

## **BAB V**

### **PENUTUP**

#### **5.1. Kesimpulan**

1. Dari hasil penelitian ini, dapat disimpulkan bahwa dari hasil analisis cluster terdapat empat kelompok industri kecil di Wilayah Kota Yogyakarta yaitu : a) tipe strategi *prospector*, dengan karakteristik produk baru yang pertama, pemimpin pasar, dan fleksibilitas; b) tipe strategi *defender* dengan karakteristik efisiensi, pasar yang terfokus, dan produk yang terfokus; c) tipe strategi *analyzer* dengan karakteristik produk yang berkesinambungan, penganalisis trend pasar, dan penganalisis pesaing; d) tipe strategi *reactor* dengan karakteristik produk sesuai dengan tekanan lingkungan, kurang baik dalam strategi persaingan, dan pasar sesuai dengan pesaing.
2. Berdasarkan hasil penelitian, melalui analisis ANOVA didapatkan bahwa setiap kelompok tipe strategi *analyzer* yang terbentuk memiliki perbedaan kesuksesan usaha paling tinggi yang diukur melalui pertumbuhan penjualan (*sales*) dibandingkan tiga kelompok tipe strategi lainnya yaitu : tipe strategi *prospector*, *defender*, dan *reactor*.

## **5.2. Keterbatasan Penelitian**

Beberapa keterbatasan yang dialami peneliti dalam penelitian ini, selain keterbatasan waktu dan biaya adalah :

1. Situasi responden pada saat pengisian kuesioner yang tidak dapat diduga, dimana pada saat pengisian kuesioner tersebut responden pada kondisi senang atau tidak dalam menjawab kuesioner. Hal ini karena pada saat penelitian ini dilakukan banyak responden yang sedang sibuk beraktivitas.
2. Keterbatasan peneliti dalam mengontrol setiap responden menunjukkan keinginannya untuk mendapatkan penjelasan secara rinci menyangkut beberapa item pertanyaan dalam kuesioner. Namun karena situasi dan kondisi, peneliti tidak dapat secara maksimal memberikan penjelasan sebagaimana yang diharapkan.
3. Responden tidak mengembalikan kuesioner atau kuesioner dianggap gugur karena jawaban tidak lengkap sehingga peneliti harus mencari responden pengganti untuk memperoleh sampel yang diharapkan.
4. Variasi yang dipakai dalam penelitian ini hanya tipe strategi dari sudut pandang Tipologi *Miles* dan *Snow* dan pengukuran kesuksesan usaha dengan indikator ketahanan usaha (*survival*), pertumbuhan tenaga kerja (*employment*), dan pertumbuhan penjualan (*sales*).

## **5.3. Saran**

Menanggapi pada keterbatasan yang dihadapi pada penelitian ini, maka dapat disarankan bagi peneliti selanjutnya yang akan meneliti permasalahan industry kecil kiranya memperhatikan hal-hal sebagai berikut :

1. Peneliti berikutnya sebaiknya lebih memahami psikologis pengusaha industri kecil (responden), karena berdasarkan pengalaman banyak dari mereka yang memiliki aktivitas yang tinggi, sehingga dapat mempengaruhi akurasi mereka dalam pengisian jawaban kuesioner.
2. Diharapkan peneliti berikutnya mampu untuk memilah-milah industri kecil sehingga dapat diketahui mana industri kecil yang atas, menengah, atau bawah.
3. Peneliti selanjutnya dapat menggunakan variabel tipologi strategi dan indikator kesuksesan usaha lainnya yang relevan atau memodifikasikannya dengan variabel yang dipakai dalam penelitian ini sehingga memperkaya hasil temuan tentang tipe strategi dan kesuksesan industri kecil.

