

BAB V

PENUTUP

5.1 Kesimpulan

1. Hasil analisis presentase dapat disimpulkan sebagai berikut:

Majoritas responden adalah pria yaitu sebanyak 55 orang atau sebesar 55%. Majoritas responden dalam penelitian ini berusia 26-30 tahun yaitu 23 orang atau sebesar 23%. Majoritas pekerjaan responden dalam penelitian ini yaitu wiraswasta yaitu 40 orang atau 40%. Majoritas tingkat pendidikan responden dalam penelitian ini yaitu perguruan tinggi yaitu 56 orang atau 56%.

68 orang atau 68% responden pernah menggunakan Yamaha Mio, 31 orang atau 31% responden pernah menggunakan Honda Beat, dan 23 orang atau 23% responden pernah menggunakan Suzuki Spin. 9 atau 9% responden pernah menggunakan sepeda motor *automatic* Yamaha Mio dan Honda Beat, 7 atau 7% responden pernah menggunakan (mengendarai) sepeda motor *automatic* Yamaha Mio dan Suzuki Spin, dan 6 atau 6% responden pernah menggunakan (mengendarai) sepeda motor *automatic* Honda Beat dan Suzuki Spin.

2. Hasil analisis *Perceived price* dapat disimpulkan bahwa Suzuki Spin merupakan sepeda motor *automatic* tertinggi, Honda Beat merupakan termahal kedua dan yang harganya termurah yaitu Yamaha Mio.
3. Hasil analisis tingkat kepentingan *Perceived use value* dimensi global dapat disimpulkan bahwa *Service Reliability* (probabilitas keberhasilan

bengkel) merupakan dimensi global yang terpenting menurut konsumen dengan tingkat kepentingan 9,82%.

4. Hasil analisis *Perceived use value* dapat disimpulkan bahwa:

- a. Yamaha Mio memiliki 18 kinerja terbaik, yaitu kebandelan mesin, kestabilan, keawetan mesin, suspensi, tempat penyimpanan barang, knalpot, polusi di bawah ambang maksimum, lampu depan dan belakang, *panel instrument* (*speedometer*, petunjuk bensin), roda depan dan belakang (*velg*), tempat duduk, *spion*, tak ada *job return* ketika *service*, kecanggihan alat reparasi di bengkel, model sepeda motor, garansi pembelian sepeda motor, ketersediaan bengkel, dan ketersediaan *spare part*.
- b. Honda Beat memiliki 8 kinerja terbaik, yaitu konsumsi bahan baku, keawetan komponen yang lain, rem, waktu tunggu di bengkel, bangunan bengkel yang bagus, merek, menjual motor (harga jual kembali), membeli sepeda motor baru.
- c. Suzuki Spin memiliki 2 kinerja terbaik yaitu kapasitas (cc) dan tarikan.

5. Hasil analisis matriks konsumen dapat disimpulkan bahwa:

- a. Strategi yang dilakukan Yamaha Mio dan Honda Beat dimata konsumen adalah Rute 2 merupakan perusahaan yang menawarkan *perceived use value* lebih tinggi dengan kenaikan harga untuk menambah nilai guna.

- b. Strategi yang dilakukan Suzuki Spin dimata konsumen adalah Rute 3 merupakan perusahaan menaikkan harga tanpa penambahan *perceived use value.*

Sumbu vertikal pada matriks konsumen merupakan nilai dari *perceived use value* yang merupakan nilai guna yang dirasakan oleh konsumen dalam menggunakan suatu produk. Sedangkan sumbu horizontal pada matriks konsumen merupakan tingkatan *perceived price* yang dinilai oleh konsumen. *Perceived price* berkaitan dengan berbagai unsur-unsur pembentukan harga yang bernilai guna bagi konsumen dan biaya yang dikeluarkan oleh konsumen dalam membeli suatu produk.

Perceived use value dan *perceived price* menggambarkan dua komponen *value for money* dari sudut pandang konsumen. Matriks konsumen digunakan untuk mengetahui posisi perusahaan dalam persaingan di pasarnya. Penelitian ini membuktikan bahwa perusahaan yang memperhatikan *perceived use value* dan *perceived price* produk mereka dapat menjadi yang paling unggul dalam persaingan di pasarnya. Karena *perceived use value* dan *perceived price* sangat berkaitan dengan kepuasan yang dialami oleh konsumen.

5.2 Keterbatasan Penelitian

Keterbatasan penelitian ini adalah bahwa penelitian ini hanya dilakukan pada kota Surakarta saja, maka hasilnya dapat berbeda bila dilakukan di berbagai kota lainnya.

5.3 Saran

1. Dari analisis *perceived use value* dapat diketahui bahwa Yamaha Mio tidak memiliki kelemahan kinerja yang terburuk, hampir semua kinerja Yamaha Mio dalam analisis dimensi global merupakan kinerja terbaik. Pada dimensi nilai guna juga Yamaha Mio hampir memenuhi kinerja terbaik, hanya ada satu kinerja terburuk pada dimensi nilai guna, yaitu konsumsi bahan bakar. Yamaha Mio dinilai terboros dalam konsumsi bahan bakar. Pihak perusahaan sebaiknya meningkatkan teknologi supaya mampu meningkatkan *perceived use value* pada dimensi nilai guna konsumsi bahan bakar sehingga Yamaha Mio dapat memperluas pangsa pasar.
2. Dari analisis *perceived use value* dapat diketahui bahwa Honda Beat memiliki dimensi nilai guna tertinggi pada konsumsi bahan baku, keawetan komponen yang lain, rem, waktu tunggu di bengkel, bangunan bengkel yang bagus, merek, membeli sepeda motor baru dan menjual motor (harga jual kembali). Honda Beat juga memiliki kinerja terburuk pada dimensi kebandelan mesin, kapasitas (cc), dan tarikan, maka Honda Beat seharusnya mengupayakan perbaikan untuk meningkatkan *perceived use value*nya pada dimensi kebandelan mesin, kapasitas (cc), dan tarikan supaya dapat menjadi unggul dalam persaingan.

3. Dari analisis *perceived use value* dapat diketahui bahwa Suzuki Spin memiliki dimensi nilai guna terbaik yaitu kapasitas (cc) dan tarikan, walaupun pada dimensi global Suzuki Spin tidak memiliki kinerja terbaik. Maka untuk meningkatkan pangsa pasar perusahaan sebaiknya menurunkan harga dan meningkatkan *perceived use value* produknya dalam berbagai dimensi, dan tetap pertahankan dimensi yang telah memiliki kinerja terbaik yaitu kapasitas (cc) dan tarikan. Dengan begitu maka Suzuki Spin akan dapat bersaing dengan lebih baik.

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Daftar Pertanyaan untuk Responden
Analisis Strategi Yamaha Mio, Honda Beat dan Suzuki Spin
Menggunakan Model Matriks Konsumen

1. Jenis kelamin Anda:
 - a. Pria
 - b. Wanita

2. Usia Anda saat ini:tahun.

3. Pekerjaan Anda saat ini:
 - a. Pelajar / Mahasiswa
 - b. Wiraswasta
 - c. Karyawan / wati
 - d. Ibu rumah tangga
 - e. Lain-lain
 -(sebutkan)

4. Tingkat pendidikan terakhir Anda:
 - a. SD
 - b. SMP
 - c. SMU
 - d. Perguruan Tinggi
 - e. Lain-lain
 -(sebutkan)

5. Apakah Anda pernah menggunakan (mengendarai) sepeda motor automatic Yamaha Mio?
 - a. Ya
 - b. Tidak

6. Apakah Anda pernah menggunakan (mengendarai) sepeda motor automatic Honda Beat atau Suzuki Spin?
 - a. Ya
 - b. Tidak

7. Jika jawaban no. 6 adalah “ya”, sepeda motor automatic mana yang Anda pernah gunakan?
 - a. Honda Beat
 - b. Suzuki Spin

8. Menurut persepsi Anda, bagaimana harga sepeda motor *automatic* Yamaha Mio, Honda Beat dan Suzuki Spin? Berilah tanda (✓).

Sepeda Motor	Sangat Murah	Murah	Pas	Mahal	Sangat Mahal
Mio					
Beat					
Spin					

9. Menurut persepsi Anda, seberapa penting dimensi-dimensi nilai guna ini mempengaruhi keputusan pembelian sepeda motor *automatic*. Berilah tanda (X).

