MEASUREMENT OF CUSTOMER SATISFACTION TOWARDS THE SERVICE QUALITY OF HOBBIES CAFÉ AND LOUNGE BALIKPAPAN

A Thesis

Submitted in Partial Fulfillment of The Requirement for The Degree of Bachelor of Engineering in Industrial Engineering



Yuan Patricia Latumahina

13 14 07214

INTERNATIONAL INDUSTRIAL ENGINEERING PROGRAM

FACULTY OF INDUSTRIAL TECHNOLOGY

UNIVERSITY OF ATMA JAYA YOGYAKARTA

2018

A THESIS ON

MESUREMENT OF CUSTOMER SATISFACTION TOWARDS THE SERVICE QUALITY OF HOBBIES CAFÉ AND LOUNGE BALIKPAPAN

Submitted by

YUAN PATRICIA LATUMAHINA

13 14 07214

Have declared qualified on December 18th, 2018

Faculty Supervisor,

Theodorus B. Hanandoko, S.T., M.T.

Board of Examiners,

Chair,

Theodorus B. Hanandoko, S.T., M.T.

Member,

Kristanto Agung Nugroho, S.T., M. Sc.

Member,

Anugrah Kusumo Pamosoaji, S.T., M.T.

Yogyakarta, January 18th 2019

Faculty of Industrial Technology

Dean,

Dr. A. Teguh Siswantoro, M.Sc.

STATEMENT OF ORIGINALITY

I declare that the research with the title "Measurement of Customer Satisfaction towards The Service Quality of Hobbies Café and Lounge Balikpapan" in this thesis has never been submitted for any other degrees.

I cobfirm that to my knowledge and belief, this research paper I have written do not contain the works of other people unless thos cited in the quotations and bibliography, as a scientific paper should be.

Moreover in order to ensure the originality of paper, I believe and abide the rule by Ministry of Education and Culture of Republic Indonesia, subject to the provision of Peraturan Menteri Pendidikan Nasional Republik Indonesia Nomor 17 Tahun 2010 tentang Pencegahan dan Penanggulangan Plagiat di Perguruan Tinggi.

Signature



Student name: Yuan Patricia Latumahina

Student ID : 13 14 07214

Date : December 2018

STATEMENT OF ORIGINALITY

I declare that the research with the title "Measurement of Customer Satisfaction

towards The Service Quality of Hobbies Café and Lounge Balikpapan" in this thesis

has never been submitted for any other degrees.

I cobfirm that to my knowledge and belief, this research paper I have written do not

contain the works of other people unless thos cited in the quotations and

bibliography, as a scientific paper should be.

Moreover in order to ensure the originality of paper, I believe and abide the rule by

Ministry of Education and Culture of Republic Indonesia, subject to the provision of

Peraturan Menteri Pendidikan Nasional Republik Indonesia Nomor 17 Tahun 2010

tentang Pencegahan dan Penanggulangan Plagiat di Perguruan Tinggi.

Signature

Student name: Yuan Patricia Latumahina

Student ID

: 13 14 07214

Date

: December 2018

iii

ACKNOWLEDGEMENT

The author would like to deliver the first gratitude toward God for the kindness, blessings, strength and grace so that the author could finish the final thesis about "Measurement of Customer Satisfaction towards The Service Quality of Hobbies Café and Lounge Balikpapan". This thesis is made as a partial fulfillment of the requirement for the degree of bachelor of engineer in industrial engineering.

