

BAB 7

KESIMPULAN DAN SARAN

Bab 7 membahas mengenai kesimpulan yang didapat dari penelitian ini, serta saran untuk pengembangan penelitian dan pengambil keputusan.

7.1. Kesimpulan

Pengembangan produk merupakan bagian vital untuk mempertahankan daya saing dari setiap organisasi. Desain produk yang memiliki daya tarik berdampak pada pembentukan citra serta evaluasi merek dan produk yang positif pada pelanggan. Secara umum, tahapan pengembangan produk dapat dikelompokkan menjadi tiga tahapan besar, yaitu desain konsep, pembuatan prototype, dan peluncuran produk.

Resiko kegagalan sebuah produk dapat dikurangi dengan mempertimbangkan VoC ke dalam proses desain. Salah satu cara untuk mendapatkan VoC adalah melalui *review* yang diberikan pelanggan. Jumlah *review* pelanggan yang besar membuat otomatisasi identifikasi dan klasifikasi kebutuhan pelanggan menjadi krusial.

Penelitian ini mengusulkan penggunaan metode *supervised learning* dalam proses kategorisasi kebutuhan. Penggunaan metode ini diilustrasikan pada kasus data *review* pelanggan pakaian wanita di suatu e-commerce. Data *review* pelanggan diberi label dan dikelompokkan sesuai dengan kriteria desain (empat kriteria) dari produk dan sentimen yang menyertai *review* tersebut. Beberapa metode *supervised learning* digunakan untuk memprediksi label kriteria dan sentimen dari tiap *review*. Performa tiap model kemudian dibandingkan. Dari ketiga model prediksi yang digunakan, model *Logistic Regression* memberikan performa tertinggi dengan nilai akurasi sebesar 64% untuk label "Kriteria" dan 78% untuk label "Sentimen". Sehingga, model ini dipilih sebagai model yang digunakan untuk memprediksi label "Kriteria" dan "Sentimen" dari *review* pelanggan pakaian wanita.

Penelitian ini menemukan bahwa penggunaan *supervised learning*, yaitu klasifikasi *multi-label* dalam kategorisasi kebutuhan memudahkan pengambil keputusan dalam menentukan arah pengembangan produk. Sehingga, biaya pengembangan produk dapat dikurangi. *Framework* yang diusulkan dalam penelitian ini juga dapat digunakan secara umum untuk semua jenis produk selama kriteria produk didefinisikan dengan baik dan dapat digunakan untuk melabeli *review* pelanggan.

Penelitian ini juga menjawab salah satu kekhawatiran dalam kategorisasi kebutuhan yang diangkat oleh Shabestari dkk. (2019), yaitu ketidakjelasan aturan atau atribut utama dari suatu kebutuhan (*requirement*) yang membuat kebutuhan tersebut masuk ke kategori tertentu. Masalah ini sering muncul dalam penggunaan *unsupervised learning*. Salah satu contohnya adalah dalam penelitian Abad dkk. (2017) tentang kategorisasi kebutuhan ke dalam kategori *functional requirements* (FR) dan *non-functional requirements* (NFR), hasil tes statistik Hopkins menunjukkan bahwa data yang digunakan secara signifikan dapat dikelompokkan (kluster). Namun, performa algoritma kluster dalam mengkategorisasi NFR memberikan nilai yang buruk dan mengimplikasikan bahwa data yang digunakan tidak terseparasi dengan baik.

Contoh lainnya adalah hasil penelitian Mezghani dkk. (2018) yang menemukan bahwa pendekatan klustering untuk mengelompokkan kebutuhan dengan jumlah kebutuhan/*requirement* yang banyak menghasilkan banyak *noise* dan secara keseluruhan memberikan hasil yang kurang memuaskan.

Penelitian ini menggunakan *supervised learning* dimana data-data dilabeli dengan menggunakan kriteria yang telah terdeskripsi dengan jelas. Sehingga, distingsi antar grup kebutuhan yang didapat dari penelitian ini cenderung lebih stabil dan akurat dibandingkan dengan metode-metode *unsupervised learning*.