Keterangan :

STP	: Sangat Tidak Penting	B	: Biasa	P	: Penting
TP	: Tidak Penting	SP	: Sangat Penting		

Performance (Kinerja)	STP	TP	B	P	SP
Kebandelan mesin					
Kapasitas (cc)					
Tarikan					
Konsumsi Bahan Baku					
Kestabilan					
Durability (Keawetan)	STP	TP	B	P	SP
Keawetan Mesin					
Keawetan Komponen Yang Lain					
Feature (Fitur)	STP	TP	B	P	SP
Suspensi					
Tempat Penyimpanan Barang					
Knalpot					
Rem					
Consistency (Terhadap Standar)	STP	TP	B	P	SP
Polusi di Bawah Ambang Maksimum					
Design (Desain)	STP	TP	B	P	SP
Lampu Depan dan Belakang					
Panel Instrument (Speedometer, Petunjuk, Bensin,dll)	STP	TP	B	P	SP
Roda Depan dan Belakang (Velg)					
Tempat Duduk					

<i>Spion</i>					
Service Reliability (Probability Kaberhasilan Bengkel)	STP	TP	B	P	SP
Tak ada <i>Job Return</i> ketika <i>Service</i>					
Responsiveness (Kecepatan)	STP	TP	B	P	SP
Waktu Tunggu di Bengkel					
Tangible (Dapat Dirasakan)	STP	TP	B	P	SP
Kecanggihan Alat Reparasi di Bengkel					
Bangunan Bengkel yang Bagus					
Estetika	STP	TP	B	P	SP
Model Sepeda Motor					
Self-Expressive Value	STP	TP	B	P	SP
Merek					
Kemudahan	STP	TP	B	P	SP
Membeli Sepeda Motor Baru					
Garansi Pembelian Sepeda Motor					
<i>Ketersediaan Spare Part</i>					
<i>Ketersediaan Bengkel</i>					
Menjual Motor (Harga Jual Kembali)					

Jika Anda ingin membeli sebuah sepeda motor automatic, bagaimana pertimbangan Anda terhadap nilai-nilai di bawah ini? Pertimbangkan apakah porsi nilai tersebut mempengaruhi keputusan pembelian. Bandingkan dimensi global yang satu dengan yang lainnya dalam menentukan porsi. Beri tanda (X) pada angka yang Anda pilih.

PUV Global Dimensions (Dimensi Persepsi Nilai Guna)	Porsi Nilai PUV Global Dimensions Mempengaruhi Keputusan Pembelian							
Performance (Kinerja)	Tidak ada porsi	1	2	3	4	5	6	7
Durability (Keawetan)	Tidak ada porsi	1	2	3	4	5	6	7
Feature (Fitur)	Tidak ada porsi	1	2	3	4	5	6	7
Consistency (Terhadap Standar)	Tidak ada porsi	1	2	3	4	5	6	7
Design (Desain)	Tidak ada porsi	1	2	3	4	5	6	7
Service Reliability (Perkiraan Keberhasilan Bengkel)	Tidak ada porsi	1	2	3	4	5	6	7
Responsiveness (Kecepatan)	Tidak ada porsi	1	2	3	4	5	6	7
Tangible (Dapat Dirasakan)	Tidak ada porsi	1	2	3	4	5	6	7
Estetika	Tidak ada porsi	1	2	3	4	5	6	7
Self-Expresive Value	Tidak ada porsi	1	2	3	4	5	6	7
Kemudahan	Tidak ada porsi	1	2	3	4	5	6	7

10. Menurut persepsi Anda, seberapa bagus kinerja nilai guna yang sudah diberikan oleh sepeda motor Yamaha Mio, Honda Beat dan Suzuki Spin(yang pernah Anda gunakan)?

Isi dengan angka : 1= sangat tidak puas 2= tidak puas 3= cukup
4= puas 5= sangat puas

PUV Dimension (Dimensi Nilai Guna)	Sepeda Motor Automatic		
	Mio	Beat	Spin
Performance (Kinerja)			
Kebandelan mesin			
Kapasitas Mesin (cc)			
Tarikan			

Konsumsi Bahan Bakar			
Kestabilan			
Durability (Keawetan)			
Keawetan Mesin			
Keawetan Komponen Lainnya			
Feature (Fitur)			
Suspensi			
Tempat Penyimpanan Barang			
Knalpot			
Rem			
Consistency (Kekonsistensian)			
Polusi di Bawah Ambang Maksimum			
Design (Desain)			
Lampu Depan dan Belakang			
Panel Instrumen (<i>Speedometer,dll</i>)			
Roda Depan dan Belakang (<i>Velg</i>)			
Tempat Duduk			
Spion			
Service Reliability			
Tidak Ada Job Return Di Bengkel			
Responsiveness (Kecepatan)			
Waktu Tunggu Di Bengkel			
Tangible (Dapat Di Rasakan)			
Kecanggihan Alat Reparasi Bengkel			
Bangunan Bengkel Yang Bagus			
Estetika			
Model Sepeda Motor			
Self-Expressive Value (Nilai Ekspresi)			
Merek			
Kemudahan			

Membeli Sepeda Motor Baru			
Garansi Pembelian Sepeda Motor			
Ketersediaan <i>Spare Part</i>			
Ketersediaan Bengkel			

Sumber: *Model Matriks Konsumen untuk menciptakan Superior Customer Value*, Sitinjak dkk, 2004.





Correlations

Correlations

		p1	p2	p3	p4	p5	P
p1	Pearson Correlation	1	,514**	,523**	,555**	,850**	,864**
	Sig. (2-tailed)		,004	,003	,001	,000	,000
	N	30	30	30	30	30	30
p2	Pearson Correlation	,514**	1	,489**	,219	,514**	,742**
	Sig. (2-tailed)	,004		,006	,244	,004	,000
	N	30	30	30	30	30	30
p3	Pearson Correlation	,523**	,489**	1	,409*	,666**	,790**
	Sig. (2-tailed)	,003	,006		,025	,000	,000
	N	30	30	30	30	30	30
p4	Pearson Correlation	,555**	,219	,409*	1	,555**	,636**
	Sig. (2-tailed)	,001	,244	,025		,001	,000
	N	30	30	30	30	30	30
p5	Pearson Correlation	,850**	,514**	,666**	,555**	1	,902**
	Sig. (2-tailed)	,000	,004	,000	,001		,000
	N	30	30	30	30	30	30
P	Pearson Correlation	,864**	,742**	,790**	,636**	,902**	1
	Sig. (2-tailed)	,000	,000	,000	,000	,000	
	N	30	30	30	30	30	30

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Reliability

Case Processing Summary

	N	%
Cases	Valid	100
	Excluded ^a	0
	Total	100

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,845	5

Correlations

Correlations

		dr1	dr2	Dr
dr1	Pearson Correlation	1	,681**	,888**
	Sig. (2-tailed)		,000	,000
	N	30	30	30
dr2	Pearson Correlation	,681**	1	,941**
	Sig. (2-tailed)	,000		,000
	N	30	30	30
Dr	Pearson Correlation	,888**	,941**	1
	Sig. (2-tailed)	,000	,000	
	N	30	30	30

**. Correlation is significant at the 0.01 level (2-tailed).

Reliability

Case Processing Summary

	N	%
Cases	Valid	30 100,0
	Excluded ^a	0 ,0
	Total	30 100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,788	2

Correlations

Correlations

	f1	f2	f3	f4	F
f1 Pearson Correlation	1	,277	,659**	,699**	,792**
Sig. (2-tailed)		,138	,000	,000	,000
N	30	30	30	30	30
f2 Pearson Correlation	,277	1	,432*	,276	,723**
Sig. (2-tailed)	,138		,017	,140	,000
N	30	30	30	30	30
f3 Pearson Correlation	,659**	,432*	1	,530**	,838**
Sig. (2-tailed)	,000	,017		,003	,000
N	30	30	30	30	30
f4 Pearson Correlation	,699**	,276	,530**	1	,744**
Sig. (2-tailed)	,000	,140	,003		,000
N	30	30	30	30	30
F Pearson Correlation	,792**	,723**	,838**	,744**	1
Sig. (2-tailed)	,000	,000	,000	,000	
N	30	30	30	30	30

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Reliability

Case Processing Summary

	N	%
Cases Valid	30	100,0
Excluded ^a	0	,0
Total	30	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,748	4

