#### Evaluating the Influence of Matoa Instagram Account on Brand Sacralization YEAR 2020-2021

#### **THESIS**

Presented as Partial Fulfillment of Requirements for the Degree of Sarjana

Manajemen (SM) in International Business Management Program Faculty of

Business and Economics Universitas Atma Jaya Yogyakarta



#### Compiled by:

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# FACULTY OF BUSINESS AND ECONOMICS UNIVERSITAS ATMA JAYA YOGYAKARTA

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#### **Thesis**

## Evaluating the Influence of Matoa Instagram Account on Brand

Sacralization

Year 2021



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Is really, my own thinking and writing, I fully knowledge that my writings don't contain other's or part(s) of other's writing, except for those that have been cited and mentioned in the references.

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### EVALUATING THE INFLUENCE OF MATOA INSTAGRAM ACCOUNT ON BRAND SACRALIZATION

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#### **ABSTRACT**

The main purpose of this research is to know about the influence of Instagram account on brand sacralization. This research uses online questionnaire by Google Form and distributed to 334 respondents and generate 152 respondents who fulfil the criteria and the data can be proceed.

The results show that Instagram interaction affect Instagram usability and brand sacralization. Moreover, Instagram account could be used as a marketing tool that helps the brand in promoting and selling the product. Further research can use different type of brand that has a higher price and find the difference of how consumer sacralized a brand.

**Keyword:** Instagram interaction, Instagram usability, Brand sacralization, Brand loyalty, Online purchase intention