 11.557
M168	Paratusin PE Syrup 50 ml	Botol	Rp 22.478
M169	Plasminex 500 mg	Tablet	Rp 3.365
M170	Polycrol Forte Strip @10 Tablet	Strip	Rp 5.917
M171	Polysilane Strip @ 8 Tablet	Strip	Rp 8.750
M172	Ponstan	Tablet	Rp 2.851
M173	Profilas	Tablet	Rp 2.887
M174	Pronalges 50 mg	Tablet	Rp 2.875
M175	Proneuron	Tablet	Rp 1.250
M176	Proris 200 mg FORTE	Strip	Rp 8.375
M177	Proris Ibuprofen Syrup 60 ml Rasa Jeruk	Botol	Rp 23.000
M178	Pyrexin	Tablet	Rp 345
M179	Ranitidine 150 mg	Strip	Rp 2.760
M180	Remelox 15 mg	Tablet	Rp 8.450
M181	Renadinac 25 mg	Tablet	Rp 409
M182	Renadinac 50 mg	Tablet	Rp 788
M183	Rhinos SR	Tablet	Rp 6.343
M184	Sagestam TT	Botol	Rp 34.645
M185	Salbutamol 2 mg @ 10 Tablet	Strip	Rp 1.045
M186	Salep Ichtyol Ichthammolum @ 15 Gram	Pot	Rp 5.175
M187	Sangobion Femine@ 6 Tablet	Strip	Rp 10.627
M188	Sanmol Paracetamol Strip @ 4 Tablet	Strip	Rp 1.144
M189	Sanorine Biru 0,025% 80 ml	Botol	Rp 9.350
M190	Sanorine Hijau 0,1% 200 ml	Botol	Rp 13.685

Tabel 1 Lanjutan

SKU	Nama Produk	Satuan	Harga
M191	Scabimite 30 Gram	Tube	Rp 86.875
M192	Siflok 500 mg	Tablet	Rp 715
M193	Simvastatin 10 mg @ 10 Tablet PT. Novell	Strip	Rp 6.412
M194	Sinergic	Tablet	Rp 6.250
M195	Sistenol	Tablet	Rp 2.063
M196	Sofratulle	Tube	Rp 23.552
M197	Spedifen 400 mg	Tablet	Rp 6.694
M198	Sporetik	Tablet	Rp 23.270
M199	Staforin	Tablet	Rp 11.000
M200	Strong Acid @ 330 ml	Botol	Rp 50.000
M201	Sumagesic Strip @ 4 Tablet	Strip	Rp 1.923
M202	Super Tetra	Tablet	Rp 1.060
M203	Tensivask 5	Tablet	Rp 6.500
M204	Teosal	Strip	Rp 2.375
M205	Tequinol 500 mg	Tablet	Rp 17.160
M206	Tera F Strip @10 kaplet	Strip	Rp 3.382
M207	Tetracyclin 500 mg	Strip	Rp 4.307
M208	Thiamphenicol 500 mg	Strip	Rp 15.600
M209	Thrombo Aspilet	Tablet	Rp 844
M210	Thrombophob Gel @ 20 Gram	Tube	Rp 57.172
M211	Thromecon	Tube	Rp 27.500
M212	Topcort	Tube	Rp 25.875
M213	Tremenza @10 tablet	Strip	Rp 15.225
M214	Triaminic Syrup Batuk & Pilek 60 ml Rasa B	Botol	Rp 50.600
M215	Unalium 10 Mg	Tablet	Rp 10.367
M216	Unalium 5 Mg	Tablet	Rp 7.007
M217	Urotractin Kapsul	Strip	Rp 22.687
M218	Valdres	Tablet	Rp 2.708
M219	Vesperum	Strip	Rp 2.965
M220	Vit C IPI 50 Tablet @50 mg Rasa Jeruk	Botol	Rp 3.685
M221	Vitazym Strip @ 10 Tablet	Strip	Rp 6.555
M222	Voltadex 50 mg	Strip	Rp 523
M223	Vosea Tab	Tablet	Rp 153
M224	Zegavit	Strip	Rp 14.375
M225	Zinc 20 mg Strip @ 10 Tablet	Strip	Rp 5.397
M226	Zolagel Cream	Tube	Rp 6.250
M227	Zoralin Tablet 200mg	Kaplet	Rp 15.375

Lampiran 2: Tabel Data Transaksi Resep

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Data Transaksi Resep

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 2. Data Transaksi Resep

Transaction ID	Date	Item Purchased	SKU	Kuantitas	Satuan
15	15/09/2016	Ambroxol 30 mg @10 Tablet	M013	1	Strip
15	15/09/2016	Cefixime 100 mg @10 Kapsul	M052	1	Strip
15	15/09/2016	Paratusin 1 strip @10 tablet	M167	1	Strip
21	15/09/2016	Dumin Paracetamol Strip @ 10 Kaplet	M083	1	Strip
21	15/09/2016	Cendoxitrol Tetes Mata	M056	1	Botol
22	15/09/2016	Cetirizin Strip @10 Tab	M057	1	Strip
22	15/09/2016	Methylprednisolone 4 mg Berno	M146	2	Strip
73	16/09/2016	Mefinal 500 mg	M141	10	Tablet
75	16/09/2016	Kalnex	M126	2	Tablet
79	16/09/2016	Dumin Paracetamol Strip @ 10 Kaplet	M083	1	Strip
79	16/09/2016	Grafazol	M104	15	Tablet
79	16/09/2016	Zinc 20 mg Strip @ 10 Tablet	M225	1	Strip
79	16/09/2016	Betahistin	M036	2	Strip
81	16/09/2016	Paratusin 1 strip @10 tablet	M167	1	Strip
81	16/09/2016	Cetirizin Strip @10 Tab	M057	1	Strip
81	16/09/2016	Methylprednisolone 4 mg Berno	M146	1	Strip
81	16/09/2016	Ciprofloxacin	M059	1	Strip
109	17/09/2016	Curcuma Tabs @10 Tablet	M069	1	Strip
109	17/09/2016	Demacolin Strip @ 10 Tablet	M073	1	Strip
160	19/09/2016	Amoxicillin 500 mg	M021	2	Strip
181	19/09/2016	Cataflam 50 mg Tablet	M047	6	Tablet
183	19/09/2016	Cataflam 50 mg Tablet	M047	10	Tablet
183	19/09/2016	Aspirin Strip @ 10 Tablet	M028	1	Strip
183	19/09/2016	Sistenol	M195	10	Tablet
183	19/09/2016	Thrombophob Gel @ 20 Gram	M210	1	Tube
186	19/09/2016	Sistenol	M195	10	Tablet
186	19/09/2016	Betahistin	M036	1	Strip
186	19/09/2016	Sangobion Femine@ 6 Tablet	M187	1	Strip
187	19/09/2016	Asam Mefenamat 500 mg	M025	1	Strip
188	19/09/2016	Sistenol	M195	10	Tablet
189	19/09/2016	Amlodipine 5 mg	M016	1	Strip
191	19/09/2016	Kalmoxicillin 500 mg	M125	15	Tablet
191	19/09/2016	Natrium Diklofenak 50 mg	M151	1	Strip

Lampiran 3: Tabel Subkategori Item

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Subkategori Item

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 3. Subkategori Item

SKU	Nama Produk	Sub Kategori
M001	Activated Kuning Syrup 60 ml	Obat Batuk dan Pilek
M002	Acyclovir 200 mg (Strip)	Antivirus
M003	Acyclovir 400 mg (Strip)	Antivirus
M004	Albiotin 150 mg	Antibiotik
M005	Albiotin 300 mg	Antibiotik
M006	Alinamin-F Strip @10 Tablet	Vitamin B Kompleks
M007	Alleron	Antihistamin dan Antialergi
M008	Alloclair Plus (Obat Kumur)	Obat Kumur
M009	Allopurinol 100 mg	Obat Hiperurisemia dan Gout
M010	Allopurinol 300 mg	Obat Hiperurisemia dan Gout
M011	Alpara Strip @10 Kaplet	Obat Batuk dan Pilek
M012	Ambeven Strip @ 10 Kapsul	Preparat Anorektal
M013	Ambroxol 30 mg @10 Tablet	Obat Batuk dan Pilek
M014	Aminophylline	Obat Batuk dan Pilek
M015	Amlodipine 10 mg	Antihipertensi
M016	Amlodipine 5 mg	Antihipertensi
M017	Amlodipine 5 mg (Berno)	Antihipertensi
M018	Amoxan Drop	Penisilin
M019	Amoxan Syrup	Penisilin
M020	Amoxan tablet 500 mg	Penisilin
M021	Amoxicillin 500 mg	Penisilin
M022	Ampicillin	Penisilin
M023	Antasida Doen Strip	Antasid, Obat Antirefluks & Antiulserasi
M024	Antimo Strip @ 10 Tablet	Obat Antivertigo
M025	Asam Mefenammat 500 mg	Obat Anti Inflamasi Non Steroid (OAINS)
M026	Asam Traneksamat	Hemostatik
M027	Aspilets Strip @ 10 Tablet	Analgesik (Non Opiat) dan Antipiretik
M028	Aspirin Strip @ 10 Tablet	Antikoagulan, Antiplatelet dan Fibrinolitik (Trombolitik)
M029	Baycuten - N 5 Gram	Antiinfeksi Topikal dengan Kortikosteroid
M030	Becom-C Strip @ 10 Capsules	Vitamin dan/ Mineral
M031	Becom-Zet Strip @ 10 Capsules	Vitamin dan/ Mineral
M032	Bedak Salicyl Mentol @ 80 gram	Obat Kulit
M033	Bernoflox tablet	Kuinolon

Lampiran 4: Tabel Tipe Item

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Tipe Item

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 4. Tipe Item

SKU	Nama Produk	Tipe Obat
M001	Activated Kuning Syrup 60 ml	Obat bebas terbatas
M002	Acyclovir 200 mg (Strip)	Obat Keras dan Psikotropika
M003	Acyclovir 400 mg (Strip)	Obat Keras dan Psikotropika
M004	Albiotin 150 mg	Obat Keras dan Psikotropika
M005	Albiotin 300 mg	Obat Keras dan Psikotropika
M006	Alinamin-F Strip @10 Tablet	Obat Bebas
M007	Alleron	Obat bebas terbatas
M008	Alloclair Plus (Obat Kumur)	Obat Bebas
M009	Allopurinol 100 mg	Obat Keras dan Psikotropika
M010	Allopurinol 300 mg	Obat Keras dan Psikotropika
M011	Alpara Strip @10 Kaplet	Obat bebas terbatas
M012	Ambeven Strip @ 10 Kapsul	Obat Bebas
M013	Ambroxol 30 mg @10 Tablet	Obat Keras dan Psikotropika
M014	Aminophylline	Obat Keras dan Psikotropika
M015	Amlodipine 10 mg	Obat Keras dan Psikotropika
M016	Amlodipine 5 mg	Obat Keras dan Psikotropika
M017	Amlodipine 5 mg (Berno)	Obat Keras dan Psikotropika
M018	Amoxan Drop	Obat Keras dan Psikotropika
M019	Amoxan Syrup	Obat Keras dan Psikotropika
M020	Amoxan tablet 500 mg	Obat Keras dan Psikotropika
M021	Amoxicillin 500 mg	Obat Keras dan Psikotropika
M022	Ampicillin	Obat Keras dan Psikotropika
M023	Antasida Doen Strip	Obat Bebas
M024	Antimo Strip @ 10 Tablet	Obat bebas terbatas
M025	Asam Mefenamat 500 mg	Obat Keras dan Psikotropika
M026	Asam Traneksamat	Obat Keras dan Psikotropika
M027	Aspilets Strip @ 10 Tablet	Obat Bebas
M028	Aspirin Strip @ 10 Tablet	Obat Keras dan Psikotropika
M029	Baycuten - N 5 Gram	Obat Keras dan Psikotropika
M030	Becom-C Strip @ 10 Capsules	Obat Bebas
M031	Becom-Zet Strip @ 10 Capsules	Obat Bebas
M032	Bedak Salicyl Mentol @ 80 gram	Obat Keras dan Psikotropika
M033	Bernoflox tablet	Obat Keras dan Psikotropika