Correlations

		Correlations					
		ds1	ds2	ds3	ds4	ds5	Ds
ds1	Pearson Correlation	1	,756**	,661**	,527**	,258	,753**
	Sig. (2-tailed)		,000	,000	,003	,169	,000
	N	30	30	30	30	30	30
ds2	Pearson Correlation	,756**	1	,741**	,473**	,504**	,843**
	Sig. (2-tailed)	,000		,000	,008	,005	,000
	N	30	30	30	30	30	30
ds3	Pearson Correlation	,661**	,741**	1	,554**	,390*	,809**
	Sig. (2-tailed)	,000	,000		,001	,033	,000
	N	30	30	30	30	30	30
ds4	Pearson Correlation	,527**	,473**	,554**	1	,459*	,790**
	Sig. (2-tailed)	,003	,008	,001		,011	,000
	N	30	30	30	30	30	30
ds5	Pearson Correlation	,258	,504**	,390*	,459*	1	,732**
	Sig. (2-tailed)	,169	,005	,033	,011		,000
	N	30	30	30	30	30	30
Ds	Pearson Correlation	,753**	,843**	,809**	,790**	,732**	1
	Sig. (2-tailed)	,000	,000	,000	,000	,000	
	N	30	30	30	30	30	30

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Reliability

Case Processing Summary

	N	%
Cases	Valid	30
	Excluded ^a	0
	Total	30
		100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,817	5

Correlations

Correlations

	t1	t2	T
t1 Pearson Correlation	1	,515**	,829**
Sig. (2-tailed)		,004	,000
N	30	30	30
t2 Pearson Correlation	,515**	1	,906**
Sig. (2-tailed)	,004		,000
N	30	30	30
T Pearson Correlation	,829**	,906**	1
Sig. (2-tailed)	,000	,000	
N	30	30	30

**. Correlation is significant at the 0.01 level (2-tailed).

Reliability

Case Processing Summary

	N	%
Cases Valid	30	100,0
Excluded ^a	0	,0
Total	30	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,663	2

Correlations

Correlations

	k1	k2	k3	k4	k5	K
k1 Pearson Correlation	1	,727**	,550**	,550**	,424*	,809**
Sig. (2-tailed)		,000	,002	,002	,019	,000
N	30	30	30	30	30	30
k2 Pearson Correlation	,727**	1	,582**	,582**	,531**	,817**
Sig. (2-tailed)	,000		,001	,001	,003	,000
N	30	30	30	30	30	30
k3 Pearson Correlation	,550**	,582**	1	,873**	,664**	,872**
Sig. (2-tailed)	,002	,001		,000	,000	,000
N	30	30	30	30	30	30
k4 Pearson Correlation	,550**	,582**	,873**	1	,664**	,872**
Sig. (2-tailed)	,002	,001	,000		,000	,000
N	30	30	30	30	30	30
k5 Pearson Correlation	,424*	,531**	,664**	,664**	1	,783**
Sig. (2-tailed)	,019	,003	,000	,000		,000
N	30	30	30	30	30	30
K Pearson Correlation	,809**	,817**	,872**	,872**	,783**	1
Sig. (2-tailed)	,000	,000	,000	,000	,000	
N	30	30	30	30	30	30

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Reliability

Case Processing Summary

	N	%
Cases Valid	30	100,0
Excluded ^a	0	,0
Total	30	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,876	5

Correlations

Correlations													
	puvg1	puvg2	puvg3	puvg4	puvg5	puvg6	puvg7	puvg8	puvg9	puvg10	puvg11	PUV	
puvg1	Pearson Correlation	1	,466**	,578**	,184	,449*	,287	,458*	,315	,351	,276	,400*	,618**
	Sig. (2-tailed)		,009	,001	,331	,013	,124	,011	,090	,058	,139	,028	,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg2	Pearson Correlation	,466**	1	,401*	,269	,251	,398*	,212	,276	,218	,303	,464**	,528**
	Sig. (2-tailed)	,009		,028	,151	,181	,029	,260	,140	,248	,103	,010	,003
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg3	Pearson Correlation	,578**	,401*	1	,559**	,619**	,465**	,478**	,444*	,533**	,466**	,525**	,808**
	Sig. (2-tailed)	,001	,028		,001	,000	,010	,008	,014	,002	,009	,003	,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg4	Pearson Correlation	,184	,269	,559**	1	,341	,349	,360	,246	,699**	,699**	,300	,706**
	Sig. (2-tailed)	,331	,151	,001		,065	,059	,051	,191	,000	,000	,108	,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg5	Pearson Correlation	,449*	,251	,619**	,341	1	,380*	,083	,064	,152	,220	,525**	,518**
	Sig. (2-tailed)	,013	,181	,000	,065		,038	,663	,736	,421	,244	,003	,003
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg6	Pearson Correlation	,287	,398*	,465**	,349	,380*	1	,393*	,501**	,300	,398*	,764**	,667**
	Sig. (2-tailed)	,124	,029	,010	,059	,038		,032	,005	,107	,029	,000	,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg7	Pearson Correlation	,458*	,212	,478**	,360	,083	,393*	1	,414*	,444*	,444*	,400*	,660**
	Sig. (2-tailed)	,011	,260	,008	,051	,663	,032		,023	,014	,014	,028	,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg8	Pearson Correlation	,315	,276	,444*	,246	,064	,501**	,414*	1	,370*	,370*	,563**	,604**
	Sig. (2-tailed)	,090	,140	,014	,191	,736	,005	,023	,044	,044	,001	,000	
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg9	Pearson Correlation	,351	,218	,533**	,699**	,152	,300	,444*	,370*	1	,897**	,370*	,765**
	Sig. (2-tailed)	,058	,248	,002	,000	,421	,107	,014	,044		,000	,044	,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg10	Pearson Correlation	,276	,303	,466**	,699**	,220	,398*	,444*	,370*	,897**	1	,432*	,782**
	Sig. (2-tailed)	,139	,103	,009	,000	,244	,029	,014	,044		,000	,017	,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
puvg11	Pearson Correlation	,400*	,464**	,525**	,300	,525**	,764**	,400*	,563**	,370*	,432*	1	,743**
	Sig. (2-tailed)	,028	,010	,003	,108	,003	,000	,028	,001	,044	,017		,000
	N	30	30	30	30	30	30	30	30	30	30	30	30
PUV	Pearson Correlation	,618**	,528**	,808**	,706**	,518**	,667**	,660**	,604**	,765**	,782**	,743**	1
	Sig. (2-tailed)	,000	,003	,000	,000	,003	,000	,000	,000	,000	,000	,000	
	N	30	30	30	30	30	30	30	30	30	30	30	30

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Reliability

Case Processing Summary

	N	%
Cases	Valid	30
	Excluded ^a	0
	Total	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,876	11



LAMPIRAN 3
TABEL FREKUENSI KARAKTERISTIK RESPONDEN

JK

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Pria	55	55,0	55,0	55,0
	Wanita	45	45,0	45,0	100,0
	Total	100	100,0	100,0	

Usia

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	< 20 th	21	21,0	21,0	21,0
	20-25 th	22	22,0	22,0	43,0
	26-30 th	23	23,0	23,0	66,0
	31-35 th	22	22,0	22,0	88,0
	> 35 th	12	12,0	12,0	100,0
	Total	100	100,0	100,0	

Pkrjan

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Pelajar/Mhs	37	37,0	37,0	37,0
	Wiraswasta	40	40,0	40,0	77,0
	Karyawan	15	15,0	15,0	92,0
	IRT	8	8,0	8,0	100,0
	Total	100	100,0	100,0	

Pddkn

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	SMU	41	41,0	41,0	41,0
	PT	56	56,0	56,0	97,0
	lain-lain	3	3,0	3,0	100,0
	Total	100	100,0	100,0	

SMYM

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Tidak	54	54,0	54,0	54,0
	Ya	46	46,0	46,0	100,0
	Total	100	100,0	100,0	

SMHB

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Ya	100	100,0	100,0	100,0

SMA

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Honda Beat	68	68,0	68,0	68,0
	Suzuki Spin	32	32,0	32,0	100,0
	Total	100	100,0	100,0	

Mio

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Pas	69	69,0	69,0	69,0
	Murah	31	31,0	31,0	100,0
	Total	100	100,0	100,0	

Beat

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Mahal	4	4,0	4,0	4,0
	Pas	28	28,0	28,0	32,0
	Murah	68	68,0	68,0	100,0
	Total	100	100,0	100,0	