7.2. Saran

Berdasarkan hasil penelitian ini, berikut adalah saran yang diberikan untuk pengambil keputusan dan penelitian selanjutnya.

7.2.1. Saran Untuk Pengambil Keputusan

Berdasarkan temuan dari penelitian ini, para pengambil keputusan sebaiknya membuat deskripsi kriteria dengan lebih spesifik. Hal ini dilakukan untuk menghindari ambiguitas saat pemberian label, terutama label kriteria produk. Dengan deskripsi kriteria dan pelabelan *review* yang lebih jelas, model prediksi akan memberikan performa yang lebih baik. Model Logistic Regression dapat digunakan untuk melakukan kategorisasi kebutuhan berdasarkan kriteria dan sentimen produk.

7.2.2. Saran Untuk Penelitian Selanjutnya

Berdasarkan temuan dari penelitian ini, penelitian selanjutnya diharapkan dapat mempertimbangkan kontekstualitas teks saat memprediksi label. Penelitian

selanjutnya juga diharapkan dapat memprediksi beberapa label teks secara bersamaan dan tidak menggunakan model yang berbeda untuk memprediksi tiap label.



DAFTAR PUSTAKA

- Abad, Z. S. H., Karras, O., Ghazi, P., Glinz, M., Ruhe, G., & Schneider, K. (2017). What Works Better? A Study of Classifying Requirements. *Proceedings - 2017 IEEE 25th International Requirements Engineering Conference, RE 2017*, 496–501. <https://doi.org/10.1109/RE.2017.36>
- Agarap, A. F. (2018). *Statistical Analysis on E-Commerce Reviews, with Sentiment Classification using Bidirectional Recurrent Neural Network (RNN)*. <http://arxiv.org/abs/1805.03687>
- Aguwa, C., Olya, M. H., & Monplaisir, L. (2017a). Modeling of fuzzy-based voice of customer for business decision analytics. *Knowledge-Based Systems*, 125(November), 136–145. <https://doi.org/10.1016/j.knosys.2017.03.019>
- Aguwa, C., Olya, M. H., & Monplaisir, L. (2017b). Modeling of fuzzy-based voice of customer for business decision analytics. *Knowledge-Based Systems*, 125, 136–145. <https://doi.org/10.1016/j.knosys.2017.03.019>
- Ahmad, M., Aftab, S., Muhammad, S. S., & Ahmad, S. (2017). *Machine Learning Techniques for Sentiment Analysis : A Review*. 27–32.
- Bazarganigilani, M. (2011). *Phishing E-Mail Detection Using Ontology Concept and Naïve Bayes Algorithm*. 2(2), 249–253.
- Bird, S., Klein, E., & Loper, E. (2009). *Natural Language Processing with Python*. O'Reilly Media, Inc.
- Büyüzkcan, G., & Arsenyan, J. (2012). Collaborative product development: A literature overview. *Production Planning and Control*, 23(1), 47–66. <https://doi.org/10.1080/09537287.2010.543169>
- Carter, M. P. (2015). *Creation and validation of a best practice new product development process assessment tool for industrial practitioners*.
- Cooper, R. G. (1990). Stage-Gate Systems: A New Tool for Managing New Products. *Business Horizons*, 33, 44–54.
- Devi, D. V. N., Kumar, C. K., & Prasad, S. (2016). *A Feature Based Approach for Sentiment Analysis by Using Support Vector Machine*. <https://doi.org/10.1109/IACC.2016.11>
- Eckman, M., Damhorst, M. L., & Kadolph, S. J. (1990). Toward a Model of the In-Store Purchase Decision Process: Consumer Use of Criteria for Evaluating Women's Apparel. *Clothing and Textiles Research Journal*, 8(2), 13–22. <https://doi.org/10.1177/0887302X9000800202>