Lampiran 5: Tabel Data Kuantitas

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Data Kuantitas

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 5. Data Kuantitas

SKU	Nama Produk	Kuantitas Penjualan													Total
		Sep-16	Okt-16	Nov-16	Des-16	Jan-17	Feb-17	Mar-17	Apr-17	Mei-17	Jun-17	Jul-17	Agu-17	Sep-17	
M001	Actived Kuning Syrup 60 ml	0	0	1	0	0	0	0	0	0	0	0	0	0	1
M002	Acyclovir 200 mg (Strip)	0	0	2,5	0	0	0	0	2,5	0	0	0	0	0	5
M003	Acyclovir 400 mg (Strip)	0	0	0	0	0	0	0	0	2,5	0	0	0	0	2,5
M004	Albiotin 150 mg	30	0	1,2	0	0	15	0	12	34	1	27	32	0	152,2
M005	Albiotin 300 mg	0	0	0	12	0	30	19	27	0	8	0	40	30	166
M006	Alinamin-F Strip @10 Tablet	0	0	0	0	0	0	0	0	0	0	0	0	1	1
M007	Alleron	0	0	0	0	0	10	0	0	0	0	0	0	0	10
M008	Alloclair Plus (Obat Kumur)	0	0	1	0	0	0	0	0	0	0	0	0	0	1
M009	Allopurinol 100 mg	0	0	0	0	2	0	0	0	0	0	0	0	0	2
M010	Allopurinol 300 mg	0	0	1	0	1	0	0	0	0	0	0	0	0	2
M011	Alpara Strip @10 Kaplet	0	0	0	0	0	1	3	0	1	0	0	0	0	5
M012	Ambeven Strip @ 10 Kapsul	0	0	0	0	1	0	0	0	0	0	0	0	0	1
M013	Ambroxol 30 mg @10 Tablet	1	0	2	0	1	3	1	0	9	3,5	0	2	1	23,5
M014	Aminophylline	0	0	0	0	0	6	0	0	0	0	0	0	0	6

Lampiran 6: Tabel Data Jumlah Transaksi

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Data Jumlah Transaksi

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 6. Data Jumlah Transaksi

SKU	Nama Produk	Jumlah Transaksi													Total
		Sep-16	Okt-16	Nov-16	Des-16	Jan-17	Feb-17	Mar-17	Apr-17	Mei-17	Jun-17	Jul-17	Agu-17	Sep-17	
M001	Actived Kuning Syrup 60 ml	0	0	1	0	0	0	0	0	0	0	0	0	0	1
M002	Acyclovir 200 mg (Strip)	0	0	1	0	0	0	0	1	0	0	0	0	0	2
M003	Acyclovir 400 mg (Strip)	0	0	0	0	0	0	0	0	1	0	0	0	0	1
M004	Albiotin 150 mg	2	0	1	0	0	1	0	1	4	1	2	2	0	14
M005	Albiotin 300 mg	0	0	0	1	0	3	2	2	0	1	0	3	2	14
M006	Alinamin-F Strip @10 Tablet	0	0	0	0	0	0	0	0	0	0	0	0	1	1
M007	Alleron	0	0	0	0	0	1	0	0	0	0	0	0	0	1
M008	Alloclair Plus (Obat Kumur)	0	0	1	0	0	0	0	0	0	0	0	0	0	1
M009	Allopurinol 100 mg	0	0	0	0	1	0	0	0	0	0	0	0	0	1
M010	Allopurinol 300 mg	0	0	1	0	1	0	0	0	0	0	0	0	0	2
M011	Alpara Strip @10 Kaplet	0	0	0	0	0	1	3	0	1	0	0	0	0	5
M012	Ambeven Strip @ 10 Kapsul	0	0	0	0	1	0	0	0	0	0	0	0	0	1
M013	Ambroxol 30 mg @10 Tablet	1	0	2	0	1	3	1	0	4	3	0	2	1	18
M014	Aminophylline	0	0	0	0	0	1	0	0	0	0	0	0	0	1

Lampiran 7: Tabel Nilai *Support* Masing-Masing Item

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Nilai *Support* Masing-Masing Item

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 7. Nilai *Support* Masing-Masing Item

SKU	Nama Produk	Support Count	Support
M001	Actived Kuning Syrup 60 ml	1	0,15
M002	Acyclovir 200 mg (Strip)	2	0,30
M003	Acyclovir 400 mg (Strip)	1	0,15
M004	Albiotin 150 mg	14	2,11
M005	Albiotin 300 mg	12	1,80
M006	Alinamin-F Strip @10 Tablet	1	0,15
M007	Alleron	1	0,15
M008	Alloclair Plus (Obat Kumur)	1	0,15
M010	Allopurinol 300 mg	1	0,15
M011	Alpara Strip @10 Kaplet	5	0,75
M012	Ambeven Strip @ 10 Kapsul	1	0,15
M013	Ambroxol 30 mg @10 Tablet	18	2,71
M014	Aminophylline	1	0,15
M015	Amlodipine 10 mg	6	0,90
M016	Amlodipine 5 mg	2	0,30
M017	Amlodipine 5 mg (Berno)	3	0,45
M018	Amoxan Drop	1	0,15
M019	Amoxan Syrup	3	0,45
M020	Amoxan tablet 500 mg	30	4,51
M021	Amoxicillin 500 mg	37	5,56
M023	Antasida Doen Strip	1	0,15
M024	Antimo Strip @ 10 Tablet	1	0,15
M025	Asam Mefenamat 500 mg	10	1,50
M026	Asam Traneksamat	2	0,30
M027	Aspilets Strip @ 10 Tablet	22	3,31
M028	Aspirin Strip @ 10 Tablet	2	0,30
M029	Baycuten - N 5 Gram	1	0,15
M030	Becom-C Strip @ 10 Capsules	1	0,15
M031	Becom-Zet Strip @ 10 Capsules	2	0,30
M032	Bedak Salicyl Mentol @ 80 gram	1	0,15
M033	Bernoflox tablet	2	0,30
M034	Betadine Antiseptic solution 15 ml	4	0,60
M035	Betadine Obat Kumur 100 ml	5	0,75

Lampiran 8: Tabel Aturan Asosiasi

Tabel 8. Aturan Asosiasi

Rules	Count Support	Support (%)	Confidence
M047+M126+	30	4,51	0,28
M047+M169+	20	3,01	0,19
M069+M206+	19	2,86	0,34
M059+M206+	17	2,56	0,17
M120+M126+	17	2,56	0,50
M059+M069+	16	2,41	0,16
M082+M225+	16	2,41	0,80
M047+M075+	16	2,41	0,15
M059+M083+	16	2,41	0,16
M059+M146+	15	2,26	0,15
M075+M125+	15	2,26	0,25
M126+M141+	15	2,26	0,25
M047+M141+	14	2,11	0,13
M057+M146+	13	1,95	0,48
M059+M165+	13	1,95	0,13
M059+M071+	12	1,80	0,12
M047+M125+	11	1,65	0,10
M146+M206+	11	1,65	0,30
M047+M172+	11	1,65	0,10
M104+M225+	10	1,50	0,63
M027+M165+	10	1,50	0,45
M146+M204+	10	1,50	0,27
M020+M141+	10	1,50	0,33
M075+M141+	10	1,50	0,17
M021+M047+	8	1,20	0,22
M082+M147+	8	1,20	0,40
M082+M104+	8	1,20	0,40
M013+M059+	8	1,20	0,44
M013+M146+	8	1,20	0,44
M004+M075+	8	1,20	0,57
M120+M141+	8	1,20	0,24
M126+M201+	8	1,20	0,13
M112+M165+	7	1,05	0,37
M147+M225+	7	1,05	0,27
M059+M204+	7	1,05	0,07
M059+M077+	7	1,05	0,07
M159+M206+	7	1,05	0,37
M027+M083+	7	1,05	0,32

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M021+M147+	7	1,05	0,19
M141+M169+	7	1,05	0,10
M047+M201+	7	1,05	0,07
M020+M047+	7	1,05	0,23
M126+M172+	7	1,05	0,12
M074+M141+	7	1,05	0,21
M057+M059+	6	0,90	0,22
M080+M225+	6	0,90	0,23
M204+M206+	6	0,90	0,50
M112+M206+	6	0,90	0,32
M219+M225+	6	0,90	0,50
M074+M125+	6	0,90	0,18
M082+M219+	6	0,90	0,30
M059+M114+	6	0,90	0,06
M069+M083+	6	0,90	0,11
M042+M059+	6	0,90	0,50
M075+M201+	6	0,90	0,10
M063+M141+	6	0,90	0,21
M120+M201+	6	0,90	0,18
M059+M167+	5	0,75	0,05
M004+M047+	5	0,75	0,36
M021+M122+	5	0,75	0,14
M080+M147+	5	0,75	0,19
M071+M206+	5	0,75	0,19
M021+M075+	5	0,75	0,14
M080+M082+	5	0,75	0,19
M059+M095+	5	0,75	0,05
M047+M147+	5	0,75	0,05
M050+M057+	5	0,75	0,50
M057+M206+	5	0,75	0,19
M013+M206+	5	0,75	0,28
M071+M165+	5	0,75	0,19
M080+M165+	5	0,75	0,19
M169+M172+	5	0,75	0,17
M083+M114+	5	0,75	0,10
M071+M083+	5	0,75	0,19
M075+M120+	5	0,75	0,08
M066+M075+	5	0,75	0,36
M125+M141+	5	0,75	0,11

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M146+M167+	4	0,60	0,11
M069+M137+	4	0,60	0,07
M137+M206+	4	0,60	0,44
M046+M126+	4	0,60	0,18
M046+M125+	4	0,60	0,18
M059+M102+	4	0,60	0,04
M059+M195+	4	0,60	0,04
M013+M102+	4	0,60	0,22
M013+M204+	4	0,60	0,22
M077+M165+	4	0,60	0,40
M059+M113+	4	0,60	0,04
M113+M206+	4	0,60	0,33
M063+M179+	4	0,60	0,14
M021+M141+	4	0,60	0,11
M057+M067+	4	0,60	0,15
M095+M206+	4	0,60	0,36
M027+M059+	4	0,60	0,18
M141+M179+	4	0,60	0,06
M085+M219+	4	0,60	0,33
M112+M159+	4	0,60	0,21
M069+M159+	4	0,60	0,07
M047+M063+	4	0,60	0,04
M098+M193+	4	0,60	1,00
M114+M206+	4	0,60	0,24
M005+M141+	4	0,60	0,33
M100+M225+	4	0,60	0,40
M059+M112+	4	0,60	0,04
M125+M201+	4	0,60	0,09
M020+M074+	4	0,60	0,13
M020+M075+	4	0,60	0,13
M063+M075+	4	0,60	0,14
M063+M074+	4	0,60	0,14
M046+M059+	4	0,60	0,18
M013+M167+	3	0,45	0,17
M083+M104+	3	0,45	0,06
M083+M225+	3	0,45	0,06
M069+M073+	3	0,45	0,05
M080+M104+	3	0,45	0,12
M081+M225+	3	0,45	1,00

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M125+M126+	3	0,45	0,07
M027+M166+	3	0,45	0,14
M069+M166+	3	0,45	0,05
M059+M080+	3	0,45	0,03
M046+M075+	3	0,45	0,14
M069+M102+	3	0,45	0,05
M046+M074+	3	0,45	0,14
M074+M126+	3	0,45	0,09
M069+M195+	3	0,45	0,05
M104+M219+	3	0,45	0,19
M102+M146+	3	0,45	0,30
M102+M204+	3	0,45	0,30
M080+M171+	3	0,45	0,12
M122+M147+	3	0,45	0,25
M077+M095+	3	0,45	0,30
M115+M146+	3	0,45	0,50
M050+M146+	3	0,45	0,30
M159+M165+	3	0,45	0,16
M113+M159+	3	0,45	0,25
M042+M069+	3	0,45	0,25
M083+M113+	3	0,45	0,06
M059+M152+	3	0,45	0,03
M095+M159+	3	0,45	0,27
M005+M047+	3	0,45	0,25
M015+M027+	3	0,45	0,50
M085+M165+	3	0,45	0,25
M015+M165+	3	0,45	0,50
M013+M057+	3	0,45	0,17
M060+M083+	3	0,45	0,30
M020+M179+	3	0,45	0,10
M059+M172+	3	0,45	0,03
M063+M201+	3	0,45	0,11
M104+M161+	3	0,45	0,19
M082+M161+	3	0,45	0,15
M082+M100+	3	0,45	0,15
M161+M225+	3	0,45	0,60
M051+M206+	3	0,45	0,33
M077+M083+	3	0,45	0,30
M011+M059+	3	0,45	0,60