Spin

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Mahal	4	4,0	4,0	4,0
	Pas	14	14,0	14,0	18,0
	Murah	38	38,0	38,0	56,0
	Sangat Murah	44	44,0	44,0	100,0
	Total	100	100,0	100,0	



LAMPIRAN 4

STATISTIK DESKRIPTIF DAN FREKUENSI VARIABEL

Interval Skala

Interval	Kategori
1,00 s/d 1,79	STP
1,80 s/d 2,59	TP
2,60 s/d 3,39	B
3,40 s/d 4,19	P
4,20 s/d 5,00	SP

Descriptives

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
P	100	3,80	5,00	4,6640	,37913
Dr	100	4,00	5,00	4,9100	,25995
F	100	3,00	5,00	4,4100	,52165
C	100	2,00	5,00	3,8500	,72995
Ds	100	3,60	5,00	4,4620	,47286
SR	100	2,00	5,00	4,6000	,69631
R	100	3,00	5,00	4,4200	,55377
T	100	3,00	5,00	4,3500	,60927
E	100	4,00	5,00	4,5000	,50252
SEV	100	4,00	5,00	4,4700	,50161
K	100	4,20	7,00	4,8380	,44102
PUV	100	5,36	7,00	6,2706	,44544
puvdP	100	3,20	4,60	3,8200	,32474
puvdDr	100	3,50	5,00	4,0075	,27628
puvdF	100	3,13	4,75	3,7914	,42446
puvdC	100	3,00	4,00	3,5000	,49237
puvdDs	100	3,30	5,00	3,9281	,43038
puvdSR	100	2,00	4,50	3,6200	,59933
puvdR	100	2,00	4,00	3,6100	,51040
puvdT	100	1,75	4,50	3,7025	,50589
puvdE	100	3,00	5,00	4,0350	,57408
puvdsev	100	3,50	5,00	4,0950	,46436
puvdK	100	2,13	4,63	3,6150	,56217
Valid N (listwise)	100				

Pr

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2,33	4	4,0	4,0	4,0
3,00	14	14,0	14,0	18,0
3,33	8	8,0	8,0	26,0
3,67	27	27,0	27,0	53,0
4,00	25	25,0	25,0	78,0
4,33	22	22,0	22,0	100,0
Total	100	100,0	100,0	

P

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3,80	3	3,0	3,0	3,0
4,00	10	10,0	10,0	13,0
4,20	7	7,0	7,0	20,0
4,40	14	14,0	14,0	34,0
4,60	6	6,0	6,0	40,0
4,80	18	18,0	18,0	58,0
5,00	42	42,0	42,0	100,0
Total	100	100,0	100,0	

Dr

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 4,00	6	6,0	6,0	6,0
4,50	6	6,0	6,0	12,0
5,00	88	88,0	88,0	100,0
Total	100	100,0	100,0	

F

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3,00	3	3,0	3,0	3,0
3,50	4	4,0	4,0	7,0
3,75	4	4,0	4,0	11,0
4,00	24	24,0	24,0	35,0
4,25	9	9,0	9,0	44,0
4,50	21	21,0	21,0	65,0
4,75	3	3,0	3,0	68,0
5,00	32	32,0	32,0	100,0
Total	100	100,0	100,0	

C

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2,00	4	4,0	4,0	4,0
3,00	23	23,0	23,0	27,0
4,00	57	57,0	57,0	84,0
5,00	16	16,0	16,0	100,0
Total	100	100,0	100,0	

Ds

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3,60	6	6,0	6,0	6,0
3,80	12	12,0	12,0	18,0
4,00	7	7,0	7,0	25,0
4,20	14	14,0	14,0	39,0
4,40	9	9,0	9,0	48,0
4,60	17	17,0	17,0	65,0
4,80	3	3,0	3,0	68,0
5,00	32	32,0	32,0	100,0
Total	100	100,0	100,0	

SR

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2,00	4	4,0	4,0	4,0
4,00	28	28,0	28,0	32,0
5,00	68	68,0	68,0	100,0
Total	100	100,0	100,0	

R

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3,00	3	3,0	3,0	3,0
4,00	52	52,0	52,0	55,0
5,00	45	45,0	45,0	100,0
Total	100	100,0	100,0	

T

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3,00	6	6,0	6,0	6,0
3,50	11	11,0	11,0	17,0
4,00	24	24,0	24,0	41,0
4,50	25	25,0	25,0	66,0
5,00	34	34,0	34,0	100,0
Total	100	100,0	100,0	

E

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 4,00	50	50,0	50,0	50,0
5,00	50	50,0	50,0	100,0
Total	100	100,0	100,0	

SEV

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 4,00	53	53,0	53,0	53,0
5,00	47	47,0	47,0	100,0
Total	100	100,0	100,0	

K

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 4,20	3	3,0	3,0	3,0
4,40	11	11,0	11,0	14,0
4,60	17	17,0	17,0	31,0
4,80	32	32,0	32,0	63,0
5,00	34	34,0	34,0	97,0
7,00	3	3,0	3,0	100,0
Total	100	100,0	100,0	

PUV

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 5,36	4	4,0	4,0	4,0
5,64	6	6,0	6,0	10,0
5,73	7	7,0	7,0	17,0
5,82	4	4,0	4,0	21,0
6,00	13	13,0	13,0	34,0
6,09	11	11,0	11,0	45,0
6,18	4	4,0	4,0	49,0
6,27	7	7,0	7,0	56,0
6,45	7	7,0	7,0	63,0
6,55	10	10,0	10,0	73,0
6,64	6	6,0	6,0	79,0
6,73	9	9,0	9,0	88,0
6,91	3	3,0	3,0	91,0
7,00	9	9,0	9,0	100,0
Total	100	100,0	100,0	

puvdP

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3,20	6	6,0	6,0
	3,30	7	7,0	13,0
	3,40	3	3,0	16,0
	3,50	4	4,0	20,0
	3,60	9	9,0	29,0
	3,70	4	4,0	33,0
	3,80	14	14,0	47,0
	3,90	14	14,0	61,0
	4,00	24	24,0	85,0
	4,10	3	3,0	88,0
	4,20	6	6,0	94,0
	4,40	3	3,0	97,0
	4,60	3	3,0	100,0
Total	100	100,0	100,0	

puvdDr

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3,50	8	8,0	8,0
	3,75	11	11,0	19,0
	4,00	66	66,0	85,0
	4,25	6	6,0	91,0
	4,50	6	6,0	97,0
	5,00	3	3,0	100,0
Total	100	100,0	100,0	

puvdF

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3,13	8	8,0	8,0
	3,25	15	15,0	23,0
	3,50	16	16,0	39,0
	3,63	3	3,0	42,0
	3,75	3	3,0	45,0
	3,88	4	4,0	49,0
	4,00	23	23,0	72,0
	4,13	10	10,0	82,0
	4,25	12	12,0	94,0
	4,38	3	3,0	97,0
	4,75	3	3,0	100,0
Total	100	100,0	100,0	

puvdC

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3,00	48	48,0	48,0	48,0
3,50	4	4,0	4,0	52,0
4,00	48	48,0	48,0	100,0
Total	100	100,0	100,0	

puvdDs

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3,30	8	8,0	8,0	8,0
3,40	4	4,0	4,0	12,0
3,50	16	16,0	16,0	28,0
3,60	9	9,0	9,0	37,0
3,80	3	3,0	3,0	40,0
3,90	11	11,0	11,0	51,0
4,00	12	12,0	12,0	63,0
4,07	3	3,0	3,0	66,0
4,10	4	4,0	4,0	70,0
4,20	6	6,0	6,0	76,0
4,30	6	6,0	6,0	82,0
4,40	9	9,0	9,0	91,0
4,60	3	3,0	3,0	94,0
4,70	3	3,0	3,0	97,0
5,00	3	3,0	3,0	100,0
Total	100	100,0	100,0	

puvdSR

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2,00	3	3,0	3,0	3,0
2,50	4	4,0	4,0	7,0
3,00	23	23,0	23,0	30,0
3,50	15	15,0	15,0	45,0
4,00	46	46,0	46,0	91,0
4,50	9	9,0	9,0	100,0
Total	100	100,0	100,0	

puvdR

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2,00	3	3,0	3,0	3,0
3,00	25	25,0	25,0	28,0
3,50	16	16,0	16,0	44,0
4,00	56	56,0	56,0	100,0
Total	100	100,0	100,0	