- Edwards, A. S., Kaplan, B., & Jie, T. (2021). A Primer on Machine Learning. *Transplation*, 105(4), 699–703.
- Elreedy, D., & Atiya, A. F. (2019). A Comprehensive Analysis of Synthetic Minority Oversampling Technique (SMOTE) for handling class imbalance. *Information Sciences*, 505, 32–64. <https://doi.org/10.1016/j.ins.2019.07.070>
- Folkestad, J. E., & Johnson, R. L. (2001). Resolving the conflict between design and manufacturing: Integrated Rapid Prototyping and Rapid Tooling (IRPRT). *Journal of Industrial Technology*, 17(4), 1–7.
- Gonçalves, P., Benevenuto, F., Araujo, M., & Cha, M. (2013). *Comparing and Combining Sentiment Analysis Methods Categories and Subject Descriptors*. October. <https://doi.org/10.1145/2512938.2512951>
- Guo, S., Liu, Y., Chen, R., Sun, X., & Wang, X. (2019). Improved SMOTE Algorithm to Deal with Imbalanced Activity Classes in Smart Homes. *Neural Processing Letters*, 50(2), 1503–1526. <https://doi.org/10.1007/s11063-018-9940-3>
- Gupta, M., & Sebastian, S. (2018). Framework to analyze customer's feedback in smartphone industry using opinion mining. *International Journal of Electrical and Computer Engineering*, 8(5), 3317–3324. <https://doi.org/10.11591/ijece.v8i5.pp.3317-3324>
- Hadi, W., Al-Radaideh, Q. A., & Alhawari, S. (2018). Integrating associative rule-based classification with Naïve Bayes for text classification. *Applied Soft Computing Journal*, 69, 344–356. <https://doi.org/10.1016/j.asoc.2018.04.056>
- Hair, J. F., Black, W. C., Babin, B. J., & Anderson, R. E. (2014). *Multivariate Data Analysis* (7th ed.). Pearson Education Limited.
- Han, J., Kamber, M., & Pei, J. (2011). *Data Mining. Concepts and Techniques, 3rd Edition (The Morgan Kaufmann Series in Data Management Systems)* (3rd ed.). Morgan Kaufmann.
- Haq, A. U., Li, J., Khan, J., Memon, M. H., Parveen, S., Raji, M. F., Akbar, W., Ahmad, T., Ullah, S., Shoista, L., & Monday, H. N. (2019). Identifying The Predictive Capability of Machine Learning Classifiers For Designing Heart Disease Detection System. *IEEE*.
- Huang, S., Peng, W., Li, J., & Lee, D. (2013). *Sentiment and Topic Analysis on Social Media : A Multi-Task Multi-Label Classification Approach*.
- Iakusch, J. S., Borsato, M., Schimdt, J., & Vaine, A. (2019). Requirements Engineering in the New Product Development Process: A Structured