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M060+M115+	3	0,45	0,30
M120+M172+	3	0,45	0,09
M042+M080+	3	0,45	0,25
M075+M172+	3	0,45	0,05
M085+M100+	3	0,45	0,25
M075+M126+	3	0,45	0,05
M074+M201+	3	0,45	0,09
M048+M126+	3	0,45	0,38
M005+M075+	3	0,45	0,25
M047+M066+	3	0,45	0,03
M087+M146+	3	0,45	0,75
M066+M074+	3	0,45	0,21
M066+M141+	3	0,45	0,21
M080+M083+	3	0,45	0,12
M120+M125+	3	0,45	0,09
M013+M052+	2	0,30	0,11
M057+M167+	2	0,30	0,07
M125+M151+	2	0,30	0,04
M080+M081+	2	0,30	0,08
M081+M104+	2	0,30	0,67
M025+M047+	2	0,30	0,20
M083+M145+	2	0,30	0,04
M004+M025+	2	0,30	0,14
M025+M074+	2	0,30	0,20
M047+M062+	2	0,30	0,02
M062+M126+	2	0,30	0,17
M106+M195+	2	0,30	0,20
M059+M151+	2	0,30	0,02
M080+M139+	2	0,30	0,08
M119+M125+	2	0,30	0,40
M027+M106+	2	0,30	0,09
M069+M175+	2	0,30	0,04
M021+M046+	2	0,30	0,05
M080+M106+	2	0,30	0,08
M106+M166+	2	0,30	0,20
M199+M206+	2	0,30	1,00
M021+M151+	2	0,30	0,05
M095+M175+	2	0,30	0,18
M137+M150+	2	0,30	0,22

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M069+M150+	2	0,30	0,04
M047+M197+	2	0,30	0,02
M095+M165+	2	0,30	0,18
M069+M146+	2	0,30	0,04
M147+M219+	2	0,30	0,08
M021+M181+	2	0,30	0,05
M077+M113+	2	0,30	0,20
M052+M069+	2	0,30	0,25
M046+M147+	2	0,30	0,09
M002+M083+	2	0,30	1,00
M083+M159+	2	0,30	0,04
M083+M144+	2	0,30	0,04
M027+M144+	2	0,30	0,09
M057+M069+	2	0,30	0,07
M025+M063+	2	0,30	0,20
M067+M146+	2	0,30	0,50
M050+M067+	2	0,30	0,20
M015+M059+	2	0,30	0,33
M015+M215+	2	0,30	0,33
M080+M085+	2	0,30	0,08
M062+M141+	2	0,30	0,17
M060+M206+	2	0,30	0,20
M083+M085+	2	0,30	0,04
M113+M146+	2	0,30	0,17
M059+M074+	2	0,30	0,02
M122+M179+	2	0,30	0,17
M050+M059+	2	0,30	0,20
M046+M169+	2	0,30	0,09
M059+M179+	2	0,30	0,02
M017+M027+	2	0,30	0,67
M120+M169+	2	0,30	0,06
M020+M120+	2	0,30	0,07
M093+M146+	2	0,30	1,00
M046+M172+	2	0,30	0,09
M100+M104+	2	0,30	0,20
M100+M161+	2	0,30	0,20
M057+M165+	2	0,30	0,07
M051+M114+	2	0,30	0,22
M075+M147+	2	0,30	0,03

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M059+M073+	2	0,30	0,02
M152+M196+	2	0,30	0,15
M125+M172+	2	0,30	0,04
M046+M071+	2	0,30	0,09
M083+M115+	2	0,30	0,04
M150+M206+	2	0,30	0,33
M059+M088+	2	0,30	0,02
M069+M082+	2	0,30	0,04
M011+M069+	2	0,30	0,40
M011+M071+	2	0,30	0,40
M114+M152+	2	0,30	0,12
M059+M150+	2	0,30	0,02
M063+M120+	2	0,30	0,07
M020+M201+	2	0,30	0,07
M025+M125+	2	0,30	0,20
M021+M201+	2	0,30	0,05
M062+M074+	2	0,30	0,17
M075+M128+	2	0,30	0,03
M063+M145+	2	0,30	0,07
M075+M130+	2	0,30	0,03
M126+M130+	2	0,30	0,03
M047+M074+	2	0,30	0,02
M051+M075+	2	0,30	0,22
M051+M141+	2	0,30	0,22
M020+M048+	2	0,30	0,07
M004+M141+	2	0,30	0,14
M059+M091+	2	0,30	0,02
M021+M145+	2	0,30	0,05
M047+M145+	2	0,30	0,02
M059+M130+	2	0,30	0,02
M075+M143+	2	0,30	0,03
M125+M179+	2	0,30	0,04
M059+M164+	2	0,30	0,02
M046+M164+	2	0,30	0,09
M041+M120+	2	0,30	1,00
M059+M087+	2	0,30	0,02
M027+M080+	2	0,30	0,09
M120+M224+	2	0,30	0,06
M134+M141+	2	0,30	0,29

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M074+M120+	2	0,30	0,06
M125+M145+	2	0,30	0,04
M061+M114+	2	0,30	1,00
M126+M129+	2	0,30	0,03
M052+M167+	1	0,15	0,13
M056+M083+	1	0,15	1,00
M036+M083+	1	0,15	0,50
M036+M104+	1	0,15	0,50
M036+M225+	1	0,15	0,50
M028+M047+	1	0,15	0,50
M047+M195+	1	0,15	0,01
M195+M210+	1	0,15	0,08
M028+M195+	1	0,15	0,50
M047+M210+	1	0,15	0,01
M028+M210+	1	0,15	0,50
M036+M187+	1	0,15	0,50
M187+M195+	1	0,15	1,00
M036+M195+	1	0,15	0,50
M078+M083+	1	0,15	1,00
M083+M153+	1	0,15	0,02
M078+M153+	1	0,15	1,00
M025+M126+	1	0,15	0,10
M043+M057+	1	0,15	1,00
M069+M204+	1	0,15	0,02
M083+M203+	1	0,15	0,02
M203+M209+	1	0,15	1,00
M083+M209+	1	0,15	0,02
M120+M147+	1	0,15	0,03
M145+M155+	1	0,15	0,10
M155+M204+	1	0,15	0,50
M083+M155+	1	0,15	0,02
M145+M204+	1	0,15	0,10
M083+M204+	1	0,15	0,02
M069+M149+	1	0,15	0,02
M059+M149+	1	0,15	0,01
M004+M074+	1	0,15	0,07
M072+M079+	1	0,15	1,00
M079+M106+	1	0,15	1,00
M106+M178+	1	0,15	0,10

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M072+M106+	1	0,15	1,00
M079+M178+	1	0,15	1,00
M072+M178+	1	0,15	1,00
M035+M052+	1	0,15	0,20
M052+M114+	1	0,15	0,13
M035+M114+	1	0,15	0,20
M125+M178+	1	0,15	0,02
M126+M194+	1	0,15	0,02
M059+M122+	1	0,15	0,01
M035+M166+	1	0,15	0,20
M016+M027+	1	0,15	0,50
M027+M154+	1	0,15	0,05
M154+M166+	1	0,15	1,00
M016+M154+	1	0,15	0,50
M016+M166+	1	0,15	0,50
M108+M145+	1	0,15	0,50
M069+M077+	1	0,15	0,02
M077+M166+	1	0,15	0,10
M059+M139+	1	0,15	0,01
M021+M175+	1	0,15	0,03
M018+M049+	1	0,15	1,00
M057+M108+	1	0,15	0,04
M108+M146+	1	0,15	0,50
M046+M141+	1	0,15	0,05
M075+M119+	1	0,15	0,02
M106+M165+	1	0,15	0,10
M147+M207+	1	0,15	0,04
M207+M221+	1	0,15	1,00
M080+M207+	1	0,15	0,04
M147+M221+	1	0,15	0,04
M080+M221+	1	0,15	0,04
M071+M089+	1	0,15	0,04
M089+M206+	1	0,15	0,25
M080+M166+	1	0,15	0,04
M146+M191+	1	0,15	0,03
M057+M191+	1	0,15	0,04
M071+M199+	1	0,15	0,04
M069+M199+	1	0,15	0,02
M166+M208+	1	0,15	0,11

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M069+M208+	1	0,15	0,02
M157+M165+	1	0,15	1,00
M035+M049+	1	0,15	0,20
M081+M171+	1	0,15	0,33
M171+M219+	1	0,15	0,17
M081+M219+	1	0,15	0,33
M171+M225+	1	0,15	0,17
M063+M181+	1	0,15	0,04
M102+M206+	1	0,15	0,10
M027+M069+	1	0,15	0,05
M175+M198+	1	0,15	0,17
M095+M198+	1	0,15	0,09
M024+M059+	1	0,15	1,00
M102+M195+	1	0,15	0,10
M024+M069+	1	0,15	1,00
M024+M102+	1	0,15	1,00
M024+M195+	1	0,15	1,00
M062+M110+	1	0,15	0,08
M110+M194+	1	0,15	0,33
M062+M194+	1	0,15	0,08
M062+M151+	1	0,15	0,08
M104+M195+	1	0,15	0,06
M195+M225+	1	0,15	0,08
M082+M195+	1	0,15	0,05
M084+M094+	1	0,15	0,50
M033+M069+	1	0,15	0,50
M033+M206+	1	0,15	0,50
M062+M181+	1	0,15	0,08
M181+M197+	1	0,15	0,20
M062+M197+	1	0,15	0,08
M069+M103+	1	0,15	0,02
M103+M137+	1	0,15	1,00
M103+M150+	1	0,15	1,00
M069+M174+	1	0,15	0,02
M059+M174+	1	0,15	0,01
M126+M197+	1	0,15	0,02
M147+M220+	1	0,15	0,04
M122+M220+	1	0,15	0,08
M042+M136+	1	0,15	0,08

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M013+M069+	1	0,15	0,06
M102+M150+	1	0,15	0,10
M013+M150+	1	0,15	0,06
M050+M115+	1	0,15	0,10
M044+M069+	1	0,15	1,00
M044+M146+	1	0,15	1,00
M075+M197+	1	0,15	0,02
M046+M166+	1	0,15	0,05
M008+M197+	1	0,15	1,00
M020+M111+	1	0,15	0,03
M046+M194+	1	0,15	0,05
M075+M181+	1	0,15	0,02
M026+M119+	1	0,15	0,50
M052+M206+	1	0,15	0,13
M027+M159+	1	0,15	0,05
M083+M198+	1	0,15	0,02
M069+M198+	1	0,15	0,02
M002+M064+	1	0,15	0,50
M064+M083+	1	0,15	1,00
M083+M202+	1	0,15	0,02
M064+M202+	1	0,15	1,00
M002+M202+	1	0,15	0,50
M026+M114+	1	0,15	0,50
M114+M202+	1	0,15	0,06
M026+M202+	1	0,15	0,50
M057+M110+	1	0,15	0,04
M050+M110+	1	0,15	0,10
M001+M113+	1	0,15	1,00
M001+M159+	1	0,15	1,00
M001+M206+	1	0,15	1,00
M083+M112+	1	0,15	0,02
M151+M152+	1	0,15	0,14
M080+M159+	1	0,15	0,04
M159+M163+	1	0,15	0,05
M080+M163+	1	0,15	0,04
M147+M181+	1	0,15	0,04
M169+M181+	1	0,15	0,03
M159+M167+	1	0,15	0,05
M095+M167+	1	0,15	0,09

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M113+M195+	1	0,15	0,08
M141+M182+	1	0,15	0,01
M021+M182+	1	0,15	0,03
M010+M143+	1	0,15	1,00
M034+M057+	1	0,15	0,25
M034+M069+	1	0,15	0,25
M047+M176+	1	0,15	0,01
M069+M167+	1	0,15	0,02
M206+M218+	1	0,15	0,02
M069+M218+	1	0,15	0,02
M031+M057+	1	0,15	0,50
M146+M226+	1	0,15	0,03
M031+M146+	1	0,15	0,50
M057+M226+	1	0,15	0,04
M031+M226+	1	0,15	0,50
M165+M208+	1	0,15	0,03
M112+M208+	1	0,15	0,05
M047+M134+	1	0,15	0,01
M071+M195+	1	0,15	0,04
M028+M071+	1	0,15	0,50
M071+M171+	1	0,15	0,04
M028+M171+	1	0,15	0,50
M059+M085+	1	0,15	0,01
M027+M085+	1	0,15	0,05
M015+M085+	1	0,15	0,17
M039+M169+	1	0,15	1,00
M107+M213+	1	0,15	0,50
M125+M176+	1	0,15	0,02
M095+M146+	1	0,15	0,09
M146+M159+	1	0,15	0,03
M034+M053+	1	0,15	0,25
M053+M188+	1	0,15	0,50
M034+M188+	1	0,15	0,25
M029+M057+	1	0,15	1,00
M057+M169+	1	0,15	0,04
M029+M169+	1	0,15	1,00
M085+M112+	1	0,15	0,08
M080+M112+	1	0,15	0,04
M076+M173+	1	0,15	1,00

