

BAB 6

KESIMPULAN DAN SARAN

6.1. Kesimpulan

Pada tesis ini, dikembangkan model pengambilan keputusan untuk *buyer selection* pada komoditas jagung. Ketidakpastian harga menjadi alasan dimasukkannya FAHP sebagai pendekatan dalam model ini. Studi kasus dilakukan di Kota Medan dengan lima kriteria utama: harga dasar, persentase pengurangan, biaya transportasi, harga pembelian, dan komitmen pembeli.

Hasil implementasi menunjukkan bahwa AHP dan FAHP memiliki hasil yang serupa, dan keduanya dapat digunakan meskipun terdapat fluktuasi harga, dengan harga dasar sebagai kriteria yang paling dominan. Hal ini menunjukkan bahwa dengan keahlian agen yang berpengalaman, AHP dapat digunakan dalam menentukan alternatif.

6.2. Saran

Model AHP dan FAHP perlu diaplikasikan untuk agen yang baru untuk melihat apakah dua model memberikan hasil yang berbeda, jika responden memiliki pengalaman yang sedikit.

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