puvdT

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1,75	3	3,0	3,0	3,0
	3,00	7	7,0	7,0	10,0
	3,25	12	12,0	12,0	22,0
	3,50	13	13,0	13,0	35,0
	3,75	14	14,0	14,0	49,0
	4,00	42	42,0	42,0	91,0
	4,25	6	6,0	6,0	97,0
	4,50	3	3,0	3,0	100,0
	Total	100	100,0	100,0	

puvdE

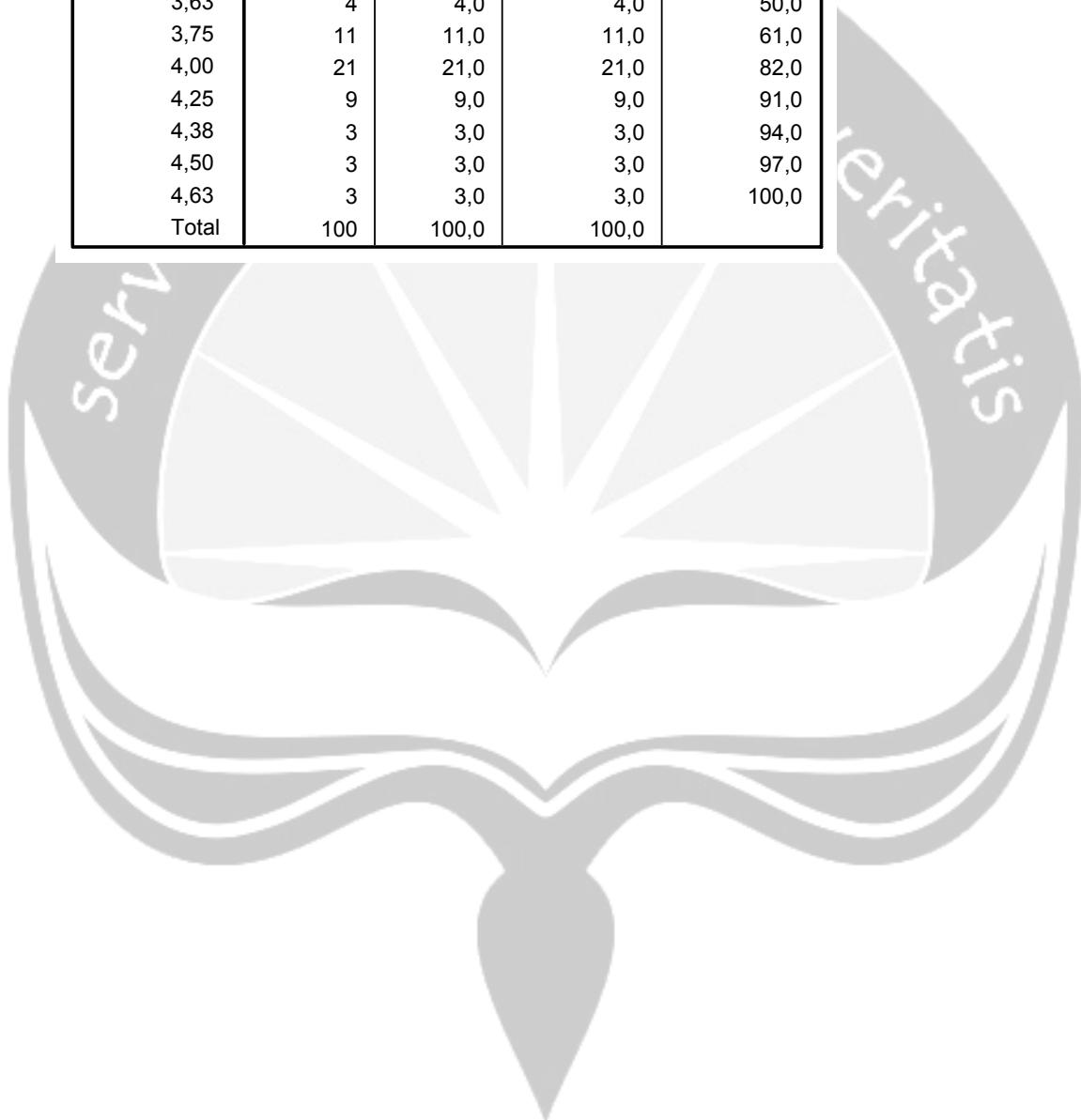
	Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3,00	12	12,0	12,0
	3,50	11	11,0	11,0
	4,00	50	50,0	50,0
	4,50	12	12,0	12,0
	5,00	15	15,0	15,0
	Total	100	100,0	100,0

puvdsev

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3,50	20	20,0	20,0
	4,00	56	56,0	56,0
	4,50	9	9,0	9,0
	5,00	15	15,0	15,0
	Total	100	100,0	100,0

puvdK

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2,13	3	3,0	3,0
2,88	8	8,0	8,0	11,0
3,00	12	12,0	12,0	23,0
3,25	10	10,0	10,0	33,0
3,38	4	4,0	4,0	37,0
3,50	9	9,0	9,0	46,0
3,63	4	4,0	4,0	50,0
3,75	11	11,0	11,0	61,0
4,00	21	21,0	21,0	82,0
4,25	9	9,0	9,0	91,0
4,38	3	3,0	3,0	94,0
4,50	3	3,0	3,0	97,0
4,63	3	3,0	3,0	100,0
Total	100	100,0	100,0	





puvdP1		puvdP2		puvdP3		puvdP4		puvdP5		puvdP	puvdP Beat	puvdP Mio	puvdP Spin	puvdDr1		puvdDr2						
Mio	Spin	Beat	Mio	Spin	Beat	Mio	Spin	Beat	Mio	Spin	Beat	Mio	Spin	Beat	Mio	Spin						
4	5		4	5		3	5		5	2		4	2	3.90	0.00	4.00	3.80		4	3	4	4
4	4		4	5		3	5		5	3		3	2	3.80	0.00	3.80	3.80		4	4	4	4
4	4		4	5		4	5		5	3		4	2	4.00	0.00	4.20	3.80		4	4	4	4
4	4		4	5		4	5		4	3		4	2	3.90	0.00	4.00	3.80		4	4	4	4
4	4		4	5		3	5		5	2		3	2	3.70	0.00	3.80	3.60		4	4	4	4
4	4		4	5		3	5		5	2		4	2	3.80	0.00	4.00	3.60		4	4	4	4
4	4		5	4		5	4		2	4		3	4	4.00	4.20	0.00	3.80	4	3	4	3	
4	4		5	5		5	2		2	5		3	4	4.00	4.20	0.00	3.80	5	3	4	4	
3	3		4	4		4	2		2	4		3	3.30	3.40	0.00	3.20	4	3	4	3		
3	4		4	4		4	3		2	4		3	3.50	3.80	0.00	3.20	4	3	5	3		
5	4	4	4	4		3	5		4	5		4	2	4.20	3.80	4.60	0.00	4	5	4	5	
5	3	4	5	4		3	4		4	4		4	0	4.00	3.80	4.20	0.00	4	4	4	5	
5	3	4	4	4		3	4		4	4		3	90	3.60	4.20	0.00	4	4	4	4	5	
2	4	4	5	3		2	5		4	2		3	60	4.00	3.20	0.00	4	4	4	4	4	
4	5	4	5	5		2	5		5	4		4	4	4.40	4.40	4.40	0.00	5	4	5	4	
4	4	4	5	4		2	4		4	4		4	0	4.00	4.00	4.00	0.00	4	4	4	4	
4	4	4	5	4		2	4		4	4		3	90	3.80	4.00	0.00	4	4	4	4	4	
4	4	4	5	4		4	4		4	4		4	10	4.20	4.00	0.00	4	4	4	4	4	
3	4	3	5	2		3	4		5	2		3	60	4.40	2.80	0.00	5	3	4	3		
3	3	3	4	3		2	5		4	2		3	30	3.40	3.20	0.00	4	4	4	4		
3		4		4			5			3		3	80	0.00	3.80	0.00		4		4		
5		4		5			5			4		4	60	0.00	4.60	0.00		5		5		
2		3		4			5			2		2	3.20	0.00	3.20	0.00		4		4		
3		4		4			5			2		3	60	0.00	3.60	0.00		4		4		
4	4	4	4	4	4	4	4	4	4	4	4	4	4.00	4.00	4.00	4.00	4	4	4	4		
4		4		4			5			4		4	20	0.00	4.20	0.00		4		4		
4		4		4			4			4		4	40	0.00	4.00	0.00		4		4		
3		3		4			5			4		3	80	0.00	3.80	0.00		4		4		
2		3		4			5			3		3	40	0.00	3.40	0.00		4		4		
2		3		3			5			3		3	20	0.00	3.20	0.00		4		4		
4	5	4	5	3		3	5		5	2		4	2	3.90	0.00	4.00	3.80		4	3	4	4
4	4	4	5	3		3	5		5	3		3	2	3.80	0.00	3.80	3.80		4	4	4	4
4	4	4	5	3		4	5		5	3		4	2	4.00	0.00	4.20	3.80		4	4	4	4
4	4	4	5	3		4	5		4	3		4	2	3.90	0.00	4.00	3.80		4	4	4	4
puvdP1	puvdP2	puvdP3	puvdP4	puvdP5													puvdDr1	puvdDr2				

Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	puvdP	puvdP Mio	puvdP Beat	puvdP Spin	Mio	Beat	Spin	Mio	Beat	Spin			
4	4		4	5		3	5		5	2		3	2	3.70	0.00	3.80	3.60		4	4		4	4			
4	4		4	5		3	5		5	2		4	2	3.80	0.00	4.00	3.60		4	4		4	4			
	4	4		5	4		5	4		2	4		3	4.00	4.20	0.00	3.80	4		3	4		3			
	4	4		5	5		5	2		2	5		3	4.00	4.20	0.00	3.80	5		3	4		4			
	3	3		4	4		4	2		2	4		3	3.30	3.40	0.00	3.20	4		3	4		3			
	3	4		4	4		4	3		2	4		3	3.50	3.80	0.00	3.20	4		3	5		3			
5		4	4		4	4		3	5		4	5		4.20	3.80	4.60	0.00	4	5		4	5				
5		3	4		5	4		3	4		4	4		4.00	3.80	4.20	0.00	4	4		4	5				
5		3	4		4	4		3	4		4	4		3.90	3.60	4.20	0.00	4	4		4	5				
2		4	4		5	3		2	5		4	2		3.60	4.00	3.20	0.00	4	4		4	4				
4		5	4		5	5		2	5		5	4		4.40	4.40	4.40	0.00	5	4		5	4				
4		4	4		5	4		2	4		4	4		4.00	4.00	4.00	0.00	4	4		4	4				
4		4	4		5	4		2	4		4	4		3.90	3.80	4.00	0.00	4	4		4	4				
4		4	4		5	4		4	4		4	4		4.10	4.20	4.00	0.00	4	4		4	4				
3		4	3		5	2		3	4		5	2		3.60	4.40	2.80	0.00	5	3		4	3				
3		3	3		4	3		2	5		4	2		3.30	3.40	3.20	0.00	4	4		4	4				
3			4			4			5			3		3.80	0.00	3.80	0.00		4			4				
5			4			5			5			4		4.60	0.00	4.60	0.00		5			5				
2			3			4			5			2		3.20	0.00	3.20	0.00		4			4				
3			4			4			5			2		3.60	0.00	3.60	0.00		4			4				
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4.00	4.00	4.00	4.00	4	4	4	4	4	4			
4			4			4			5			4		4.20	0.00	4.20	0.00		4			4				
4			4			4			4			4		4.00	0.00	4.00	0.00		4			4				
3			3			4			5			4		3.80	0.00	3.80	0.00		4			4				
2			3			4			5			3		3.40	0.00	3.40	0.00		4			4				
2			3			3			5			3		3.20	0.00	3.20	0.00		4			4				
4	5		4	5		3	5		5	2		4	2	3.90	0.00	4.00	3.80	4	3		4	4				
4	4		4	5		3	5		5	3		3	2	3.80	0.00	3.80	3.80	4	4		4	4				
4	4		4	5		4	5		5	3		4	2	4.00	0.00	4.20	3.80	4	4		4	4				
4	4		4	5		4	5		4	3		4	2	3.90	0.00	4.00	3.80	4	4		4	4				
4	4		4	5		3	5		5	2		3	2	3.70	0.00	3.80	3.60	4	4		4	4				
4	4		4	5		3	5		5	2		4	2	3.80	0.00	4.00	3.60	4	4		4	4				
	4	4		5	4		5	4		2	4		3	4.00	4.20	0.00	3.80	4		3	4		3			
	4	4		5	5		5	2		2	5		3	4.00	4.20	0.00	3.80	5		3	4		4			
	3	3		4	4		4	2		2	4		3	3.30	3.40	0.00	3.20	4		3	4		3			
puvdP1		puvdP2		puvdP3		puvdP4		puvdP5						puvdP	puvdP Mio		puvdP Beat		puvdP Spin				puvdDr1		puvdDr2	
Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin		puvdP Mio	puvdP Beat	puvdP Spin	Mio	Beat	Spin	Mio	Beat	Spin			

	3	4		4	4		4	3		2	4		3	3.50	3.80	0.00	3.20	4		3	5		3
5		4	4		4	4		3	5		4	5		4.20	3.80	4.60	0.00	4	5		4	5	
5	3	4		5	4		3	4		4	4		4.00	3.80	4.20	0.00	4	4		4	5		
5	3	4		4	4		3	4		4	4		3.90	3.60	4.20	0.00	4	4		4	5		
2	4	4		5	3		2	5		4	2		3.60	4.00	3.20	0.00	4	4		4	4		
4	5	4		5	5		2	5		5	4		4.40	4.40	4.40	0.00	5	4		5	4		
4	4	4		5	4		2	4		4	4		4.00	4.00	4.00	0.00	4	4		4	4		
4	4	4		5	4		2	4		4	4		3.90	3.80	4.00	0.00	4	4		4	4		
4	4	4		5	4		4	4		4	4		4.10	4.20	4.00	0.00	4	4		4	4		
3	4	3		5	2		3	4		5	2		3.60	4.40	2.80	0.00	5	3		4	3		
3	3	3		4	3		2	5		4	2		3.30	3.40	3.20	0.00	4	4		4	4		
3		4			4			5			3		3.80	0.00	3.80	0.00		4			4		
5		4			5			5			4		4.60	0.00	4.60	0.00		5			5		
2		3			4			5			2		3.20	0.00	3.20	0.00		4			4		
3		4			4			5			2		3.60	0.00	3.60	0.00		4			4		
4	4	4	4	4	4		4	4	4	4	4		4.00	4.00	4.00	4.00	4	4	4	4	4	4	
4		4			4				5		4		4.20	0.00	4.20	0.00		4			4		
4		4			4					4			4.00	0.00	4.00	0.00		4			4		
3		3			4					5			3.80	0.00	3.80	0.00		4			4		
2		3			4					5			3.40	0.00	3.40	0.00		4			4		
2		3			3					5			3.20	0.00	3.20	0.00		4			4		
4	5		4	5		3	5		5	2		4	2	3.90	0.00	4.00	3.80	4	3		4	4	
4	4		4	5		3	5		5	3		3	2	3.80	0.00	3.80	3.80	4	4		4	4	
4	4		4	5		4	5		5	3		4	2	4.00	0.00	4.20	3.80	4	4		4	4	
4	4		4	5		4	5		4	3		4	2	3.90	0.00	4.00	3.80	4	4		4	4	
4	4		4	5		3	5		5	2		3	2	3.70	0.00	3.80	3.60	4	4		4	4	
4	4		4	5		3	5		5	2		4	2	3.80	0.00	4.00	3.60	4	4		4	4	
4	4		4	5		3	5			5			4				4	4		4		4	
4	4		5	4			5	4		2	4		3	4.00	4.20	0.00	3.80	4	3	4		3	
4	4		5	5			5	2		2	5		3	4.00	4.20	0.00	3.80	5	3	4		4	
3	3		4	4			4	2		2	4		3	3.30	3.40	0.00	3.20	4	3	4		3	
3	4		4	4			4	3		2	4		3	3.50	3.80	0.00	3.20	4	3	5		3	
																	1.93	3.24	1.58				
																	17.51	29.49	14.33				