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M173+M206+	1	0,15	1,00
M076+M206+	1	0,15	1,00
M116+M121+	1	0,15	0,50
M121+M132+	1	0,15	1,00
M116+M132+	1	0,15	0,50
M057+M134+	1	0,15	0,04
M104+M141+	1	0,15	0,06
M104+M179+	1	0,15	0,06
M060+M101+	1	0,15	0,10
M031+M059+	1	0,15	0,50
M031+M095+	1	0,15	0,50
M031+M206+	1	0,15	0,50
M019+M177+	1	0,15	0,33
M059+M109+	1	0,15	0,01
M109+M222+	1	0,15	1,00
M059+M222+	1	0,15	0,01
M021+M169+	1	0,15	0,03
M050+M095+	1	0,15	0,10
M050+M206+	1	0,15	0,10
M027+M060+	1	0,15	0,05
M060+M195+	1	0,15	0,10
M027+M195+	1	0,15	0,05
M062+M123+	1	0,15	0,08
M123+M141+	1	0,15	1,00
M123+M169+	1	0,15	1,00
M062+M169+	1	0,15	0,08
M020+M122+	1	0,15	0,03
M046+M211+	1	0,15	0,05
M057+M060+	1	0,15	0,04
M013+M060+	1	0,15	0,06
M060+M085+	1	0,15	0,10
M083+M219+	1	0,15	0,02
M060+M219+	1	0,15	0,10
M060+M112+	1	0,15	0,10
M059+M141+	1	0,15	0,01
M102+M113+	1	0,15	0,10
M113+M204+	1	0,15	0,08
M074+M128+	1	0,15	0,03
M128+M210+	1	0,15	0,25

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M059+M128+	1	0,15	0,01
M074+M210+	1	0,15	0,03
M059+M210+	1	0,15	0,01
M122+M165+	1	0,15	0,08
M165+M179+	1	0,15	0,03
M021+M165+	1	0,15	0,03
M021+M179+	1	0,15	0,03
M033+M074+	1	0,15	0,50
M062+M119+	1	0,15	0,08
M119+M179+	1	0,15	0,20
M062+M179+	1	0,15	0,08
M063+M107+	1	0,15	0,04
M107+M179+	1	0,15	0,50
M069+M097+	1	0,15	0,02
M097+M146+	1	0,15	1,00
M059+M097+	1	0,15	0,01
M034+M050+	1	0,15	0,25
M059+M142+	1	0,15	0,01
M034+M059+	1	0,15	0,25
M050+M142+	1	0,15	0,10
M034+M142+	1	0,15	0,25
M114+M142+	1	0,15	0,06
M142+M206+	1	0,15	0,33
M021+M172+	1	0,15	0,03
M165+M219+	1	0,15	0,03
M172+M179+	1	0,15	0,04
M159+M195+	1	0,15	0,05
M095+M195+	1	0,15	0,09
M060+M071+	1	0,15	0,10
M060+M165+	1	0,15	0,10
M071+M080+	1	0,15	0,04
M017+M165+	1	0,15	0,33
M042+M085+	1	0,15	0,08
M085+M192+	1	0,15	0,08
M042+M192+	1	0,15	0,08
M141+M192+	1	0,15	0,01
M021+M120+	1	0,15	0,03
M017+M101+	1	0,15	0,33
M012+M040+	1	0,15	1,00

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M020+M169+	1	0,15	0,03
M188+M189+	1	0,15	0,33
M015+M098+	1	0,15	0,17
M015+M193+	1	0,15	0,17
M042+M051+	1	0,15	0,08
M051+M069+	1	0,15	0,11
M141+M190+	1	0,15	0,01
M020+M190+	1	0,15	0,03
M117+M128+	1	0,15	1,00
M128+M135+	1	0,15	0,25
M117+M135+	1	0,15	1,00
M206+M217+	1	0,15	0,02
M113+M217+	1	0,15	0,08
M059+M176+	1	0,15	0,01
M176+M179+	1	0,15	0,33
M019+M068+	1	0,15	0,33
M007+M013+	1	0,15	1,00
M013+M014+	1	0,15	0,06
M014+M146+	1	0,15	1,00
M146+M185+	1	0,15	0,03
M007+M014+	1	0,15	1,00
M014+M185+	1	0,15	1,00
M007+M146+	1	0,15	1,00
M013+M185+	1	0,15	0,06
M007+M185+	1	0,15	1,00
M032+M134+	1	0,15	1,00
M134+M142+	1	0,15	0,14
M032+M142+	1	0,15	1,00
M040+M090+	1	0,15	0,50
M171+M175+	1	0,15	0,17
M083+M093+	1	0,15	0,02
M093+M138+	1	0,15	0,50
M138+M146+	1	0,15	0,33
M083+M138+	1	0,15	0,02
M083+M146+	1	0,15	0,02
M013+M137+	1	0,15	0,06
M137+M138+	1	0,15	0,11
M013+M138+	1	0,15	0,06
M063+M172+	1	0,15	0,04

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M020+M172+	1	0,15	0,03
M139+M160+	1	0,15	0,33
M080+M160+	1	0,15	0,04
M067+M069+	1	0,15	0,25
M141+M189+	1	0,15	0,01
M005+M189+	1	0,15	0,08
M104+M106+	1	0,15	0,06
M106+M161+	1	0,15	0,10
M100+M106+	1	0,15	0,10
M106+M225+	1	0,15	0,10
M082+M106+	1	0,15	0,05
M055+M057+	1	0,15	1,00
M146+M165+	1	0,15	0,03
M055+M146+	1	0,15	1,00
M055+M165+	1	0,15	1,00
M027+M170+	1	0,15	0,05
M051+M083+	1	0,15	0,11
M083+M206+	1	0,15	0,02
M085+M106+	1	0,15	0,08
M051+M071+	1	0,15	0,11
M125+M162+	1	0,15	0,02
M021+M119+	1	0,15	0,03
M030+M201+	1	0,15	1,00
M057+M112+	1	0,15	0,04
M112+M146+	1	0,15	0,05
M073+M112+	1	0,15	0,17
M004+M147+	1	0,15	0,07
M021+M083+	1	0,15	0,03
M083+M095+	1	0,15	0,02
M083+M175+	1	0,15	0,02
M077+M175+	1	0,15	0,10
M077+M102+	1	0,15	0,10
M027+M077+	1	0,15	0,05
M027+M102+	1	0,15	0,05
M088+M152+	1	0,15	0,25
M152+M159+	1	0,15	0,08
M088+M159+	1	0,15	0,25
M060+M152+	1	0,15	0,10
M011+M146+	1	0,15	0,20

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M011+M204+	1	0,15	0,20
M017+M083+	1	0,15	0,33
M059+M196+	1	0,15	0,01
M052+M152+	1	0,15	0,13
M152+M186+	1	0,15	0,08
M052+M186+	1	0,15	0,13
M060+M146+	1	0,15	0,10
M046+M210+	1	0,15	0,05
M020+M152+	1	0,15	0,03
M020+M196+	1	0,15	0,03
M100+M152+	1	0,15	0,10
M083+M100+	1	0,15	0,02
M052+M083+	1	0,15	0,13
M051+M112+	1	0,15	0,11
M025+M059+	1	0,15	0,10
M059+M115+	1	0,15	0,01
M115+M134+	1	0,15	0,17
M059+M134+	1	0,15	0,01
M071+M106+	1	0,15	0,04
M059+M106+	1	0,15	0,01
M083+M102+	1	0,15	0,02
M102+M115+	1	0,15	0,10
M060+M102+	1	0,15	0,10
M058+M212+	1	0,15	1,00
M069+M100+	1	0,15	0,02
M100+M170+	1	0,15	0,10
M069+M170+	1	0,15	0,02
M060+M069+	1	0,15	0,10
M069+M115+	1	0,15	0,02
M059+M100+	1	0,15	0,01
M042+M100+	1	0,15	0,08
M027+M071+	1	0,15	0,05
M088+M165+	1	0,15	0,25
M082+M085+	1	0,15	0,05
M069+M085+	1	0,15	0,02
M069+M219+	1	0,15	0,02
M069+M113+	1	0,15	0,02
M011+M113+	1	0,15	0,20
M071+M219+	1	0,15	0,04

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M059+M219+	1	0,15	0,01
M011+M219+	1	0,15	0,20
M011+M159+	1	0,15	0,20
M005+M122+	1	0,15	0,08
M122+M156+	1	0,15	0,08
M005+M156+	1	0,15	0,08
M005+M035+	1	0,15	0,08
M035+M201+	1	0,15	0,20
M005+M201+	1	0,15	0,08
M069+M147+	1	0,15	0,02
M084+M150+	1	0,15	0,50
M150+M159+	1	0,15	0,17
M084+M159+	1	0,15	0,50
M084+M206+	1	0,15	0,50
M159+M183+	1	0,15	0,05
M112+M183+	1	0,15	0,05
M150+M152+	1	0,15	0,17
M069+M152+	1	0,15	0,02
M126+M179+	1	0,15	0,02
M120+M179+	1	0,15	0,03
M122+M210+	1	0,15	0,08
M069+M205+	1	0,15	0,02
M205+M206+	1	0,15	0,33
M083+M127+	1	0,15	0,02
M071+M127+	1	0,15	0,04
M059+M127+	1	0,15	0,01
M063+M122+	1	0,15	0,04
M169+M201+	1	0,15	0,03
M062+M201+	1	0,15	0,08
M021+M126+	1	0,15	0,03
M128+M201+	1	0,15	0,25
M063+M083+	1	0,15	0,04
M002+M027+	1	0,15	0,50
M125+M130+	1	0,15	0,02
M047+M130+	1	0,15	0,01
M047+M104+	1	0,15	0,01
M116+M126+	1	0,15	0,50
M116+M130+	1	0,15	0,50
M047+M051+	1	0,15	0,01

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M051+M074+	1	0,15	0,11
M035+M075+	1	0,15	0,20
M125+M131+	1	0,15	0,02
M035+M125+	1	0,15	0,20
M075+M131+	1	0,15	0,02
M035+M131+	1	0,15	0,20
M048+M130+	1	0,15	0,13
M153+M201+	1	0,15	0,50
M005+M046+	1	0,15	0,08
M005+M126+	1	0,15	0,08
M080+M205+	1	0,15	0,04
M042+M205+	1	0,15	0,08
M048+M062+	1	0,15	0,13
M100+M139+	1	0,15	0,10
M085+M139+	1	0,15	0,08
M075+M129+	1	0,15	0,02
M004+M129+	1	0,15	0,07
M105+M140+	1	0,15	1,00
M071+M091+	1	0,15	0,04
M037+M057+	1	0,15	1,00
M057+M205+	1	0,15	0,04
M037+M205+	1	0,15	1,00
M048+M201+	1	0,15	0,13
M066+M135+	1	0,15	0,07
M047+M135+	1	0,15	0,01
M059+M092+	1	0,15	0,01
M057+M092+	1	0,15	0,04
M013+M092+	1	0,15	0,06
M021+M152+	1	0,15	0,03
M066+M145+	1	0,15	0,07
M059+M065+	1	0,15	0,01
M065+M130+	1	0,15	1,00
M053+M177+	1	0,15	0,50
M118+M195+	1	0,15	1,00
M003+M112+	1	0,15	1,00
M003+M165+	1	0,15	1,00
M027+M118+	1	0,15	0,05
M118+M165+	1	0,15	1,00
M077+M150+	1	0,15	0,10

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M150+M165+	1	0,15	0,17
M050+M077+	1	0,15	0,10
M050+M150+	1	0,15	0,10
M050+M165+	1	0,15	0,10
M011+M013+	1	0,15	0,20
M013+M071+	1	0,15	0,06
M125+M188+	1	0,15	0,02
M075+M188+	1	0,15	0,02
M047+M188+	1	0,15	0,01
M138+M148+	1	0,15	0,33
M071+M085+	1	0,15	0,04
M071+M100+	1	0,15	0,04
M027+M158+	1	0,15	0,05
M158+M165+	1	0,15	1,00
M104+M145+	1	0,15	0,06
M013+M077+	1	0,15	0,06
M013+M165+	1	0,15	0,06
M057+M099+	1	0,15	0,04
M099+M200+	1	0,15	1,00
M057+M200+	1	0,15	0,04
M047+M128+	1	0,15	0,01
M004+M128+	1	0,15	0,07
M038+M100+	1	0,15	1,00
M038+M161+	1	0,15	1,00
M038+M225+	1	0,15	1,00
M082+M206+	1	0,15	0,05
M206+M225+	1	0,15	0,02
M075+M179+	1	0,15	0,02
M057+M148+	1	0,15	0,04
M050+M148+	1	0,15	0,10
M125+M152+	1	0,15	0,02
M087+M206+	1	0,15	0,25
M048+M066+	1	0,15	0,13
M048+M075+	1	0,15	0,13
M052+M091+	1	0,15	0,13
M013+M091+	1	0,15	0,06
M071+M164+	1	0,15	0,04
M180+M182+	1	0,15	0,50
M141+M201+	1	0,15	0,01
M041+M075+	1	0,15	0,50