- Literature Review. *Journal of Industrial Integration and Management*, 04(01), 1950002. <https://doi.org/10.1142/s2424862219500027>
- Ireland, R., & Liu, A. (2018). Application of data analytics for product design : Sentiment analysis of online product reviews. *CIRP Journal of Manufacturing Science and Technology*. <https://doi.org/10.1016/j.cirpj.2018.06.003>
- Issac, B., & Jap, W. J. (2009). Implementing spam detection using bayesian and porter stemmer keyword stripping approaches. *IEEE Region 10 Annual International Conference, Proceedings/TENCON*. <https://doi.org/10.1109/TENCON.2009.5396056>
- Jeong, B., & Yoon, J. (2016). *Identifying product opportunities using topic modeling and sentiment analysis of social media data*. <http://apiems2016.conf.tw/site/userdata/1087/papers/0208.pdf>
- Jiang, L., Cai, Z., Zhang, H., & Wang, D. (2013). Naive Bayes text classifiers: A locally weighted learning approach. *Journal of Experimental and Theoretical Artificial Intelligence*, 25(2), 273–286. <https://doi.org/10.1080/0952813X.2012.721010>
- Kang, D., & Park, Y. (2014). Review-based measurement of customer satisfaction in mobile service: Sentiment analysis and VIKOR approach. *Expert Systems with Applications*, 41(4 PART 1), 1041–1050. <https://doi.org/10.1016/j.eswa.2013.07.101>
- Kapucugil Ikiz, A., & Özdağoğlu, G. (2015). Text Mining as a Supporting Process for VoC Clarification. *Alphanumeric Journal*, 3(1). <https://doi.org/10.17093/aj.2015.3.1.5000105108>
- Kaulio, M. A. (1998). Customer, consumer and user involvement in product development: A framework and a review of selected methods. *Total Quality Management*, 9(1), 141–149. <https://doi.org/10.1080/0954412989333>
- Khedr, A. E., Salama, S. E., & Yaseen, N. (2017a). Predicting stock market behavior using data mining technique and news sentiment analysis. *International Journal of Intelligent Systems and Applications*, 9(7), 22–30. <https://doi.org/10.5815/ijisa.2017.07.03>
- Khedr, A. E., Salama, S. E., & Yaseen, N. (2017b). Predicting stock market behavior using data mining technique and news sentiment analysis. *International Journal of Intelligent Systems and Applications*, 9(7), 22–30. <https://doi.org/10.5815/ijisa.2017.07.03>

- Kolchyna, O., Treleaven, P. C., & Aste, T. (2015). *Twitter Sentiment Analysis: Lexicon Method, Machine Learning Method and Their Combination*.
- Kornish, L. J., & Hutchison-Krupat, J. (2017). Research on Idea Generation and Selection: Implications for Management of Technology. *Production and Operations Management*, 26(4), 633–651.
<https://doi.org/10.1111/poms.12664>
- Kreuzbauer, R., & Malter, A. J. (2005). Embodied cognition and new product design: Changing product form to influence brand categorization. *Journal of Product Innovation Management*, 22(2), 165–176.
<https://doi.org/10.1111/j.0737-6782.2005.00112.x>
- Lai, S. T., & Leu, F. Y. (2017). Data preprocessing quality management procedure for improving big data applications efficiency and practicality. In *Lecture Notes on Data Engineering and Communications Technologies* (Vol. 2, pp. 731–738). Springer Science and Business Media Deutschland GmbH.
https://doi.org/10.1007/978-3-319-49106-6_73
- Lee, T. Y., & Bradlow, E. T. (2011a). Automated Marketing Research Using Online Customer Reviews. *Journal of Marketing Research*, XLVIII, 881–894.
<http://www.marketingpower.com/jmroct11>
- Lee, T. Y., & Bradlow, T. (2011b). *automated marketing research Using online customer reviews*. XLVIII(October), 881–894.
- Li, S., Wang, Z., Zhou, G., & Yat Mei Lee, S. (2011). Semi-Supervised Learning for Imbalanced Sentiment Classification. *Twenty-Second International Joint Conference on Artificial Intelligence*.
<http://www.seas.upenn.edu/~mdredze/datasets/sentiment/>
- Matzler, K., & Hinterhuber, H. H. (1998). How to make product development projects more successful by integrating Kano's model of customer satisfaction into quality function deployment. *Technovation*, 18(1), 25–38.
- Mezghani, M., Kang, J., & Sèdes, F. (2018). A clustering approach for detecting defects in technical documents. *13th International Workshop on Natural Language Processing and Cognitive Science (NLPCS 2018)*.
<http://oatao.univ-toulouse.fr/22498>
- Micu, A., Micu, A. E., Geru, M., & Lixandroi, R. C. (2017). Analyzing user sentiment in social media: Implications for online marketing strategy. *Psychology and Marketing*, 34(12), 1094–1100.
<https://doi.org/10.1002/mar.21049>

