seems succeed to meets the customer satisfaction in Universitas Atma jaya Yogyakarta, because it easy to use, the students have the intention to use Gopay for their E-payment, E-wallet and Mobile Payment using Gopay.

## **Chapter V**

## **Conclusion And Suggestion**

## 5.1 Conclusion

The purpose of this research is to examine the effect of *cashback*, *customer loyalty*, *customer intention* to use Gopay as E-payment in Universitas Atma Jaya Yogyakarta, based on the Test result, it can be drawn a conclusion:

- 1. Cashback variable in this research simultaneously has a significant effect towards customer intention to use Gopay in Universitas Atma Jaya Yogyakarta, meaning cashback makes student tend to make a financial decision to use Gopay to gain cashback.
- 2. Customer loyalty variable in this research does not have any significant effect towards customer intention to use Gopay, meaning that customer loyalty does not affect the customer intention to use Gopay in Universitas Atma Jaya Yogyakarta, so even though Gopay try its best to attract customer loyalty, it seems the students of Universitas Atma Jaya Yogyakarta does not have any intentions to use Gopay as their E-payment when it comes from customer loyalty.
- 3. *Customer satisfaction* variable in this research simultaneously has a significant effect towards customer intention to use Gopay in Universitas