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M020+M041+	1	0,15	0,03
M016+M098+	1	0,15	0,50
M016+M193+	1	0,15	0,50
M093+M115+	1	0,15	0,50
M104+M125+	1	0,15	0,06
M087+M204+	1	0,15	0,25
M004+M120+	1	0,15	0,07
M046+M054+	1	0,15	0,05
M054+M059+	1	0,15	1,00
M054+M165+	1	0,15	1,00
M046+M165+	1	0,15	0,05
M015+M080+	1	0,15	0,17
M057+M066+	1	0,15	0,04
M066+M067+	1	0,15	0,07
M067+M165+	1	0,15	0,25
M066+M165+	1	0,15	0,07
M141+M224+	1	0,15	0,01
M126+M224+	1	0,15	0,02
M042+M160+	1	0,15	0,08
M062+M075+	1	0,15	0,08
M050+M120+	1	0,15	0,10
M050+M126+	1	0,15	0,10
M050+M141+	1	0,15	0,10
M034+M094+	1	0,15	0,25
M094+M137+	1	0,15	0,50
M034+M137+	1	0,15	0,25
M080+M144+	1	0,15	0,04
M144+M165+	1	0,15	0,33
M074+M130+	1	0,15	0,03
M066+M130+	1	0,15	0,07
M114+M165+	1	0,15	0,06
M147+M180+	1	0,15	0,04
M021+M180+	1	0,15	0,03
M081+M083+	1	0,15	0,33
M063+M110+	1	0,15	0,04
M110+M130+	1	0,15	0,33
M063+M130+	1	0,15	0,04
M144+M223+	1	0,15	0,33
M083+M223+	1	0,15	0,02

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M013+M113+	1	0,15	0,06
M113+M167+	1	0,15	0,08
M083+M088+	1	0,15	0,02
M046+M083+	1	0,15	0,05
M046+M088+	1	0,15	0,05
M069+M165+	1	0,15	0,02
M125+M155+	1	0,15	0,02
M025+M155+	1	0,15	0,10
M046+M201+	1	0,15	0,05
M004+M130+	1	0,15	0,07
M066+M134+	1	0,15	0,07
M063+M134+	1	0,15	0,04
M066+M137+	1	0,15	0,07
M137+M146+	1	0,15	0,11
M066+M146+	1	0,15	0,07
M080+M114+	1	0,15	0,04
M114+M171+	1	0,15	0,06
M082+M083+	1	0,15	0,05
M083+M147+	1	0,15	0,02
M088+M122+	1	0,15	0,25
M023+M048+	1	0,15	1,00
M048+M074+	1	0,15	0,13
M023+M074+	1	0,15	1,00
M048+M089+	1	0,15	0,13
M089+M146+	1	0,15	0,25
M048+M146+	1	0,15	0,13
M042+M161+	1	0,15	0,08
M201+M224+	1	0,15	0,04
M074+M224+	1	0,15	0,03
M083+M193+	1	0,15	0,02
M027+M193+	1	0,15	0,05
M021+M074+	1	0,15	0,03
M074+M089+	1	0,15	0,03
M046+M089+	1	0,15	0,05
M021+M025+	1	0,15	0,03
M113+M213+	1	0,15	0,08
M083+M213+	1	0,15	0,02
M075+M089+	1	0,15	0,02
M089+M141+	1	0,15	0,25

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M074+M086+	1	0,15	0,03
M086+M125+	1	0,15	1,00
M086+M179+	1	0,15	1,00
M074+M179+	1	0,15	0,03
M069+M080+	1	0,15	0,02
M080+M133+	1	0,15	0,04
M069+M133+	1	0,15	0,02
M005+M120+	1	0,15	0,08
M057+M083+	1	0,15	0,04
M073+M137+	1	0,15	0,17
M137+M213+	1	0,15	0,11
M073+M213+	1	0,15	0,17
M021+M070+	1	0,15	0,03
M070+M168+	1	0,15	1,00
M021+M168+	1	0,15	0,03
M087+M091+	1	0,15	0,25
M091+M146+	1	0,15	0,25
M066+M143+	1	0,15	0,07
M141+M147+	1	0,15	0,01
M074+M147+	1	0,15	0,03
M052+M141+	1	0,15	0,13
M087+M102+	1	0,15	0,25
M102+M159+	1	0,15	0,10
M087+M159+	1	0,15	0,25
M074+M165+	1	0,15	0,03
M062+M165+	1	0,15	0,08
M006+M133+	1	0,15	1,00
M133+M219+	1	0,15	0,50
M006+M219+	1	0,15	1,00
M052+M112+	1	0,15	0,13
M052+M165+	1	0,15	0,13
M066+M120+	1	0,15	0,07
M071+M214+	1	0,15	0,04
M019+M168+	1	0,15	0,33
M073+M102+	1	0,15	0,17
M013+M073+	1	0,15	0,06
M073+M146+	1	0,15	0,17
M073+M204+	1	0,15	0,17
M161+M166+	1	0,15	0,20

Tabel 8. Lanjutan

Rules	Count Support	Support (%)	Confidence
M166+M219+	1	0,15	0,11
M104+M166+	1	0,15	0,06
M161+M219+	1	0,15	0,20
M166+M225+	1	0,15	0,11
M082+M166+	1	0,15	0,05
M071+M114+	1	0,15	0,04
M071+M152+	1	0,15	0,04
M066+M126+	1	0,15	0,07
M114+M167+	1	0,15	0,06
M061+M167+	1	0,15	0,50
M061+M091+	1	0,15	0,50
M091+M114+	1	0,15	0,25
M047+M129+	1	0,15	0,01
M120+M129+	1	0,15	0,03
M021+M129+	1	0,15	0,03
M129+M145+	1	0,15	0,25
M083+M106+	1	0,15	0,02

Lampiran 9: Tabel Nilai Penjualan

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Nilai Penjualan

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 9. Nilai Penjualan

SKU	Nama Produk	Harga	Kuantitas	Total Penjualan
M001	Activated Kuning Syrup 60 ml	Rp 43.367	1	Rp 43.367
M002	Acyclovir 200 mg (Strip)	Rp 6.062	5	Rp 30.310
M003	Acyclovir 400 mg (Strip)	Rp 6.715	2,5	Rp 16.786
M004	Albiotin 150 mg	Rp 1.458	152,2	Rp 221.958
M005	Albiotin 300 mg	Rp 2.600	166	Rp 431.600
M006	Alinamin-F Strip @10 Tablet	Rp 10.382	1	Rp 10.382
M007	Alleron	Rp 80	10	Rp 797
M008	Alloclair Plus (Obat Kumur)	Rp 103.125	1	Rp 103.125
M009	Allopurinol 100 mg	Rp 2.402	2	Rp 4.804
M010	Allopurinol 300 mg	Rp 4.290	2	Rp 8.580
M011	Alpara Strip @10 Kaplet	Rp 6.934	5	Rp 34.670
M012	Ambeven Strip @ 10 Kapsul	Rp 13.365	1	Rp 13.365
M013	Ambroxol 30 mg @10 Tablet	Rp 2.429	23,5	Rp 57.076
M014	Aminophylline	Rp 175	6	Rp 1.050
M015	Amlodipine 10 mg	Rp 21.243	15,5	Rp 329.267
M016	Amlodipine 5 mg	Rp 10.909	4	Rp 43.636
M017	Amlodipine 5 mg (Berno)	Rp 13.091	3	Rp 39.272
M018	Amoxan Drop	Rp 25.887	1	Rp 25.887
M019	Amoxan Syrup	Rp 26.923	5	Rp 134.615
M020	Amoxan tablet 500 mg	Rp 3.926	404,2	Rp 1.586.889
M021	Amoxicillin 500 mg	Rp 5.150	55,6	Rp 286.340
M022	Ampicillin	Rp 4.443	1	Rp 4.443
M023	Antasida Doen Strip	Rp 1.996	1	Rp 1.996
M024	Antimo Strip @ 10 Tablet	Rp 3.960	1	Rp 3.960
M025	Asam Mefenamat 500 mg	Rp 3.105	15,7	Rp 48.749
M026	Asam Traneksamat	Rp 17.500	1,1	Rp 19.250
M027	Aspilets Strip @ 10 Tablet	Rp 6.625	26	Rp 172.250
M028	Aspirin Strip @ 10 Tablet	Rp 8.217	2	Rp 16.434
M029	Baycuten - N 5 Gram	Rp 58.562	1	Rp 58.562
M030	Becom-C Strip @ 10 Capsules	Rp 13.800	0,5	Rp 6.900
M031	Becom-Zet Strip @ 10 Capsules	Rp 17.600	2	Rp 35.200
M032	Bedak Salicyl Mentol @ 80 gram	Rp 17.325	1	Rp 17.325
M033	Bernoflox tablet	Rp 14.300	22	Rp 314.600

Lampiran 10: Tabel Klasifikasi ABC

Tabel 10. Klasifikasi ABC

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M047	Cataflam 50 mg Tablet	Rp 5.248	786	Rp 4.124.614	Rp 4.124.614	12,2937877	A
M125	Kalmoxicillin 500 mg	Rp 3.250	581,5	Rp 1.889.875	Rp 6.014.489	17,92673282	A
M020	Amoxan tablet 500 mg	Rp 3.926	404,2	Rp 1.586.889	Rp 7.601.378	22,65660107	A
M120	Kaflam 50 mg	Rp 4.333	277	Rp 1.200.333	Rp 8.801.711	26,23430425	A
M066	Co-Amoxiclav	Rp 41.184	23,95	Rp 986.357	Rp 9.788.068	29,17423081	A
M114	Imunos Tablet	Rp 7.250	118	Rp 855.500	Rp 10.643.568	31,72412673	A
M100	Gerdilium Caplet	Rp 85.800	9,6	Rp 823.680	Rp 11.467.248	34,17918023	A
M112	Imboost Force	Rp 6.325	130	Rp 822.250	Rp 12.289.498	36,62997149	A
M128	Kenalog In Orbase @ 5 Gram	Rp 60.500	13	Rp 786.500	Rp 13.075.998	38,9742066	A
M059	Ciprofloxacin	Rp 6.280	115,6	Rp 725.968	Rp 13.801.966	41,13802055	A
M141	Mefinal 500 mg	Rp 1.639	417	Rp 683.421	Rp 14.485.387	43,17502018	A
M052	Cefixime 100 mg @10 Kapsul	Rp 27.211	24	Rp 653.064	Rp 15.138.451	45,12153711	A
M215	Unalium 10 Mg	Rp 10.367	61	Rp 632.411	Rp 15.770.863	47,00649707	A
M046	Cataflam 25 mg Tablet	Rp 2.630	221,2	Rp 581.756	Rp 16.352.619	48,74047398	A
M069	Curcuma Tabs @10 Tablet	Rp 11.550	49,2	Rp 568.260	Rp 16.920.879	50,43422483	A
M063	Clindamycin 300 mg	Rp 16.255	33,2	Rp 539.666	Rp 17.460.545	52,04274866	A
M205	Tequinol 500 mg	Rp 17.160	30	Rp 514.800	Rp 17.975.345	53,57715709	A
M071	Curvit Strip @10 Capsules	Rp 19.800	23,1	Rp 457.380	Rp 18.432.725	54,94041997	A
M042	Buscopan Plus	Rp 3.930	114	Rp 448.020	Rp 18.880.745	56,27578452	A
M095	Formuno Tablet	Rp 7.313	61	Rp 446.063	Rp 19.326.807	57,60531456	A
M144	Mertigo	Rp 3.688	118	Rp 435.125	Rp 19.761.932	58,90224438	A
M005	Albiotin 300 mg	Rp 2.600	166	Rp 431.600	Rp 20.193.532	60,18866761	A
M113	Imboost Tablet	Rp 3.212	112	Rp 359.744	Rp 20.553.276	61,26091748	A
M015	Amlodipine 10 mg	Rp 21.243	15,5	Rp 329.267	Rp 20.882.543	62,24232636	A
M126	Kalnex	Rp 3.750	84	Rp 315.000	Rp 21.197.543	63,18121265	A
M033	Bernoflox tablet	Rp 14.300	22	Rp 314.600	Rp 21.512.143	64,11890669	A
M021	Amoxicillin 500 mg	Rp 5.150	55,6	Rp 286.340	Rp 21.798.483	64,97236922	A
M195	Sistenol	Rp 2.063	136	Rp 280.500	Rp 22.078.983	65,8084251	A
M172	Ponstan	Rp 2.851	98	Rp 279.418	Rp 22.358.400	66,64125479	A