- Misopoulos, F., Mitic, M., Kapoulas, A., & Karapiperis, C. (2014). Uncovering customer service experiences with Twitter: The case of airline industry. *Management Decision*, 52(4), 705–723. <https://doi.org/10.1108/MD-03-2012-0235>
- Mulay, R., & Khanna, V. T. (2017). A Study on the Relationship between the Voice of Customer with the Cost of Quality in Processes of Professional Higher Education Institutions †. *South Asian Journal of Management*, 24(4), 55.
- Nazari-Shirkouhi, S., & Keramati, A. (2017). Modeling customer satisfaction with new product design using a flexible fuzzy regression-data envelopment analysis algorithm. *Applied Mathematical Modelling*, 50, 755–771. <https://doi.org/10.1016/j.apm.2017.01.020>
- Park, J., Lee, H., Lee, J. H., & Suh, H. (2018). Feature-based sentiment word selection and rating for system design. *Journal of Industrial Electronics Technology and Application*, 1(4), 54–57.
- Park, Y. E., & Alenezi, M. (2018). Predicting the popularity of Saudi multinational enterprises using a data mining technique. *Journal of Management Information and Decision Science*, 21(1), 1–15.
- Pedersen, S. N., Christensen, M. E., & Howard, T. J. (2016). Robust design requirements specification: a quantitative method for requirements development using quality loss functions. *Journal of Engineering Design*, 27(8), 544–567. <https://doi.org/10.1080/09544828.2016.1183163>
- Pedregosa, F., Michel, V., Grisel, O., Blondel, M., Prettenhofer, P., Weiss, R., Vanderplas, J., Courapeau, D., Varoquaux, G., Gramfort, A., Thirion, B., Dubourg, V., Passos, A., Brucher, M., Perrot, M., & Duchesnay, É. (2011). Scikit-learn: Machine Learning in Python. *Journal of Machine Learning Research*, 12, 2825–2830. <http://scikit-learn.sourceforge.net>.
- Pienaar, C., van der Lingen, E., & Preis, E. (2019). A framework for successful new product development. *South African Journal of Industrial Engineering*, 30(3), 199–209. <https://doi.org/10.7166/30-3-2239>
- Pinquié, R., Véron, P., Segonds, F., & Croué, N. (2018). A requirement mining framework to support complex sub-systems suppliers. *Procedia CIRP*, 70, 410–415. <https://doi.org/10.1016/j.procir.2018.03.228>
- Povoda, L. (2016). *Sentiment Analysis Based on Support Vector Machine and Big Data*. 543–545.

- Pranckevičius, T., & Marcinkevičius, V. (2017). Comparison of Naive Bayes, Random Forest, Decision Tree, Support Vector Machines, and Logistic Regression Classifiers for Text Reviews Classification. *Baltic Journal of Modern Computing*, 5(2). <https://doi.org/10.22364/bjmc.2017.5.2.05>
- Rácz, A., Bajusz, D., & Héberger, K. (2021). Effect of dataset size and train/test split ratios in qsar/qspr multiclass classification. *Molecules*, 26(4). <https://doi.org/10.3390/molecules26041111>
- Ren, R., Wu, D. D., Member, S., & Liu, T. (2018). *Forecasting Stock Market Movement Direction Using Sentiment Analysis and Support Vector Machine*. 1–11.
- Samuel, J., Ali, G. G. M. N., Rahman, M. M., Esawi, E., & Samuel, Y. (2020). COVID-19 public sentiment insights and machine learning for tweets classification. *Information (Switzerland)*, 11(6), 1–23. <https://doi.org/10.3390/info11060314>
- Seref, B., & Bostanci, E. (2019). Performance of Naïve and Complement Naïve Bayes Algorithms Based on Accuracy, Precision and Recall Performance Evaluation Criteria. In *International Journal of Computing Academic Research (Vol. 8, Issue 5)*. <http://www.meacse.org/ijcar>
- Shabestari, S. S., Herzog, M., & Bender, B. (2019). A survey on the applications of machine learning in the early phases of product development. *Proceedings of the International Conference on Engineering Design, ICED, 2019-Augus(AUGUST)*, 2437–2446. <https://doi.org/10.1017/dsi.2019.250>
- Shah, K., Patel, H., Sanghvi, D., & Shah, M. (2020). A Comparative Analysis of Logistic Regression, Random Forest and KNN Models for the Text Classification. *Augmented Human Research*, 5(1). <https://doi.org/10.1007/s41133-020-00032-0>
- Shen, J., Baysal, O., & Shafiq, M. O. (2019). Evaluating the Performance of Machine Learning Sentiment Analysis Algorithms in Software Engineering. *2019 IEEE Intl Conf on Dependable, Autonomic and Secure Computing, Intl Conf on Pervasive Intelligence and Computing, Intl Conf on Cloud and Big Data Computing, Intl Conf on Cyber Science and Technology Congress (DASC/PiCom/CBDCCom/CyberSciTech)*, 1023–1030. <https://doi.org/10.1109/DASC/PiCom/CBDCCom/CyberSciTech.2019.00185>
- Shukri, S. E., Yaghi, R. I., Aljarah, I., & Alsawalqah, H. (2015). Twitter sentiment analysis: A case study in the automotive industry. *2015 IEEE Jordan*