The author believes the succession in writing the final thesis could not be done alone. Therefore, the author would like to give appreciation to:

- 1. Mr. Theodorus B. Hanandoko, S.T., M.T. as the advisor and supervisor for the completion of this final thesis.
- 2. Mrs. Ririn Diar Astanti, S.T., M.T., Dr.Eng as the coordinator of International Industrial Engineering program of University of Atma Jaya Yogyakarta for the guidance and support during study period.
- All lecturers and staffs of Industrial Engineering program for giving the knowledge and supporting administrative matters
- 4. The owner and crew of Hobbies Café and Lounge Balikpapan for letting the author to use the café as the thesis object
- 5. Dearest Dad, Mom, and sister Aarin Sharon Laturnahina for the unlimited love, support, and motivation during the completion of final thesis.
- 6. Dearest friends in International Industrial Engineering batch 2013
- 7. Dearest friends in Kelompok 63 KKN 70, Kak Hilda, Nodi, Bella, Dhennia, Pahothon, Oswin, Evan, Adit, Juvi, Hendy
- 8. Dearest best of friends who has become family to the author throughout the time in college: Tari, Naufal, Angga, Tira, Bayu Deska, Rifal, Bayu, Rea, Yodi, Vino, Bryan, Wira, Ambro, Tuti, Angel, and Sasda.

Finally, the author hopes this report of final thesis would bring benefits to all readers.

TABLE OF CONTENT

CHAPTER	TITLE		PAGE
	Cove	r Page	i
	Identi	fication Page	ii
	State	ment of Originality	iii
	Ackno	owledgement	iv
	Table	of Content	V
0	List of Table		
	List of	f Figure	viii
7	List of	f Appendix	xi
	Abstra	act	x
1	Introd	luction	"
	1.1.	Background	1
	1.2.	Problem Formulation	2
	1.3.	Research Objectives	2
	1.4.	Research Limitations	2
2	Litera	ture Review and Theoritical Background	
	2.1.	Literature Review	4
	2.2.	Service	8
	2.3.	Customer Satisfaction	11
	2.4.	Customer Perception	12
	2.5.	Validity Test	12
	2.6.	Reliability Test	13
	2.7.	SERVQUAL Model	13
	2.8.	Importance-Performance Analysis	16

	2.9.	Fishbone Diagram	18			
	2.10.	Scale-Up	18			
3	Research Methodology					
	3.1.	Introduction Step	21			
	3.2.	Data Collection Step	22			
	3.3.	Data Processing Step	22			
	3.4.	Conclusion	23			
4	Compa	Company Profile and Data				
	4.1.	Company Profile	24			
۸ ۸	4.2.	Data	29			
	4.3.	Measurement Scale	33			
	4.4.	Sample Determination and Sampling Technique	33			
	4.5.	Result of Research Data	34			
5	Data A	nalysis and Discussion				
	5.1.	Respondents' Characteristics Analysis	36			
	5.2.	Result of Validity and Reliability Test	40			
	5.3.	Service Quality Analysis using SERVQUAL Method	45			
	5.4.	Improvement Analysis using Importance-Performance Analysis	52			
	5.5.	Fishbone Diagram	55			
6	Conclusion and Suggestions					
	6.1.	Conclusions	64			
	6.2.	Suggestions	65			
	Bibliography					
	Appendices					

LIST OF TABLES

Table 2.1.	Likert's Scale (Sugiyono, 2009)
Table 4.1.	List of Foods in Hobbies Café and Lounge
Table 4.2.	List of Beverages in Hobbies Café and Lounge
Table 4.3.	List of Dessert in Hobbies Café and Lounge
Table 4.4.	SERVQUAL Dimensions and Attributes
Table 4.5.	SERVQUAL Attribute Identification and Attribute Code
Table 4.6.	Measurement Scale
Table 4.7.	Data of Respondents' Gender
Table 4.8.	Data of Respondents' Age
Table 4.9.	Data of Respondents' Occupation
Table 4.10.	Data of Respondents' Number of Visits
Table 5.1.	Result of Validity Test of Perception Score
Table 5.2.	Result of Validity Test of Expectation Score
Table 5.3.	Result of Reliability Test of Perception Score
Table 5.4.	Result of Reliability Test of Expectation Score
Table 5.5.	Calculation Result of GAP5
Table 5.6.	Calculation Result of GAP5 based on Dimensions
Table 5.7.	GAP Order for Each Attribute from Biggest to Smallest Score
Table 5.8.	Forming Value of Importance-Performance Diagram