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## Output Validitas dan Reliabilitas X<sub>1,1</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.884**	.639**	.647**	.909**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.884**	1	.617**	.629**	.900**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.639**	.617**	1	.788**	.851**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.647**	.629**	.788**	1	.860**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.909**	.900**	.851**	.860**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.837	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	17.7041	46.499	.878	.786
ITEM2	18.1327	46.116	.863	.785
ITEM3	17.7551	49.259	.809	.808
ITEM4	17.9082	48.497	.818	.803
TOTAL	10.2143	15.448	1.000	.903

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
20.4286	61.794	7.86090	5

## Output Validitas dan Reliabilitas X<sub>1,2</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.856**	.822**	.764**	.915**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.856**	1	.928**	.867**	.965**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.822**	.928**	1	.897**	.966**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.764**	.867**	.897**	1	.932**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.915**	.965**	.966**	.932**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

Cases		N	%
Valid		98	100.0
Excluded <sup>a</sup>		0	.0
Total		98	100.0

a. Listwise deletion based on all variables in the procedure.

### **Reliability Statistics**

Cronbach's Alpha	N of Items
.849	5

### **Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	16.1020	45.701	.887	.807
ITEM2	16.3265	46.717	.955	.810
ITEM3	16.2857	45.052	.954	.799
ITEM4	16.5714	46.825	.911	.813
TOTAL	9.3265	15.006	1.000	.958

### **Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
18.6531	60.023	7.74743	5

## Output Validitas dan Reliabilitas X<sub>1,3</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.891**	.816**	.847**	.938**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.891**	1	.896**	.868**	.964**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.816**	.896**	1	.910**	.949**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.847**	.868**	.910**	1	.951**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.938**	.964**	.949**	.951**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
	Total	98
		100.0
		.0
		100.0

a. Listwise deletion based on all variables in the procedure.

### **Reliability Statistics**

Cronbach's Alpha	N of Items
.851	5

### **Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	17.6633	55.009	.918	.807
ITEM2	18.0918	53.837	.951	.798
ITEM3	17.7347	56.712	.935	.816
ITEM4	17.8673	56.116	.936	.812
TOTAL	10.1939	18.055	1.000	.963

### **Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
20.3878	72.219	8.49819	5

## Output Validitas dan Reliabilitas X<sub>2.1</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.904**	.869**	.671**	.920**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.904**	1	.911**	.761**	.958**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.869**	.911**	1	.835**	.970**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.671**	.761**	.835**	1	.882**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.920**	.958**	.970**	.882**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.847	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	20.4286	60.474	.896	.812
ITEM2	20.3265	58.882	.944	.801
ITEM3	20.6633	58.720	.960	.799
ITEM4	20.5816	59.586	.843	.810
TOTAL	11.7143	19.340	1.000	.949

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
23.4286	77.361	8.79550	5

## Output Validitas dan Reliabilitas X<sub>2.2</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.771**	.635**	.593**	.828**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.771**	1	.804**	.779**	.934**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.635**	.804**	1	.841**	.913**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.593**	.779**	.841**	1	.907**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.828**	.934**	.913**	.907**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.839	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	19.2041	49.752	.779	.814
ITEM2	18.6837	47.517	.912	.792
ITEM3	19.2857	49.052	.888	.803
ITEM4	19.1122	45.503	.871	.782
TOTAL	10.8980	15.577	1.000	.914

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
21.7959	62.308	7.89357	5

## Output Validitas dan Reliabilitas X<sub>2,3</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.816**	.557**	.405**	.817**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.816**	1	.766**	.578**	.931**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.557**	.766**	1	.699**	.886**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.405**	.578**	.699**	1	.777**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.817**	.931**	.886**	.777**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.831	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	19.3673	44.482	.760	.799
ITEM2	19.3469	41.487	.905	.768
ITEM3	19.2347	42.924	.847	.783
ITEM4	19.1224	45.552	.713	.809
TOTAL	11.0102	14.134	1.000	.877

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
22.0204	56.536	7.51902	5

## Output Validitas dan Reliabilitas X<sub>3.1</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.923**	.860**	.820**	.944**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.923**	1	.909**	.868**	.972**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.860**	.909**	1	.884**	.958**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.820**	.868**	.884**	1	.938**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.944**	.972**	.958**	.938**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.851	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	21.7857	49.985	.928	.814
ITEM2	21.9286	48.046	.962	.800
ITEM3	21.8980	49.660	.945	.811
ITEM4	21.7449	49.285	.918	.810
TOTAL	12.4796	16.046	1.000	.966