Tabel 10. Lanjutan

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M198	Sporetik	Rp 23.270	12	Rp 279.240	Rp 22.637.640	67,47355512	A
M165	Panadol Paracetamol Strip @10 kaplet	Rp 7.023	38,6	Rp 271.088	Rp 22.908.728	68,28155708	A
M146	Methylprednisolone 4 mg Berno	Rp 6.007	41	Rp 246.287	Rp 23.155.015	69,01563799	A
M083	Dumin Paracetamol Strip @ 10 Kaplet	Rp 4.605	51,5	Rp 237.158	Rp 23.392.173	69,72250759	A
M134	Lameson 4 mg	Rp 3.688	64	Rp 236.000	Rp 23.628.173	70,42592715	B
M081	Doxicor 100 mg	Rp 7.800	30	Rp 234.000	Rp 23.862.173	71,12338553	B
M210	Thrombophob Gel @ 20 Gram	Rp 57.172	4	Rp 228.688	Rp 24.090.861	71,80501101	B
M004	Albiotin 150 mg	Rp 1.458	152,2	Rp 221.958	Rp 24.312.819	72,4665781	B
M115	Incidal OD	Rp 3.098	66	Rp 204.435	Rp 24.517.254	73,0759153	B
M048	Cataflam D	Rp 3.800	52	Rp 197.600	Rp 24.714.854	73,66488015	B
M062	Clindamycin 150 mg	Rp 9.050	21,8	Rp 197.290	Rp 24.912.144	74,25292103	B
M206	Tera F Strip @10 kaplet	Rp 3.382	57	Rp 192.774	Rp 25.104.918	74,82750155	B
M176	Proris 200 mg FORTE	Rp 8.375	21	Rp 175.875	Rp 25.280.793	75,35171305	B
M169	Plasminex 500 mg	Rp 3.365	52	Rp 174.980	Rp 25.455.773	75,87325693	B
M027	Aspilets Strip @ 10 Tablet	Rp 6.625	26	Rp 172.250	Rp 25.628.023	76,3866638	B
M152	Neuralgin RX	Rp 7.500	22	Rp 165.000	Rp 25.793.023	76,87846137	B
M106	Histigo	Rp 808	190	Rp 153.425	Rp 25.946.448	77,3357586	B
M147	Metronidazol 500 mg	Rp 3.120	46	Rp 143.520	Rp 26.089.968	77,76353308	B
M080	Domperidone 10 mg @10 Tablet	Rp 5.503	26	Rp 143.078	Rp 26.233.046	78,18999013	B
M057	Cetirizin Strip @10 Tab	Rp 4.075	35	Rp 142.625	Rp 26.375.671	78,61509697	B
M219	Vesperum	Rp 2.965	48	Rp 142.320	Rp 26.517.991	79,03929474	B
M019	Amoxan Syrup	Rp 26.923	5	Rp 134.615	Rp 26.652.606	79,44052704	B
M074	Dexamethasone 0,5 mg	Rp 2.303	57,6	Rp 132.653	Rp 26.785.259	79,83591083	B
M159	Ofloxacin 200 mg	Rp 6.705	19	Rp 127.395	Rp 26.912.654	80,21562327	B
M105	Hi- Bone Tablet	Rp 127.200	1	Rp 127.200	Rp 27.039.854	80,59475449	B
M135	Lameson 8 mg	Rp 5.750	22	Rp 126.500	Rp 27.166.354	80,9717993	B
M116	Inerson Ointmen @ 15 Gram	Rp 62.500	2	Rp 125.000	Rp 27.291.354	81,34437322	B
M199	Staforin	Rp 11.000	11	Rp 121.000	Rp 27.412.354	81,70502478	B
M225	Zinc 20 mg Strip @ 10 Tablet	Rp 5.397	22	Rp 118.734	Rp 27.531.088	82,05892232	B

Tabel 10. Lanjutan

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M196	Sofratulle	Rp 23.552	5	Rp 117.760	Rp 27.648.848	82,40991676	B
M204	Teosal	Rp 2.375	49	Rp 116.375	Rp 27.765.223	82,75678308	B
M085	Enzyplex Strip 4 tablet	Rp 3.614	31,6	Rp 114.187	Rp 27.879.409	83,09712667	B
M075	Dexamethasone 0,75 mg	Rp 272	419	Rp 113.828	Rp 27.993.238	83,43640242	B
M197	Spedifen 400 mg	Rp 6.694	17	Rp 113.794	Rp 28.107.031	83,77557509	B
M122	Kalium Diklosenak 50 mg	Rp 8.367	12,4	Rp 103.751	Rp 28.210.782	84,08481383	B
M065	Clopidogrel @75 mg	Rp 103.610	1	Rp 103.610	Rp 28.314.392	84,3936329	B
M008	Alloclair Plus (Obat Kumur)	Rp 103.125	1	Rp 103.125	Rp 28.417.517	84,70100638	B
M175	Proneuron	Rp 1.250	77	Rp 96.250	Rp 28.513.767	84,9878883	B
M090	Flagystatin Suppo	Rp 19.066	5	Rp 95.330	Rp 28.609.097	85,27202808	B
M167	Paratusin 1 strip @10 tablet	Rp 11.557	8	Rp 92.456	Rp 28.701.553	85,54760163	B
M060	Ciprofloxacin Berno	Rp 9.100	10	Rp 91.000	Rp 28.792.553	85,81883545	B
M131	KIN Tootpaste 75 ml	Rp 89.375	1	Rp 89.375	Rp 28.881.928	86,0852258	B
M082	Doxycycline 100 mg @ 10 Tablet	Rp 4.290	20,7	Rp 88.803	Rp 28.970.731	86,34991126	B
M201	Sumagesic Strip @ 4 Tablet	Rp 1.923	46,1	Rp 88.650	Rp 29.059.381	86,61414158	B
M049	Cataflam Fast	Rp 8.775	10	Rp 87.745	Rp 29.147.126	86,87567357	B
M191	Scabimite 30 Gram	Rp 86.875	1	Rp 86.875	Rp 29.234.001	87,13461244	B
M104	Grafazol	Rp 351	239	Rp 83.889	Rp 29.317.890	87,38465127	B
M130	Ketorolac 10 mg @ 10 Tablet	Rp 11.958	6,8	Rp 81.314	Rp 29.399.205	87,62701627	B
M067	ombantrin Pirantel Pamoat Strip 250@2	Rp 11.550	7	Rp 80.850	Rp 29.480.055	87,86799708	B
M153	Neurobion Forte Strip @10 kapsul	Rp 26.760	3	Rp 80.280	Rp 29.560.335	88,10727896	B
M150	Nalgestan Strip @ 4 Tablet	Rp 5.128	15,2	Rp 77.946	Rp 29.638.280	88,33960294	B
M110	Iflaz 4 mg	Rp 2.275	33	Rp 75.075	Rp 29.713.355	88,56337084	B
M194	Sinergic	Rp 6.250	12	Rp 75.000	Rp 29.788.355	88,78691519	B
M145	Methylprednisolan 8 mg	Rp 7.977	9,3	Rp 74.186	Rp 29.862.542	89,00803364	B
M171	Polysilane Strip @ 8 Tablet	Rp 8.750	8,4	Rp 73.500	Rp 29.936.042	89,22710711	B
M089	Erythromycin 500 mg @ 10 Tablet	Rp 16.250	4,5	Rp 73.125	Rp 30.009.167	89,44506285	B
M053	Cefixime Syrup 100 mg / 5 ml @ 30 ml	Rp 35.750	2	Rp 71.500	Rp 30.080.667	89,65817513	B
M216	Unalium 5 Mg	Rp 7.007	10	Rp 70.070	Rp 30.150.737	89,86702517	B

Tabel 10. Lanjutan

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M180	Remelox 15 mg	Rp 8.450	8	Rp 67.600	Rp 30.218.337	90,06851315	C
M140	Maltofer Drop	Rp 66.600	1	Rp 66.600	Rp 30.284.937	90,26702053	C
M039	Borraginol - N Suppo	Rp 11.003	6	Rp 66.018	Rp 30.350.955	90,46379321	C
M203	Tensivask 5	Rp 6.500	10	Rp 65.000	Rp 30.415.955	90,65753165	C
M034	Betadine Antiseptic solution 15 ml	Rp 10.829	6	Rp 64.974	Rp 30.480.929	90,8511926	C
M193	Simvastatin 10 mg @ 10 Tablet PT. Novel	Rp 6.412	9,5	Rp 60.914	Rp 30.541.843	91,03275234	C
M055	Cendo Tobroson Tetes Mata @ 5 ml	Rp 60.125	1	Rp 60.125	Rp 30.601.968	91,2119604	C
M035	Betadine Obat Kumur 100 ml	Rp 11.875	5	Rp 59.375	Rp 30.661.343	91,38893301	C
M029	Baycuten - N 5 Gram	Rp 58.562	1	Rp 58.562	Rp 30.719.905	91,5634824	C
M041	Bufacomb 5 Gram	Rp 19.500	3	Rp 58.500	Rp 30.778.405	91,737847	C
M077	Dextral Strip @ 10 Kaplet	Rp 5.750	10	Rp 57.500	Rp 30.835.905	91,909231	C
M013	Ambroxol 30 mg @10 Tablet	Rp 2.429	23,5	Rp 57.076	Rp 30.892.980	92,07935011	C
M056	Cendoxitrol Tetes Mata	Rp 27.250	2	Rp 54.500	Rp 30.947.480	92,24179234	C
M051	Cefadroxil 500 mg	Rp 993	54	Rp 53.606	Rp 31.001.086	92,40156933	C
M162	Otopain @ 8 ml T. Telinga	Rp 51.750	1	Rp 51.750	Rp 31.052.836	92,55581493	C
M214	Triaminic Syrup Batuk & Pilek 60 ml Rasa	Rp 50.600	1	Rp 50.600	Rp 31.103.436	92,70663286	C
M050	Caviplex Strip @ 10 Kapsul	Rp 4.787	10,5	Rp 50.264	Rp 31.153.699	92,85644781	C
M200	Strong Acid @ 330 ml	Rp 50.000	1	Rp 50.000	Rp 31.203.699	93,00547738	C
M070	Curvit CL Emulsion 175 ml Rasa Jeruk	Rp 49.500	1	Rp 49.500	Rp 31.253.199	93,15301665	C
M025	Asam Mefenamat 500 mg	Rp 3.105	15,7	Rp 48.749	Rp 31.301.948	93,29831601	C
M208	Thiamphenicol 500 mg	Rp 15.600	3,1	Rp 48.360	Rp 31.350.308	93,44245741	C
M177	Proris Ibuprofen Syrup 60 ml Rasa Jeruk	Rp 23.000	2	Rp 46.000	Rp 31.396.308	93,57956461	C
M213	Tremenza @10 tablet	Rp 15.225	3	Rp 45.675	Rp 31.441.983	93,71570312	C
M168	Paratusin PE Syrup 50 ml	Rp 22.478	2	Rp 44.956	Rp 31.486.939	93,84969859	C
M103	GOM Borax Glycerine 10% 8 ml	Rp 44.000	1	Rp 44.000	Rp 31.530.939	93,98084461	C
M054	Cendo Fenicol 0,5 % @ 5 ml	Rp 43.793	1	Rp 43.793	Rp 31.574.732	94,11137365	C
M016	Amlodipine 5 mg	Rp 10.909	4	Rp 43.636	Rp 31.618.368	94,24143473	C
M001	Actived Kuning Syrup 60 ml	Rp 43.367	1	Rp 43.367	Rp 31.661.735	94,37069404	C
M087	Epexol	Rp 963	45	Rp 43.313	Rp 31.705.047	94,4997909	C