puvdDr	puvdDr Beat	puvdDr Mio	puvdDr Spin	puvdf1			puvdf2			puvdf3			puvdf4			puvdfF	puvdf Beat	puvdf Mio	puvdf Spin	
				Beat	Mio	Spin														
3.75	0.00	4.00	3.50		3	3		4	3		3	3		3	3	3.13	0.00	3.25	3.00	
4.00	0.00	4.00	4.00		3	3		4	3		3	3		3	3	3.13	0.00	3.25	3.00	
4.00	0.00	4.00	4.00		4	4		4	4		4	2		4	2	3.50	0.00	4.00	3.00	
4.00	0.00	4.00	4.00		4	3		3	3		3	3		4	3	3.25	0.00	3.50	3.00	
4.00	0.00	4.00	4.00		3	3		4	3		3	3		4	3	3.25	0.00	3.50	3.00	
4.00	0.00	4.00	4.00		3	3		4	3		3	3		4	3	3.25	0.00	3.50	3.00	
3.50	4.00	0.00	3.00	4		4	3		4	4		4	4		4	4	3.88	3.75	0.00	4.00
4.00	4.50	0.00	3.50	4		4	4		4	4		4	4		4	4	4.00	4.00	0.00	4.00
3.50	4.00	0.00	3.00	5		4	3		4	4		4	4		4	4	4.00	4.00	0.00	4.00
3.75	4.50	0.00	3.00	4		4	4		4	4		4	5		4	4.13	4.25	0.00	4.00	
4.50	4.00	5.00	0.00	5	4		4	4		4	4		5	5		4.38	4.50	4.25	0.00	
4.25	4.00	4.50	0.00	4	5		4	4		4	5		4	4		4.25	4.00	4.50	0.00	
4.25	4.00	4.50	0.00	4	5		4	4		4	4		4	5		4.25	4.00	4.50	0.00	
4.00	4.00	4.00	0.00	4	2		4	4		4	4		3	5		3.75	3.75	3.75	0.00	
4.50	5.00	4.00	0.00	4	4		5	4		4	4		4	4		4.13	4.25	4.00	0.00	
4.00	4.00	4.00	0.00	4	4		4	4		4	4		4	4		4.00	4.00	4.00	4.00	
4.00	4.00	4.00	0.00	4	4		4	4		4	4		4	5		4.13	4.00	4.25	0.00	
4.00	4.00	4.00	4.00	4	4	4	4	4	4	4	4	4	4	4	4	4.00	4.00	4.00	4.00	
3.75	4.50	3.00	0.00	4	3		4	3		3	3		5	3		3.50	4.00	3.00	0.00	
4.00	4.00	4.00	0.00	4	4		4	3		3	3		3	5		3.63	3.50	3.75	0.00	
4.00	0.00	4.00	0.00	3			3			3			5			3.50	0.00	3.50	0.00	
5.00	0.00	5.00	0.00	5			4			5			5			4.75	0.00	4.75	0.00	
4.00	0.00	4.00	0.00	4			4			4			5			4.25	0.00	4.25	0.00	
4.00	0.00	4.00	0.00	2			4			3			5			3.50	0.00	3.50	0.00	
4.00	4.00	4.00	4.00	4	4		4		4	4		4	4		4.00	4.00	4.00	0.00		
4.00	0.00	4.00	0.00	4			3			4			5			4.00	0.00	4.00	0.00	
4.00	0.00	4.00	0.00	4			4		4	4		4	5		4.25	0.00	4.25	0.00		
4.00	0.00	4.00	0.00	4			4		4	3		5			4.00	0.00	4.00	0.00		
4.00	0.00	4.00	0.00	4			4		4	3		3			3.50	0.00	3.50	0.00		
4.00	0.00	4.00	0.00	3			4		3			3			3.25	0.00	3.25	0.00		
3.75	0.00	4.00	3.50	3	3		4	3		3	3		3	3		3.13	0.00	3.25	3.00	
4.00	0.00	4.00	4.00	3	3		4	3		3	3		3	3		3.13	0.00	3.25	3.00	
4.00	0.00	4.00	4.00	4	4		4	4		4	2		4	2		3.50	0.00	4.00	3.00	
4.00	0.00	4.00	4.00	4	3		3	3		3	3		4	3		3.25	0.00	3.50	3.00	

4.40	0.00	3.40	5		3	4.00	5.00	0.00	3.00	4		3	3.50	4.00	0.00
4.40	4.00	0.00	5	4		4.50	5.00	4.00	0.00	4	4		4.00	4.00	4.00
4.60	4.60	0.00	4	4		4.00	4.00	4.00	0.00	4	4		4.00	4.00	4.00
4.20	4.40	0.00	4	4		4.00	4.00	4.00	0.00	4	4		4.00	4.00	4.00
4.00	3.80	0.00	4	4		4.00	4.00	4.00	0.00	4	4		4.00	4.00	4.00
4.80	4.60	0.00	0	4		2.00	0.00	4.00	0.00	0	4		2.00	0.00	4.00
4.00	4.20	4.00	4	4		4.00	4.00	4.00	0.00	4	4		4.00	4.00	4.00
4.00	4.00	0.00	5	4		4.50	5.00	4.00	0.00	4	4		4.00	4.00	4.00
4.20	4.60	0.00	4	4		4.00	4.00	4.00	0.00	4	4		4.00	4.00	4.00
4.60	4.00	0.00	5	2		3.50	5.00	2.00	0.00	5	3		4.00	5.00	3.00
4.40	3.60	0.00	5	4		4.50	5.00	4.00	0.00	3	3		3.00	3.00	3.00
0.00	3.60	0.00		4		4.00	0.00	4.00	0.00	3			3.00	0.00	3.00
0.00	5.00	0.00		4		4.00	0.00	4.00	0.00	4			4.00	0.00	4.00
0.00	4.40	0.00		4		4.00	0.00	4.00	0.00	4			4.00	0.00	4.00
0.00	3.80	0.00		3		3.00	0.00	3.00	0.00	4			4.00	0.00	4.00
0.00	4.40	0.00		4		4.00	0.00	4.00	0.00	4			4.00	0.00	4.00
0.00	4.00	0.00		4		4.00	0.00	4.00	0.00	4			4.00	0.00	4.00
0.00	4.00	0.00		4		4.00	0.00	4.00	0.00	4			4.00	0.00	4.00
0.00	4.20	0.00		4		4.00	0.00	4.00	0.00	4			4.00	0.00	4.00
0.00	3.60	0.00		4		4.00	0.00	4.00	0.00	3			3.00	0.00	3.00
0.00	3.60	0.00		4		4.00	0.00	4.00	0.00	4			4.00	0.00	4.00
0.00	3.40	3.20		4	2	3.00	0.00	4.00	2.00	4	3		3.50	0.00	4.00
0.00	3.60	3.20		3	3	3.00	0.00	3.00	3.00	4	4		4.00	0.00	4.00
0.00	3.80	3.20		4	2	3.00	0.00	4.00	2.00	4	3		3.50	0.00	4.00
0.00	3.60	3.00		4	3	3.50	0.00	4.00	3.00	3	3		3.00	0.00	3.00
0.00	3.60	3.40		4	2	3.00	0.00	4.00	2.00	3	3		3.00	0.00	3.00
0.00	4.00	3.00		4	2	3.00	0.00	4.00	2.00	3	3		3.00	0.00	3.00
4.00	0.00	3.00	3		2	2.50	3.00	0.00	2.00	2		4	3.00	2.00	0.00
4.40	0.00	3.40	5		2	3.50	5.00	0.00	2.00	4		4	4.00	4.00	0.00
4.60	0.00	3.60	4		3	3.50	4.00	0.00	3.00	4		3	3.50	4.00	0.00
4.40	0.00	3.40	5		3	4.00	5.00	0.00	3.00	4		3	3.50	4.00	0.00
1.99	3.35	1.42					1.88	3.23	0.96					1.64	3.12
18.11	30.47	12.87					17.09	29.36	8.73					14.91	28.36