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
24.9592	64.184	8.01148	5

## Output Validitas dan Reliabilitas X<sub>3.2</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.885**	.771**	.732**	.887**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.885**	1	.918**	.845**	.967**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.771**	.918**	1	.914**	.965**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.732**	.845**	.914**	1	.937**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.887**	.967**	.965**	.937**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.848	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	23.2041	57.071	.860	.829
ITEM2	23.1327	53.601	.957	.804
ITEM3	22.8878	51.317	.953	.790
ITEM4	22.9898	52.567	.916	.800
TOTAL	13.1735	17.464	1.000	.953

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
26.3469	69.858	8.35810	5

## Output Validitas dan Reliabilitas X<sub>3.3</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.864**	.768**	.684**	.916**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.864**	1	.838**	.754**	.948**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.768**	.838**	1	.791**	.925**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.684**	.754**	.791**	1	.869**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.916**	.948**	.925**	.869**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.844	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	22.1122	40.183	.885	.793
ITEM2	22.5000	40.603	.930	.792
ITEM3	22.0306	41.638	.901	.802
ITEM4	22.0714	43.634	.835	.820
TOTAL	12.6735	13.501	1.000	.933

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
25.3469	54.002	7.34861	5

## Output Validitas dan Reliabilitas X<sub>4.1</sub>

### Correlations

Correlations

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.820**	.694**	.704**	.908**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.820**	1	.782**	.628**	.914**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.694**	.782**	1	.708**	.891**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.704**	.628**	.708**	1	.846**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.908**	.914**	.891**	.846**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.839	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	16.1633	22.179	.877	.792
ITEM2	16.3776	21.846	.883	.787
ITEM3	15.9592	22.802	.858	.801
ITEM4	15.6429	23.242	.802	.810
TOTAL	9.1633	7.313	1.000	.912

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
18.3265	29.253	5.40861	5

## Output Validitas dan Reliabilitas X<sub>4.2</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.882**	.675**	.716**	.889**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.882**	1	.758**	.753**	.924**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.675**	.758**	1	.831**	.904**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.716**	.753**	.831**	1	.919**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.889**	.924**	.904**	.919**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.842	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	14.8163	26.151	.857	.811
ITEM2	14.8571	25.876	.902	.805
ITEM3	15.3980	25.211	.872	.799
ITEM4	15.5000	24.273	.887	.787
TOTAL	8.6531	8.250	1.000	.926

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
17.3061	32.998	5.74440	5

## Output Validitas dan Reliabilitas X<sub>4.3</sub>

### Correlations

**Correlations**

		ITEM1	ITEM2	ITEM3	ITEM4	TOTAL
ITEM1	Pearson Correlation	1	.786**	.647**	.667**	.861**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	98	98	98	98	98
ITEM2	Pearson Correlation	.786**	1	.854**	.783**	.958**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	98	98	98	98	98
ITEM3	Pearson Correlation	.647**	.854**	1	.743**	.908**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	98	98	98	98	98
ITEM4	Pearson Correlation	.667**	.783**	.743**	1	.871**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	98	98	98	98	98
TOTAL	Pearson Correlation	.861**	.958**	.908**	.871**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	98	98	98	98	98

\*\*. Correlation is significant at the 0.01 level (2-tailed).

### Reliability

#### Warnings

The space saver method is used. That is, the covariance matrix is not calculated or used in the analysis.

#### Case Processing Summary

	N	%
Cases	Valid	98
	Excluded <sup>a</sup>	0
Total		100.0

a. Listwise deletion based on all variables in the procedure.

#### Reliability Statistics

Cronbach's Alpha	N of Items
.840	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ITEM1	15.1122	26.018	.819	.807
ITEM2	15.5714	23.753	.941	.771
ITEM3	15.3469	25.033	.875	.792
ITEM4	14.9694	27.246	.840	.820
TOTAL	8.7143	8.289	1.000	.917

**Scale Statistics**

Mean	Variance	Std. Deviation	N of Items
17.4286	33.155	5.75801	5