Tabel 10. Lanjutan

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M093	FLuocort- N Cr @5 gram	Rp 21.413	2	Rp 42.826	Rp 31.747.873	94,62743771	C
M202	Super Tetra	Rp 1.060	40	Rp 42.400	Rp 31.790.273	94,75381478	C
M179	Ranitidine 150 mg	Rp 2.760	15	Rp 41.400	Rp 31.831.673	94,87721126	C
M064	Clinovir Cream	Rp 40.500	1	Rp 40.500	Rp 31.872.173	94,99792521	C
M017	Amlodipine 5 mg (Berno)	Rp 13.091	3	Rp 39.272	Rp 31.911.445	95,11497751	C
M227	Zoralin Tablet 200mg	Rp 15.375	2,5	Rp 38.438	Rp 31.949.882	95,22954399	C
M129	Ketoprofen 100 mg	Rp 15.954	2,4	Rp 38.290	Rp 31.988.172	95,34366964	C
M183	Rhinos SR	Rp 6.343	6	Rp 38.055	Rp 32.026.227	95,45709604	C
M031	Becom-Zet Strip @ 10 Capsules	Rp 17.600	2	Rp 35.200	Rp 32.061.427	95,56201286	C
M084	Elkana Strip @10 Tablet	Rp 8.750	4	Rp 35.000	Rp 32.096.427	95,66633356	C
M011	Alpara Strip @10 Kaplet	Rp 6.934	5	Rp 34.670	Rp 32.131.097	95,76967066	C
M184	Sagestam TT	Rp 34.645	1	Rp 34.645	Rp 32.165.742	95,87293325	C
M094	Folavit 400 mg Tablet	Rp 847	40	Rp 33.880	Rp 32.199.622	95,97391569	C
M139	Magasida Strip @10 Tablet	Rp 10.318	3	Rp 30.954	Rp 32.230.576	96,06617691	C
M002	Acyclovir 200 mg (Strip)	Rp 6.062	5	Rp 30.310	Rp 32.260.886	96,15651864	C
M108	Hydrocortisone 2,5% @ 5 Gram	Rp 10.000	3	Rp 30.000	Rp 32.290.886	96,24593638	C
M036	Betahistin	Rp 10.500	2,8	Rp 29.400	Rp 32.320.286	96,33356576	C
M173	Profilas	Rp 2.887	10	Rp 28.870	Rp 32.349.156	96,41961544	C
M174	Pronalges 50 mg	Rp 2.875	10	Rp 28.750	Rp 32.377.906	96,50530744	C
M224	Zegavit	Rp 14.375	2	Rp 28.750	Rp 32.406.656	96,59099944	C
M088	Erlamycetin Tetes Telinga	Rp 6.903	4	Rp 27.612	Rp 32.434.268	96,67329953	C
M211	Thromecon	Rp 27.500	1	Rp 27.500	Rp 32.461.768	96,75526579	C
M190	Sanorine Hijau 0,1% 200 ml	Rp 13.685	2	Rp 27.370	Rp 32.489.138	96,83684458	C
M096	Forumem Docusate Sodium @ 10 ml	Rp 26.665	1	Rp 26.665	Rp 32.515.803	96,91632205	C
M018	Amoxan Drop	Rp 25.887	1	Rp 25.887	Rp 32.541.690	96,99348061	C
M212	Topcort	Rp 25.875	1	Rp 25.875	Rp 32.567.565	97,07060342	C
M151	Natrium Diklofenak 50 mg	Rp 3.215	7,8	Rp 25.077	Rp 32.592.642	97,14534771	C
M124	Kalmicetin 20mg @ 15 Gram	Rp 12.500	2	Rp 25.000	Rp 32.617.642	97,21986249	C
M040	Borraginol - S	Rp 12.103	2	Rp 24.206	Rp 32.641.848	97,29201068	C

Tabel 10. Lanjutan

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M137	Licokalk Strip @10 Strip	Rp 2.530	9,5	Rp 24.035	Rp 32.665.883	97,3636492	C
M132	Kloderma Cream @ 5 Gram	Rp 23.402	1	Rp 23.402	Rp 32.689.285	97,433401	C
M217	Urotractin Kapsul	Rp 22.687	1	Rp 22.687	Rp 32.711.972	97,50102167	C
M133	Lagesil	Rp 11.250	2	Rp 22.500	Rp 32.734.472	97,56808498	C
M079	Directtest Alat Deteksi Kehamilan	Rp 21.875	1	Rp 21.875	Rp 32.756.347	97,63328542	C
M218	Valdres	Rp 2.708	8	Rp 21.667	Rp 32.778.014	97,6978649	C
M076	Dextamine	Rp 2.063	10	Rp 20.625	Rp 32.798.639	97,75933959	C
M143	Meloxicam 7,5 m	Rp 7.854	2,6	Rp 20.420	Rp 32.819.059	97,82020446	C
M155	Neurodex Strip @ 10 Tablet	Rp 4.015	5	Rp 20.075	Rp 32.839.134	97,88003983	C
M148	Miconazole Salep	Rp 5.000	4	Rp 20.000	Rp 32.859.134	97,93965166	C
M098	Gemfibrozil 300 mg	Rp 3.985	5	Rp 19.925	Rp 32.879.059	97,99903994	C
M058	Cinolon	Rp 19.760	1	Rp 19.760	Rp 32.898.819	98,05793643	C
M107	Holisti Care Super Ester C Strip @ 4 Table	Rp 4.904	4	Rp 19.616	Rp 32.918.435	98,11640371	C
M073	Demacolin Strip @ 10 Tablet	Rp 3.256	6	Rp 19.536	Rp 32.937.971	98,17463254	C
M026	Asam Traneksamat	Rp 17.500	1,1	Rp 19.250	Rp 32.957.221	98,23200893	C
M091	Flucadex Strip @10 Tablet	Rp 4.704	4	Rp 18.816	Rp 32.976.037	98,28809173	C
M189	Sanorine Biru 0,025% 80 ml	Rp 9.350	2	Rp 18.700	Rp 32.994.737	98,34382879	C
M086	Eperisone 50 mg @10 tablet	Rp 17.737	1	Rp 17.737	Rp 33.012.474	98,39669554	C
M044	Caladine Lotion 95 ml	Rp 17.710	1	Rp 17.710	Rp 33.030.184	98,44948181	C
M164	Panadol Anak Paracetamol 1 blister @10	Rp 8.800	2	Rp 17.600	Rp 33.047.784	98,50194022	C
M032	Bedak Salicyl Mentol @ 80 gram	Rp 17.325	1	Rp 17.325	Rp 33.065.109	98,55357897	C
M072	Dasabion Strip @10 Capsule	Rp 8.635	2	Rp 17.270	Rp 33.082.379	98,60505378	C
M003	Acyclovir 400 mg (Strip)	Rp 6.715	2,5	Rp 16.786	Rp 33.099.165	98,65508673	C
M161	Oralit Sachet 4,1 Gram 200 ml	Rp 418	40	Rp 16.700	Rp 33.115.865	98,70486261	C
M028	Aspirin Strip @ 10 Tablet	Rp 8.217	2	Rp 16.434	Rp 33.132.299	98,75384565	C
M061	Ciprofloxacin Graha	Rp 7.881	2	Rp 15.762	Rp 33.148.061	98,80082573	C
M138	Loratadine 10 mg	Rp 3.482	4,5	Rp 15.669	Rp 33.163.730	98,84752861	C
M160	Omeprazole 20 mg	Rp 5.104	3	Rp 15.312	Rp 33.179.042	98,89316743	C
M181	Renadinac 25 mg	Rp 409	37	Rp 15.136	Rp 33.194.178	98,93828191	C

Tabel 10. Lanjutan

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M154	Neurobion Strip @10 kapsul	Rp 14.537	1	Rp 14.537	Rp 33.208.715	98,98161077	C
M192	Siflok 500 mg	Rp 715	20	Rp 14.300	Rp 33.223.015	99,02423322	C
M166	Paracetamol Strip @10 kaplet	Rp 1.533	9	Rp 13.797	Rp 33.236.812	99,06535644	C
M119	Kaditik 50 mg	Rp 300	46	Rp 13.777	Rp 33.250.589	99,10642005	C
M012	Ambeven Strip @ 10 Kapsul	Rp 13.365	1	Rp 13.365	Rp 33.263.954	99,14625565	C
M136	Levofloxacin 500 mg	Rp 13.110	1	Rp 13.110	Rp 33.277.064	99,1853312	C
M182	Renadinac 50 mg	Rp 788	16	Rp 12.600	Rp 33.289.664	99,22288666	C
M043	Caladine Lotion 60 ml	Rp 12.540	1	Rp 12.540	Rp 33.302.204	99,26026327	C
M170	Polycrol Forte Strip @10 Tablet	Rp 5.917	2	Rp 11.834	Rp 33.314.038	99,29553559	C
M207	Tetracyclin 500 mg	Rp 4.307	2,7	Rp 11.628	Rp 33.325.666	99,33019391	C
M068	Curcuma Plus Sharpy 60 ml Rasa Jeruk	Rp 11.550	1	Rp 11.550	Rp 33.337.216	99,36461974	C
M142	melanox ES	Rp 3.562	3	Rp 10.686	Rp 33.347.902	99,39647034	C
M187	Sangobion Femine@ 6 Tablet	Rp 10.627	1	Rp 10.627	Rp 33.358.529	99,42814508	C
M006	Alinamin-F Strip @10 Tablet	Rp 10.382	1	Rp 10.382	Rp 33.368.911	99,45908958	C
M121	Kalcinol - N Cream @ 5 Gram	Rp 10.350	1	Rp 10.350	Rp 33.379.261	99,4899387	C
M157	Neurosanbe Strip @10 capsule	Rp 10.120	1	Rp 10.120	Rp 33.389.381	99,52010229	C
M092	Fludane Plus Strip @ 4 Kaplet	Rp 4.775	2	Rp 9.550	Rp 33.398.931	99,54856693	C
M010	Allopurinol 300 mg	Rp 4.290	2	Rp 8.580	Rp 33.407.511	99,57414041	C
M209	Thrombo Aspilet	Rp 844	10	Rp 8.437	Rp 33.415.948	99,59928766	C
M111	Ikamicetin Cream 15 Gram	Rp 8.125	1	Rp 8.125	Rp 33.424.073	99,62350496	C
M038	Bodrexin Pilek Alergi @56 ml	Rp 7.700	1	Rp 7.700	Rp 33.431.773	99,64645552	C
M188	Sanmol Paracetamol Strip @ 4 Tablet	Rp 1.144	6,2	Rp 7.093	Rp 33.438.866	99,66759625	C
M030	Becom-C Strip @ 10 Capsules	Rp 13.800	0,5	Rp 6.900	Rp 33.445.766	99,68816233	C
M178	Pyrexin	Rp 345	20	Rp 6.900	Rp 33.452.666	99,70872841	C
M127	Kalpanax K Krim Tube @ 5 Gram	Rp 6.875	1	Rp 6.875	Rp 33.459.541	99,72921998	C
M117	Interhistin	Rp 673	10	Rp 6.732	Rp 33.466.273	99,74928532	C
M221	Vitazym Strip @ 10 Tablet	Rp 6.555	1	Rp 6.555	Rp 33.472.828	99,7688231	C
M156	Neurosanbe Plus	Rp 1.073	6	Rp 6.435	Rp 33.479.263	99,7880032	C
M226	Zolagel Cream	Rp 6.250	1	Rp 6.250	Rp 33.485.513	99,8066319	C