- Conference on Applied Electrical Engineering and Computing Technologies, AEECT 2015*. <https://doi.org/10.1109/AEECT.2015.7360594>
- Singh, G., Kumar, B., Gaur, L., & Tyagi, A. (2019). Comparison between Multinomial and Bernoulli Naïve Bayes for Text Classification. *International Conference on Atomation, Computational and Technology Management (ICACTM)*. IEEE., 593–596.
- Šperková, L. (2019). *Qualitative Research on Use of Voice of Customer in Czech Organisations*. 9–19. <https://doi.org/10.20470/jsi.v10i2.372>
- Tan, S., Cheng, X., Wang, Y., & Xu, H. (2009). *Adapting Naive Bayes to Domain Adaptation for Sentiment Analysis*. 337–349.
- Troussas, C., Virvou, M., Espinosa, K. J., Llaguno, K., & Caro, J. (2013). *Sentiment analysis of Facebook statuses using Naive Bayes classifier for language learning*.
- Ulrich, K. T., & Eppinger, S. D. (2015). *Product Design and Development* (6th ed.). McGraw-Hill Education. <https://doi.org/10.4337/9781784718152.00017>
- vanden Broucke, S., & Baesens, B. (2018). *Practical Web Scraping for Data Science: Best Practices and Examples with Python*.
- Wang, Y., Zhou, Z., Jin, S., Liu, D., & Lu, M. (2017). Comparisons and Selections of Features and Classifiers for Short Text Classification. *IOP Conference Series: Materials Science and Engineering*, 261(1). <https://doi.org/10.1088/1757-899X/261/1/012018>
- Waykole, R. N., & Thakare, A. D. (2018). a Review of Feature Extraction Methods for Text Classification. *International Journal of Advance Engineering and Research Development*, 5(04), 351–354.
- Wibowo Haryanto, A., & Kholid Mawardi, E. (2018). Influence of Word Normalization and Chi-squared Feature Selection on Support Vector Machine (SVM) Text Classification. *International Seminar on Application for Technology of Information and Communication (ISemantic)*.
- Zhang, W., Xu, H., & Wan, W. (2012). Weakness Finder: Find product weakness from Chinese reviews by using aspects based sentiment analysis. *Expert Systems with Applications*, 39(11), 10283–10291. <https://doi.org/10.1016/j.eswa.2012.02.166>
- Zhang, W., Yoshida, T., & Tang, X. (2011). A comparative study of TF*IDF, LSI and multi-words for text classification. *Expert Systems with Applications*, 38(3), 2758–2765. <https://doi.org/10.1016/j.eswa.2010.08.066>

Zhou, Q., Xia, R., & Zhang, C. (2016). Online Shopping Behavior Study Based on Multi-granularity Opinion Mining: China Versus America. *Cognitive Computation*, 8(4), 587–602. <https://doi.org/10.1007/s12559-016-9384-x>