LIST OF FIGURE

Figure 2.1.	SERVQUAL Model adapted from Parasuraman et al. (1985)
Figure 2.2.	Importance-Performance Diagram (adapted from Martilla and James, 1977)
Figure 3.1.	Flowchart of Research Methodology
Figure 4.1.	Logo of Hobbies Café and Lounge
Figure 4.2.	Organization Structure of Hobbies Café and Lounge
Figure 5.1.	Respondents' Characteristics based on Gender
Figure 5.2.	Respondents' Characteristics based on Age
Figure 5.3.	Respondents Characteristics based on Occupations
Figure 5.4.	Characteristics based on Respondents' Number of Visit
Figure 5.5.	Cartesian Diagram of Importance-Performance Analysis
Figure 5.6.	Fishbone Diagram of Attribute ARL7
Figure 5.7.	Fishbone Diagram of Attribute AA2
Figure 5.8.	Fishbone Diagram of Attribute AE2
Figure 5.9.	Fishbone Diagram of Attribute ARL3
Figure 5.10.	Fishbone Diagram of Attribute ARS1
Figure 5.11.	Fishbone Diagram of Attribute ARL2
Figure 5.12.	Fishbone Diagram of Attribute AA6

LIST OF APPENDICES

Appendix 1	Research Questionnaire
Appendix 2	Respondents' Data of Hobbies Café and Lounge
Appendix 3	Table r Product Moment
Appendix 4	Perception Score Validity Test of 30 Respondents
Appendix 5	Perception Score Reliability Test of 30 Respondents
Appendix 6	Expectation Score Validity Test of 30 Respondents
Appendix 7	Expectation Score Reliability Test of 30 Respondents
Appendix 8	Perception Score of 155 Respondents
Appendix 9	Expectation Score of 155 Respondents
Appendix 10	Documentation of Research

ABSTRACT

Hobbies Café and Lounge is a café located in the city of Balikpapan on Jalan AMD, Sumber Rejo, Balikpapan. The current condition that occur in the organization is that they have not done a measurement of customer satisfaction based on the service they provided in Hobbies Café and Lounge. The café also would want to know what their customer wants and what aspect the management of the café needs to be improved so that they could improve their service quality.

The objectives of this research are to measure the customer satisfaction by calculating the gap between the perception and expectation of the customer, identifying which attribute of service quality that needs to be improved and suggesting actions of improvement to the management of Hobbies Café and Lounge. To measure the gap between the perception and expectation of the customers, it is used the SERVQUAL method which has five dimensions of service quality which are tangible, reliability, responsiveness, assurance, and empathy with 31 attributes to measure the service quality of Hobbies Café and Lounge.

The result of the research shows that there are -0,69471 gap score in dimension of reliability, dimension of responsiveness with gap score of -0,658, dimension of assurance with gap score of -0,625, and dimension of empathy with gap score of -0,57667. According to the result of Importance-Performance Analysis, the attributes that become the priority to be improved are ARL2, ARL3, ARL7, ARS1, AA2, AA6, and AE2. Then, after knowing which attributes are the priority to be improved, it is suggested actions of improvement to the management of Hobbies Café and Lounge. Those suggestions actions of improvement are doing a regular inspection of the tools used in the kitchen, conduct training for new employee/current employee, inspecting the ingredients used for the food and beverage frequently, create standard of taste that must be achieved in making the food and beverage, adding numbers of employee, the management of the café should establish a criterion for each job if they decided to hire an employee, provide knowledge to employees on how to respond to customers or serve the customers, encourage the café's employee to learn the menu, have the café's area to be divided between each employee so their work can be focused and they will be wellprepared when the customers need them and there is no work being delayed.

Keywords: café, SERVQUAL, Importance-Performance Analysis, customer satisfaction