Tabel 10. Lanjutan

SKU	Nama Produk	Harga/Unit (A)	Volume per Tahun (Unit) (B)	Total Penjualan (AXB)	Kumulatif Penjualan	Persentase Kumulatif Penjualan	Klasifikasi
M149	Molexflu Strip @10 kaplet	Rp 5.951	1	Rp 5.951	Rp 33.491.464	99,8243694	C
M102	Glyceryl Gualacolate	Rp 39	135	Rp 5.211	Rp 33.496.675	99,83990126	C
M186	Salep Ichtyol Ichthammolum @ 15 Gram	Rp 5.175	1	Rp 5.175	Rp 33.501.850	99,85532582	C
M009	Allopurinol 100 mg	Rp 2.402	2	Rp 4.804	Rp 33.506.654	99,86964458	C
M163	Pamol Paracetamol Strip @ 4 Tablet	Rp 1.794	2,5	Rp 4.485	Rp 33.511.139	99,88301253	C
M022	Ampicillin	Rp 4.443	1	Rp 4.443	Rp 33.515.582	99,8962553	C
M024	Antimo Strip @ 10 Tablet	Rp 3.960	1	Rp 3.960	Rp 33.519.542	99,90805844	C
M220	Vit C IPI 50 Tablet @50 mg Rasa Jeruk	Rp 3.685	1	Rp 3.685	Rp 33.523.227	99,91904192	C
M037	Betametason Cream 0,1% @ 5 Gram	Rp 3.000	1	Rp 3.000	Rp 33.526.227	99,9279837	C
M109	Ibuprofen 400 mg @10 Tablet	Rp 2.681	1	Rp 2.681	Rp 33.528.908	99,93597466	C
M099	Gentamicin 0,1% @ 5 Gram	Rp 2.657	1	Rp 2.657	Rp 33.531.565	99,94389409	C
M101	Glibenclamide (Strip)	Rp 1.155	2	Rp 2.310	Rp 33.533.875	99,95077926	C
M023	Antasida Doen Strip	Rp 1.996	1	Rp 1.996	Rp 33.535.871	99,95672852	C
M097	Furosemide 40 mg @10 Tablet	Rp 1.250	1,5	Rp 1.875	Rp 33.537.746	99,96231713	C
M158	Nifedipine 10 mg	Rp 1.713	1	Rp 1.713	Rp 33.539.459	99,96742288	C
M078	Digoxin 0,25 mg	Rp 1.625	1	Rp 1.625	Rp 33.541.084	99,97226634	C
M045	Captopril 25 mg	Rp 1.568	1	Rp 1.568	Rp 33.542.652	99,97693991	C
M118	ISDN (Isosorbide Dinitrate) @ 10 Tablet	Rp 1.538	1	Rp 1.538	Rp 33.544.190	99,98152257	C
M223	Vosea Tab	Rp 153	10	Rp 1.534	Rp 33.545.724	99,9860948	C
M123	Kalmethazone	Rp 125	10	Rp 1.250	Rp 33.546.974	99,98982054	C
M014	Aminophylline	Rp 175	6	Rp 1.050	Rp 33.548.024	99,99295016	C
M185	Salbutamol 2 mg @ 10 Tablet	Rp 1.045	1	Rp 1.045	Rp 33.549.069	99,99606487	C
M007	Alleron	Rp 80	10	Rp 797	Rp 33.549.866	99,99844041	C
M222	Voltadex 50 mg	Rp 523	1	Rp 523	Rp 33.550.389	100	C

Tabel 11. Hasil *Clustering* Subkategori Item

Subkategori Item	Jumlah
Obat Anti Inflamasi Non Steroid (OAINS)	19
Obat Batuk dan Pilek	19
Analgesik (Non Opiat) dan Antipiretik	17
Antibiotik Golongan Lain	8
Antihistamin dan Antialergi	8
Vitamin B Kompleks/dengan Vitamin C	8
Antasid, Obat Antirefluks & Antiulserasi	7
Hormon Kortikosteroid	7
Penisilin	7
Antibiotik Topikal	5
Antiinfeksi Topikal dengan Kortikosteroid	5
Kortikosteroid Topikal	5
Kuinolon	5
Preparat Mulut/Tenggorokan	5
Sefalosporin	5
Suplemen dan Terapi Penunjang	5
Preparat Antimigren	4
Vitamin dan Mineral (untuk Masa Hamil dan Nifas)/Antianemia	4
Vitamin dan/ Mineral	4
Antihipertensi	3
Antijamur dan Antiparasit Topikal	3
Antikoagulan, Antiplatelet dan Fibrinolitik (Trombolitik)	3
Hemostatik	3
Obat Antivertigo	3
Perangsang Nafsu Makan	3
Preparat Anorektal	3
Preparat Antiasma dan PPOK	3
Tetrasiklin	3
Antagonis Kalsium	2
Antibiotik	2
Antiemetik	2
Antihistamin/Antipruritus Topikal	2
Antiinfeksi dan Antiseptik Telinga	2
Antiseptik dan Desinfektan Kulit	2
Antivirus	2
Digestan	2
Kalsium/dengan Vitamin	2
Obat Dislipidemia	2

Tabel 11. Lanjutan

Subkategori Item	Jumlah
Obat Hiperurisemia dan Gout	2
Obat Kulit Lain	2
Regulator GIT, Antiflatulen dan Antiinflamasi	2
ACE Inhibitor	1
Acid	1
Alat Kesehatan Non Medis	1
Antelmintik	1
Antidiare	1
Antiinfeksi dan Antiseptik Mata	1
Antijamur	1
Antiseptik Mata dengan Kortikosteroid	1
Antiseptik Saluran Kemih	1
Antispasmodik	1
Antivirus Topikal	1
Diuretik	1
Elektrolit	1
Kloramfenikol	1
Makrolid	1
Obat Antiangina	1
Obat Antidiabetes	1
Obat Jantung	1
Obat Kulit	1
Obat Kumur	1
Pasta Gigi	1
Perawatan Luka	1
Preparat Flebitis dan Varises	1
Preparat Mata Golongan Lain	1
Preparat Telinga Golongan Lain	1
Preparat untuk Masalah Vagina	1
Vitamin B Kompleks	1

Lampiran 12: Tabel Data Supplier

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Data Supplier

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 12. Data Supplier

SKU	Nama Produk	Supplier	Harga Beli
M001	Actived Kuning Syrup 60 ml	BMS	Rp 32.455
		CPG	Rp 35.051
		CPM	Rp 35.051
		DS	Rp 37.636
		LIM	Rp 36.804
		MW	Rp 35.051
		SBF	Rp 36.804
M002	Acyclovir 200 mg (Strip)	AMS	Rp 4.850
		KFP	Rp 4.587
		PV	Rp 4.850
		SBM	Rp 3.702
M003	Acyclovir 400 mg (Strip)	DNR	Rp 5.931
		PV	Rp 5.371
		SBM	Rp 5.732
		IND	Rp 5.650
		LAIN-LAIN	Rp 5.500
M004	Albiotin 150 mg	BP	Rp 1.131
		EPM	Rp 1.166
		LAIN-LAIN	Rp 1.166
		TSJ	Rp 1.166
M005	Albiotin 300 mg	BP	Rp 1.940
		EPM	Rp 2.000
M006	Alinamin-F Strip @10 Tablet	LAIN-LAIN	Rp 8.333
M007	Alleron	MJS	Rp 60
		LAIN-LAIN	Rp 61
M008	Alloclair Plus (Obat Kumur)	EPM	Rp 82.500
M009	Allopurinol 100 mg	DNR	Rp 1.875
		LIM	Rp 1.363
		MJS	Rp 1.813
		VIP	Rp 1.813
		SBM	Rp 1.450
		SBF	Rp 1.300
M010	Allopurinol 300 mg	DNR	Rp 3.750
		VIP	Rp 3.750
		SBM	Rp 3.350

Lampiran 13: Tabel Data Stok

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Data Stok

Format File : Microsoft Excel Worksheet (.xlsx)

Tabel 13. Data Stok

Nama Produk	Sep-16	Okt-16	Nov-16	Des-16	Jan-17	Feb-17	Mar-17	Apr-17	Mei-17	Jun-17	Jul-17	Agu-17	Sep-17
Actived Kuning Syrup 60 ml	1	1	1	1	1	1	1	1	1	1	1	1	1
Acyclovir 200 mg (Strip)	12	12	12	12	12	12	12	12	12	12	12	12	12
Acyclovir 400 mg (Strip)	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5
Albiotin 150 mg	0	0	0	0	0	0	0	0	0	0	0	0	0
Albiotin 300 mg	4	4	4	4	4	4	4	4	4	4	4	4	4
Alinamin-F Strip @10 Tablet	0	0	0	0	0	0	0	0	0	0	0	0	3
Alleron	0	0	0	0	0	0	0	0	0	0	0	0	0
Alloclair Plus (Obat Kumur)	0	0	0	0	0	0	0	0	0	0	0	0	0
Allopurinol 100 mg	4	4	4	4	4	4	4	4	4	4	4	4	4
Allopurinol 300 mg	3	3	3	3	3	3	3	3	3	3	3	3	3
Alpara Strip @10 Kaplet	1	1	1	1	1	1	1	1	1	1	1	1	1
Ambeven Strip @ 10 Kapsul	7	7	7	7	7	7	7	7	7	7	7	7	7
Ambroxol 30 mg @10 Tablet	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5	1,5
Aminophylline	0	0	0	0	0	0	0	0	0	0	0	0	0
Amlodipine 10 mg	5	5	5	5	5	5	5	5	5	5	5	5	5

Lampiran 15 : Tabel Data Transaksi Original

Kelengkapan Lampiran

Nama Folder : LampiranSoftcopy_130607242

Nama File : Data Transaksi Original

Format File : pdf

No. Tanggal	No.Resep	Nama Pasien	Dokter	Jumlah	Diskon	Pajak	Tusiah	Emb.	Lain-lain	Jaca Medic	Terbayar	Terhutang
R	Nama Item		Qty Satuan		%				Jumlah			
1	15-Sep-16	PASIEN		37,323.25	0.00	3,732.32	0.00	0.00	44.43	0.00	41,100.00	0.00
	01 -	Actived Merah Syrup 60 ml	1.00 BOTOL	37,323.25	0.00	3,732.32	0.00	0.00	41,055.57			
2	15-Sep-16	PASIEN	DOKTER	1,651.40	0.00	165.14	0.00	0.00	-16.54	0.00	1,800.00	0.00
	01 -	Decolgen Strip @ 4 Tablet	1.00 Strip	1,651.40	0.00	165.14	0.00	0.00	1,816.54			
3	15-Sep-16	PASIEN		24,150.00	0.00	2,415.00	0.00	0.00	35.00	0.00	26,600.00	0.00
	01 -	Albathyi poliresulen 5 ml	1.00 BOTOL	24,150.00	0.00	2,415.00	0.00	0.00	26,565.00			
4	15-Sep-16	PASIEN		25,421.27	0.00	2,542.13	0.00	0.00	36.60	0.00	28,000.00	0.00
	01 -	Scott's Emulsion Original 200 ml	1.00 BOTOL	25,421.27	0.00	2,542.13	0.00	0.00	27,963.40			
5	15-Sep-16	PASIEN		15,054.65	0.00	1,505.47	0.00	0.00	39.88	0.00	16,600.00	0.00
	01 -	Demacolin Strip @ 10 Tablet	1.00 Strip	3,842.15	0.00	384.22	0.00	0.00	4,226.37			
	02 -	Vit B Complex IPI 50 Tablet	2.00 BOTOL	7,475.00	0.00	747.50	0.00	0.00	8,222.50			
	03 -	Vit C IPI 50 Tablet @50 mg Rasa Jeruk	1.00 BOTOL	3,737.50	0.00	373.75	0.00	0.00	4,111.25			
6	15-Sep-16	PASIEN		9,775.00	0.00	977.50	0.00	0.00	47.50	0.00	10,800.00	0.00
	01 -	Betadine Antiseptic solution 15 ml	1.00 BOTOL	9,775.00	0.00	977.50	0.00	0.00	10,752.50			
7	15-Sep-16	PASIEN		12,075.00	0.00	1,207.50	0.00	0.00	17.50	0.00	13,300.00	0.00
	01 -	Paratusin 1 strip @ 10 tablet	1.00 Strip	12,075.00	0.00	1,207.50	0.00	0.00	13,282.50			
8	15-Sep-16	PASIEN		2,817.50	0.00	281.75	0.00	0.00	0.75	0.00	3,100.00	0.00
	01 -	Hansaplast Kain Elastis 1 Pos	10.00 Sachet	2,817.50	0.00	281.75	0.00	0.00	3,099.25			
9	15-Sep-16	PASIEN		10,036.43	0.00	1,003.64	0.00	0.00	59.93	0.00	11,100.00	0.00
	01 -	Amlodipine 5 mg	1.00 Strip	10,036.43	0.00	1,003.64	0.00	0.00	11,040.07			
10	15-Sep-16	PASIEN		13,478.00	0.00	1,347.80	0.00	0.00	74.20	0.00	14,900.00	0.00
	01 -	OBH Combi Batuk Plus Flu Syrup 100 ml M	1.00 BOTOL	13,478.00	0.00	1,347.80	0.00	0.00	14,825.80			
11	15-Sep-16	PASIEN		2,156.25	0.00	215.62	0.00	0.00	28.13	0.00	2,400.00	0.00
	01 -	Adies	1.00 PC	2,156.25	0.00	215.62	0.00	0.00	2,371.87			
12	15-Sep-16	PASIEN		2,592.10	0.00	259.21	0.00	0.00	48.69	0.00	2,900.00	0.00
	01 -	Larutan Cap K3 Botol 200 ml	1.00 PC	2,592.10	0.00	259.21	0.00	0.00	2,851.31			
13	15-Sep-16	PASIEN		14,335.99	0.00	1,433.60	0.00	0.00	30.41	0.00	15,800.00	0.00