Beat	Spin	puvdsev	puvdsev Mio	puvdsev Beat	puvdsev Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	puvdK	puvdK Mio	
uvdsev																		puvdK	puvdK Mio	
Beat	Spin	puvdsev	puvdsev Mio	puvdsev Beat	puvdsev Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	Mio	Beat	Spin	puvdK	puvdK Mio	
4	3	3.50	0.00	4.00	3.00	4	4	3	3	3	2	3	2	3.00	0.00					
4	3	3.50	0.00	4.00	3.00	4	4	3	3	3	1	3	2	2.88	0.00					
	3	3.50	4.00	0.00	3.00	3	3	3	3	2	4	2	4	2	2.88	3.50				
	3	4.00	5.00	0.00	3.00	3	3	5	2	5	1	5	3	3.38	4.50					
	3	3.50	4.00	0.00	3.00	4	4	3	5	2	5	2	5	2	3.63	4.50				
	3	3.50	4.00	0.00	3.00	4	4	5	3	5	2	4	3	3.75	4.50					
5		5.00	5.00	5.00	0.00	4	5	5	4	5	4	5	4	4.50	4.75					
5		4.50	4.00	5.00	0.00	4	4	4	4	5	4	5	4	4.25	4.50					
4		4.00	4.00	4.00	0.00	5	5	5	4	5	4	5	4	4.63	5.00					
4		4.00	4.00	4.00	0.00	4	4	4	2	4	2	4	4	3.50	4.00					
4		4.00	4.00	4.00	0.00	0	4	0	4	0	4	0	5	2.13	0.00					
4		4.00	4.00	4.00	0.00	4	4	5	4	5	4	5	4	4.38	4.75					
4		4.00	4.00	4.00	0.00	4	4	5	4	5	4	4	4	4.25	4.50					
5		4.50	4.00	5.00	0.00	4	4	4	4	4	4	4	4	4.00	4.00					
4		4.50	5.00	4.00	0.00	3	4	5	2	5	1	5	3	3.50	4.50					
4		4.00	4.00	4.00	0.00	2	4	4	4	4	4	4	4	3.75	3.50					
4		4.00	0.00	4.00	0.00	4		4		2		4		3.50	0.00					
5		5.00	0.00	5.00	0.00	5		4		4		4		4.25	0.00					
5		5.00	0.00	5.00	0.00	4		4		4		4		4.00	0.00					
5		5.00	0.00	5.00	0.00	5		2		2		4		3.25	0.00					
4		4.00	0.00	4.00	0.00	4		4		4		4		4.00	0.00					
5		5.00	0.00	5.00	0.00	4		4		4		4		4.00	0.00					
4		4.00	0.00	4.00	0.00	4		4		4		4		4.00	0.00					
4		4.00	0.00	4.00	0.00	3		4		3		3		3.25	0.00					
4		4.00	0.00	4.00	0.00	4		4		4		4		4.00	0.00					
4		4.00	0.00	4.00	0.00	4		4		4		4		4.00	0.00					
4	4	4.00	0.00	4.00	4.00	4	4	3	3	3	2	3	2	3.00	0.00					
4	4	4.00	0.00	4.00	4.00	4	4	4	3	3	1	3	2	3.00	0.00					
5	3	4.00	0.00	5.00	3.00	5	4	4	4	3	3	4	3	4	2	3.75	0.00			
4	4	4.00	0.00	4.00	4.00	4	4	3	3	4	2	4	2	3.25	0.00					
4	3	3.50	0.00	4.00	3.00	4	4	3	3	3	2	3	2	3.00	0.00					
4	3	3.50	0.00	4.00	3.00	4	4	3	3	3	1	3	2	2.88	0.00					
	3	3.50	4.00	0.00	3.00	3	3	3	2	4	2	4	2	2.88	3.50					
	3	4.00	5.00	0.00	3.00	3	3	5	2	5	1	5	3	3.38	4.50					
	3	3.50	4.00	0.00	3.00	4	4	3	5	2	5	2	5	2	3.63	4.50				

puvdk Mio	puvdk Spin	PUV		
		Beat	Mio	Spin
3.25	2.75	0.00	3.72	3.16
3.50	2.50	0.00	3.74	3.59
4.25	3.25	0.00	4.11	3.25
3.75	2.75	0.00	3.71	3.41
3.25	2.75	0.00	3.65	2.93
3.25	2.50	0.00	3.70	2.87
0.00	2.25	3.59	0.00	3.10
0.00	2.25	4.51	0.00	3.18
0.00	2.75	3.95	0.00	3.23
0.00	3.00	4.18	0.00	3.15
4.25	0.00	4.40	4.24	0.00
4.00	0.00	4.08	4.25	0.00
4.25	0.00	4.21	4.17	0.00
3.00	0.00	3.89	3.61	0.00
4.25	0.00	2.77	4.07	0.00
4.00	0.00	4.16	4.02	1.09
4.00	0.00	4.16	4.02	0.00
4.00	0.00	4.04	4.24	0.73
2.50	0.00	4.50	2.94	0.00
4.00	0.00	3.89	3.69	0.00
3.50	0.00	0.00	3.67	0.00
4.25	0.00	0.00	4.37	0.00
4.00	0.00	0.00	4.08	0.00
3.25	0.00	0.00	3.79	0.00
4.00	0.00	1.09	4.13	0.73
4.00	0.00	0.00	4.20	0.00
4.00	0.00	0.00	4.02	0.00
3.25	0.00	0.00	3.75	0.00
4.00	0.00	0.00	3.68	0.00
4.00	0.00	0.00	3.91	0.00
3.25	2.75	0.00	3.72	3.16
3.50	2.50	0.00	3.74	3.59
4.25	3.25	0.00	4.11	3.25
3.75	2.75	0.00	3.71	3.41
PUV				



puvdk	Beat	puvdk	Spin	Mio	Beat	Spin
3.25		2.75	0.00	3.65	2.93	
3.25		2.50	0.00	3.70	2.87	
0.00		2.25	3.59	0.00	3.10	
0.00		2.25	4.51	0.00	3.18	
0.00		2.75	3.95	0.00	3.23	
0.00		3.00	4.18	0.00	3.15	
4.25		0.00	4.40	4.24	0.00	
4.00		0.00	4.08	4.25	0.00	
4.25		0.00	4.21	4.17	0.00	
3.00		0.00	3.89	3.61	0.00	
4.25		0.00	2.77	4.07	0.00	
4.00		0.00	4.16	4.02	1.09	
4.00		0.00	4.16	4.02	0.00	
4.00		0.00	4.04	4.24	0.73	
2.50		0.00	4.50	2.94	0.00	
4.00		0.00	3.89	3.69	0.00	
3.50		0.00	0.00	3.67	0.00	
4.25		0.00	0.00	4.37	0.00	
4.00		0.00	0.00	4.08	0.00	
3.25		0.00	0.00	3.79	0.00	
4.00		0.00	1.09	4.13	0.73	
4.00		0.00	0.00	4.20	0.00	
4.00		0.00	0.00	4.02	0.00	
3.25		0.00	0.00	3.75	0.00	
4.00		0.00	0.00	3.68	0.00	
4.00		0.00	0.00	3.91	0.00	
3.25	2.75	0.00	3.72	3.16		
3.50	2.50	0.00	3.74	3.59		
4.25	3.25	0.00	4.11	3.25		
3.75	2.75	0.00	3.71	3.41		
3.25	2.75	0.00	3.65	2.93		
3.25	2.50	0.00	3.70	2.87		
0.00	2.25	3.59	0.00	3.10		
0.00	2.25	4.51	0.00	3.18		
0.00	2.75	3.95	0.00	3.23		
puvdk	Beat	puvdk	Spin	Mio	Beat	Spin



0.00	3.00	4.18	0.00	3.15
4.25	0.00	4.40	4.24	0.00
4.00	0.00	4.08	4.25	0.00
4.25	0.00	4.21	4.17	0.00
3.00	0.00	3.89	3.61	0.00
4.25	0.00	2.77	4.07	0.00
4.00	0.00	4.16	4.02	1.09
4.00	0.00	4.16	4.02	0.00
4.00	0.00	4.04	4.24	0.73
2.50	0.00	4.50	2.94	0.00
4.00	0.00	3.89	3.69	0.00
3.50	0.00	0.00	3.67	0.00
4.25	0.00	0.00	4.37	0.00
4.00	0.00	0.00	4.08	0.00
3.25	0.00	0.00	3.79	0.00
4.00	0.00	1.09	4.13	0.73
4.00	0.00	0.00	4.20	0.00
4.00	0.00	0.00	4.02	0.00
3.25	0.00	0.00	3.75	0.00
4.00	0.00	0.00	3.68	0.00
4.00	0.00	0.00	3.91	0.00
3.25	2.75	0.00	3.72	3.16
3.50	2.50	0.00	3.74	3.59
4.25	3.25	0.00	4.11	3.25
3.75	2.75	0.00	3.71	3.41
3.25	2.75	0.00	3.65	2.93
3.25	2.50	0.00	3.70	2.87
0.00	2.25	3.59	0.00	3.10
0.00	2.25	4.51	0.00	3.18
0.00	2.75	3.95	0.00	3.23
0.00	3.00	4.18	0.00	3.15
3.15	1.07	1.88	3.27	1.35
28.59	9.73			





